CBITD REVENUES AND EXPENSES MAY, 2017
OVERVIEW

	2017B	MONTH				FISCAL YEAR TO DATE				PREVIOUS FISCAL YEAR		FY17 vs
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	MONTH	YTD	FY16
REVENUES												
SCH SERVICE	$3,117,836	$295,522	$373,229	$77,707	26.3%	$562,246	$663,581	$101,335	18.0%	$366,082	$694,545	-4.5%
GR SALES	$806,395	$50,128	$62,762	$12,634	25.2%	$65,192	$90,530	$25,338	38.9%	$108,689	$151,778	-40.4%
MISC	$7,170	$650	$452	-$198	-3.1%	$1,255	$823	-$432	-34.4%	$2,025	$8,490	-90.3%
INTEREST	$120	$20	$197	$177	885.0%	$40	$360	$320	800.0%	$86	$168	114.3%
DIA EDGE CON	$0	$0	$0	$0	0.0%	$0	$0	$0		$800	$800	-100.0%
TOTAL REVENUES	**$3,931,401**	**$346,320**	**$436,640**	**$90,320**	**26.1%**	**$628,733**	**$755,294**	**$126,561**	**20.1%**	**$477,682**	**$849,548**	**-11.1%**
EXPENSES												
PERSONNEL	$1,933,952	$313,665	$325,262	-$11,597	-3.7%	$539,610	$587,812	-$48,202	-8.9%	$257,024	$502,328	-17.0%
VESSELS	$1,015,826	$287,125	$289,440	-$2,315	-0.8%	$472,951	$342,727	$130,224	27.5%	$88,643	$233,326	-46.9%
OPERATIONS	$351,284	$49,316	$43,737	$5,579	0.0%	$121,997	$101,602	$20,395	0.0%	$44,654	$165,161	38.5%
TERMINAL	$162,282	$24,452	$29,113	-$4,661	-19.1%	$48,229	$51,360	-$3,131	-6.5%	$20,315	$52,014	1.3%
SALES	$187,720	$22,940	$15,349	$7,591	33.1%	$38,005	$25,333	$12,672	33.3%	$13,821	$24,978	-1.4%
DEBT SERVICE	$0	$0	$0	$0		$0	$0	$0	0.0%	$0	$0	
PROVISION FOR DEF RED	$0	$0	$0	$0		$0	$0	$0	0.0%	$0	$0	
TOTAL EXPENSES	**$3,651,064**	**$697,498**	**$702,901**	**-$5,403**	**-0.8%**	**$1,220,792**	**$1,108,834**	**$111,958**	**9.2%**	**$426,536**	**$895,918**	**-23.8%**
OPERATING SURPLUS/LOSS	**$280,337**	**-$351,178**	**-$266,261**	**$84,917**	**24.2%**	**-$592,059**	**-$353,540**	**$238,519**	**40.3%**	**$51,146**	**-$46,372**	**-662.4%**
OP GRANT REVENUES												
FTA PREVENTATIVE MAINT	$625,991	$206,741	$457,039	$250,298	121.1%	337,642	$473,911	$136,269	40.4%	$37,271	$138,680	241.7%
INDIRECT COST ALLOCATION	$126,450	$41,762	0	-$41,762	-100.0%	68,204	$0					
FED RURAL 5311	$122,100	$20,000	15,000	-$5,000		40,000	$40,000	$0	0.0%	$0	$9,190	
FTA OPERATING	$17,723	$0	0	$0	#DIV/0!	17,723	$17,722					
STATE SUBSIDY	$0	$0	0	$0		0	$0	$0	0.0%	$0	$0	
TOTAL OP GRANT RESERVES	**$892,264**	**$268,503**	**$472,039**	**$203,536**	**75.8%**	**$463,569**	**$531,633**	**$68,064**	**14.7%**	**$37,271**	**$147,870**	**259.5%**
SURPLUS/LOSS	**$1,172,601**	**-$82,675**	**$205,778**	**$288,453**	**348.9%**	**-$128,490**	**$178,093**	**$306,583**	**238.6%**	**$88,417**	**$101,498**	**75.5%**

CBITD REVENUES AND EXPENSES MAY, 2017

	2017B	MONTH				FISCAL YEAR TO DATE				PREVIOUS FISCAL YEAR		FY17 vs
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	MONTH	YTD	FY16
REVENUES												
PASSENGER	$1,905,999	$173,517	$198,787	$25,270	14.6%	$305,216	$350,110	$44,894	14.7%	$203,451	$353,023	-0.8%
VEHICLE	722,685	54,186	70,060	15,874	29.3%	148,118	156,273	8,155	5.5%	75,901	207,314	-24.6%
FREIGHT	454,172	61,989	98,415	36,426	58.8%	97,252	145,457	48,205	49.6%	80,807	122,574	18.7%
MAIL	34,980	5,830	5,967	137	2.3%	11,660	11,741	81	0.7%	5,923	11,634	0.9%
TOTAL	**$3,117,836**	**$295,522**	**$373,229**	**$77,707**	**26.3%**	**$562,246**	**$663,581**	**$101,335**	**18.0%**	**$366,082**	**$694,545**	**-4.5%**
GR SALES												
TOURS	$453,605	$18,738	$22,998	$4,260	22.7%	$25,412	$40,954	$15,542	61.2%	$25,986	$37,954	7.9%
CHARTERS	183,875	17,500	19,816	2,316	13.2%	17,500	21588.00	4,088	23.4%	69,613	94,727	-77.2%
CATERING	140,725	10,000	16,619	6,619	66.2%	10,500	17999.00	7,499	71.4%	6,727	8,543	110.7%
VENDING	9,500	1,500	1,129	-371	-24.7%	2,500	1362.00	-1,138	-45.5%	622	1,171	16.3%
PROMOTIONAL	3,250	550	1,673	1,123	204.2%	1,900	2577.00	677	35.6%	608	881	192.5%
ADVERTISING	15,440	1,840	527	-1,313	-71.4%	7,380	6050.00	-1,330	-18.0%	5,133	8,502	-28.8%
TOTAL	**$806,395**	**$50,128**	**$62,762**	**$12,634**	**25.2%**	**$65,192**	**$90,530**	**$25,338**	**38.9%**	**$108,689**	**$151,778**	**-40.4%**
OTHER INCOME												
MISC	$7,050	$650	$452	-$198	-30.5%	$1,255	$823	-$432	-34.4%	$2,025	$2,257	-63.5%
INTEREST	120	20	197	177	885.0%	40	360	320	800.0%	86	168	114.3%
DIA EDGE CON			0	0		0		0		800	800	-100.0%
CHEBEGUE INN CONT			0	0		0		0				
TOTAL	**$7,170**	**$670**	**$649**	**-$21**	**-3.1%**	**$1,295**	**$1,183**	**-$112**	**-8.6%**	**$2,911**	**$3,225**	**-63.3%**
TOTAL OP REVENUES	**$3,931,401**	**$346,320**	**$436,640**	**$90,320**	**26.1%**	**$628,733**	**$755,294**	**$126,561**	**20.1%**	**$477,682**	**$849,548**	**-11.1%**

CBITD REVENUES AND EXPENSES MAY, 2017

	2017B	MONTH				FISCAL YEAR TO DATE				PREVIOUS FISCAL YEAR		
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	MONTH	YTD	FY17 vs FY16
EXPENSES												
PERSONNEL												
PAYROLL	$1,452,777	$234,181	$251,137	-$16,956	-7.2%	$387,070	$443,978	-$56,908	-14.7%	$193,945	$373,707	-18.8%
TAXES	99,345	16,102	16,680	-578	-3.6%	25,976	30,924	-4,948	-19.0%	14,446	27,776	-11.3%
EMPLOYEE INSURANCE	193,686	32,281	26,247	6,034	18.7%	64,562	50,781	13,781	21.3%	20,208	43,995	-15.4%
EMPLOYEE RELATED EXP	5,918	825	922	-97	-11.8%	1,450	1,577			0		
PENSION	182,226	30,276	30,276	0	0.0%	60,552	60,552	0	0.0%	28,425	56,850	-6.5%
TOTAL	**$1,933,952**	**$313,665**	**$325,262**	**-$11,597**	**-3.7%**	**$539,610**	**$587,812**	**-$48,202**	**-8.9%**	**$257,024**	**$502,328**	**-17.0%**
VESSELS												
REPAIRS	$673,600	$242,700	$236,343	$6,357	2.6%	$390,600	$252,145	$138,455	35.4%	$42,199	$144,751	-74.2%
FUEL	288,994	35,553	44,225	-8,672	-24.4%	64,607	72,838	-8,231	-12.7%	37,588	70,863	-2.8%
INSURANCE	53,232	8,872	8,872	0	0.0%	17,744	17,744	0	0.0%	8,856	17,712	-0.2%
TOTAL	**$1,015,826**	**$287,125**	**$289,440**	**-$2,315**	**-0.8%**	**$472,951**	**$342,727**	**$130,224**	**27.5%**	**$88,643**	**$233,326**	**-46.9%**
OPERATIONS												
TELEPHONE	$11,220	$1,870	$2,141	-$271	-14.5%	$3,740	$3,960	-$220	-5.9%	$543	$1,698	-133.2%
MAIL AGENT	5,610	935	1,870	-935		1,870	2,805	-935		935	1,870	-50.0%
OFFICE	88,929	13,596	15,519	-1,923	-14.1%	24,867	27,205	-2,338	-9.4%	8,693	23,245	-17.0%
CREDIT CARD	61,900	4,700	5,474	-774	-16.5%	7,200	8,832	-1,632	-22.7%	5,739	8,787	-0.5%
POSTAGE	1,800	300	426	-126	-42.0%	600	682	-82	-13.7%	107	330	-106.7%
TRAVEL	3,000	400	1,462	-1,062	-265.5%	1,400	2,740	-1,340	-95.7%	3,751	4,737	42.2%
DAMAGES	12,000	1,850	0	1,850	100.0%	1,850	0	1,850	100.0%	137	927	100.0%
OTHER INSURANCES	19,800	3,300	3,300	0		6,600	6,600	0		3,300	6,600	0.0%
MISCELLANEOUS	13,970	1,530	1,758	-228	-14.9%	2,545	2,424	121	4.8%	2,888	5,676	57.3%
BARGE SUBCONTRACTING	41,000	7,200	2,700	4,500	62.5%	36,000	33,300	2,700	7.5%	675	775	-4196.8%
PROFESSIONAL	63,030	11,260	4,831	6,429	57.1%	27,820	8,688	19,132	68.8%	18,522	26,226	66.9%
DUE & PUC	4,925	100	767	-667		825	767	58	7.0%	0	0	#DIV/0!
UNIFORMS	19,225	1,825	3,317	-1,492	-81.8%	3,605	3,427	178	4.9%	1,354	1,903	-80.1%
TRAINING	4,875	450	172	278	61.8%	3,075	172	2,903	94.4%	89	499	65.5%
TOTAL	**$351,284**	**$49,316**	**$43,737**	**$5,579**	**11.3%**	**$121,997**	**$101,602**	**$20,395**	**16.7%**	**$46,733**	**$83,273**	**-22.0%**

CBITD REVENUES AND EXPENSES MAY, 2017

	2017B	MONTH				FISCAL YEAR TO DATE				PREVIOUS FISCAL YEAR		
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	MONTH	YTD	FY17 vs FY16
EXPENSES												
TERMINAL												
UTILITIES	$26,997	$4,407	$3,132	$1,275	28.9%	$9,289	$7,033	$2,256	24.3%	$3,710	$8,055	12.7%
JANITORIAL	35,790	6,085	$6,275	-190	-3.1%	11,810	11,641	169	1.4%	5,905	11,646	0.0%
RENT	17,970	2,995	5,662	-2,667	-89.0%	5,990	8,657	-2,667	-44.5%	3,334	6,329	-36.8%
MAINTENANCE	81,525	10,965	14,044	-3,079	-28.1%	21,140	24,029	-2,889	-13.7%	7,366	25,984	7.5%
TOTAL	**$162,282**	**$24,452**	**$29,113**	**-$4,661**	**-19.1%**	**$48,229**	**$51,360**	**-$3,131**	**-6.5%**	**$20,315**	**$52,014**	**1.3%**
SALES												
ADVERTISING	$100,140	$15,590	$12,676	$2,914	18.7%	$29,405	$19,727	$9,678	32.9%	$6,462	$15,830	-24.6%
CATERING	87,580	7,350	2,673	4,677	63.6%	8,600	5,606	2,994	34.8%	7,359	9,148	38.7%
TOTAL	**$187,720**	**$22,940**	**$15,349**	**$7,591**	**33.1%**	**$38,005**	**$25,333**	**$12,672**	**33.3%**	**$13,821**	**$24,978**	**-1.4%**
DEBT SERVICE												
INTEREST			$0	$0				$0				
PRINCIPAL			0	0		0		0				
AMORTIZATION			0	0		0		0				
PROVISION FOR DEFICIT REDUCTION			0	0		0		0				
TOTAL	**$0**	**$0**	**$0**	**$0**			**$0**	**$0**		**$ -**	**$ -**	
TOTAL EXPENSES	$3,651,064	$697,498	$702,901	-$5,403	-0.8%	$1,220,792	$1,108,834	$111,958	9.2%	$426,536	$895,918	-23.8%
TOTAL OP REVENUES	$3,931,401	$346,320	$436,640	$90,320	26.1%	$628,733	$755,294	$126,561	20.1%	$477,682	$849,546	-11.1%
OP SURPLUS/LOSS	**$280,337**	**-$351,178**	**-$266,261**	**$84,917**	**24.2%**	**-$592,059**	**-$353,540**	**$238,519**	**40.3%**	**$51,146**	**-$46,372**	**-662.4%**
OP GRANT REVENUES												
FTA PREVENTATIVE MAINT	$625,991	$206,741	$457,039	$250,298	121.1%	$337,642	$473,911	$136,269	40.4%	$37,271	$138,680	241.7%
INDIRECT COST ALLOCAT	$126,450	41,762	$0	-41,762	-100.0%	68,204	0	-68,204	-100.0%			
FTA RURAL 5311	$122,100	20,000	15,000	-5,000		40,000	40,000	0			9,190	
FTA OPERATING	$17,723		0	0	#DIV/0!	17,723	17,722	-1	0.0%			
STATE SUBSIDY			0	0		0		0				
TOTAL	**892,264**	**$268,503**	**$472,039**	**$203,536**	**75.8%**	**$463,569**	**$531,633**	**$68,064**	**14.7%**	**$37,271**	**$147,870**	**259.5%**
SURPLUS/LOSS	**$1,172,601**	**-$82,675**	**$205,778**	**$288,453**	**348.9%**	**-$128,490**	**$178,093**	**$306,583**	**238.6%**	**$88,417**	**$101,498**	**75.5%**