

**CBITD Revenues and Expenses  
Overview**

	FY2018 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY18 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY17
<b>REVENUES</b>											
SCH SERVICE	\$4,247,216	\$461,153	\$526,491	\$65,338	14.2%	\$4,247,216	\$4,861,199	\$613,983	14.5%	\$4,616,097	5.3%
GR SALES	\$938,835	\$126,884	\$167,808	\$40,924	32.3%	\$938,835	\$1,154,322	\$215,487	23.0%	\$1,149,091	0.5%
MISC	\$23,196	\$650	\$4,823	\$4,173	642.0%	\$23,196	\$72,480	\$49,284	212.5%	\$17,330	318.2%
<b>TOTAL REVENUES</b>	<b>\$5,209,247</b>	<b>\$588,687</b>	<b>\$699,122</b>	<b>\$110,435</b>	<b>18.8%</b>	<b>\$5,209,247</b>	<b>\$6,088,001</b>	<b>\$878,754</b>	<b>16.9%</b>	<b>\$5,782,518</b>	<b>5.3%</b>
<b>EXPENSES</b>											
PERSONNEL	\$3,918,048	\$347,072	\$330,637	\$16,435	4.7%	\$3,918,048	\$3,869,661	\$48,387	1.2%	\$3,793,271	-2.0%
VESSELS	\$1,775,767	\$185,534	\$85,937	\$99,597	53.7%	\$1,775,767	\$1,496,591	\$279,176	15.7%	\$1,896,589	21.1%
OPERATIONS	\$528,802	\$55,571	\$56,475	-\$904	-1.6%	\$528,802	\$597,085	-\$68,283	-12.9%	\$586,590	-1.8%
TERMINAL	\$305,815	\$27,586	\$21,871	\$5,715	20.7%	\$305,815	\$306,739	-\$924	-0.3%	\$348,757	12.0%
SALES	\$244,218	\$28,085	\$40,712	-\$12,627	-45.0%	\$244,218	\$312,927	-\$68,709	-28.1%	\$285,742	-9.5%
DEBT SERVICE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
PROVISION FOR DEF RED	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
<b>TOTAL EXPENSES</b>	<b>\$6,772,650</b>	<b>\$643,848</b>	<b>\$535,632</b>	<b>\$108,216</b>	<b>16.8%</b>	<b>\$6,772,650</b>	<b>\$6,583,002</b>	<b>\$189,647</b>	<b>2.8%</b>	<b>\$6,910,948</b>	<b>4.7%</b>
<b>OPERATING SURPLUS/LOSS</b>	<b>-\$1,563,403</b>	<b>-\$55,161</b>	<b>\$163,490</b>	<b>\$218,651</b>	<b>396.4%</b>	<b>-\$1,563,403</b>	<b>-\$495,001</b>	<b>\$1,068,402</b>	<b>68.3%</b>	<b>-\$1,128,430</b>	<b>56.1%</b>
<b>OP GRANT REVENUES</b>											
FTA PM REVENUE	\$1,199,995	\$140,773	\$42,881	-\$97,892	-69.5%	\$1,199,995	\$896,556	-\$303,439	-25.3%	\$1,725,541	-48.0%
FTA RURAL REVENUE	\$300,682	\$20,000	\$0	-\$20,000	-100.0%	\$300,682	\$280,911	-\$19,771	-6.6%	\$228,737	22.8%
FTA OPERATING REVENUE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$343,518	-100.0%
STATE SUBSIDY REVENUE	\$68,444	\$0	\$0	\$0	0.0%	\$68,444	\$68,444	\$0	0.0%	\$68,444	0.0%
FTA INDIRECT COST	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
<b>TOTAL OP GRANT RESERVES</b>	<b>\$1,569,121</b>	<b>\$160,773</b>	<b>\$42,881</b>	<b>-\$117,892</b>	<b>-73.3%</b>	<b>\$1,569,121</b>	<b>\$1,245,911</b>	<b>-\$323,210</b>	<b>-20.6%</b>	<b>\$2,366,240</b>	<b>-47.3%</b>
<b>SURPLUS/LOSS</b>	<b>\$5,718</b>	<b>\$105,612</b>	<b>\$206,371</b>	<b>\$100,759</b>	<b>95.4%</b>	<b>\$5,718</b>	<b>\$750,910</b>	<b>\$745,192</b>	<b>13032.4%</b>	<b>\$1,237,810</b>	<b>-39.3%</b>
<b>END OF YEAR ADJUSTMENTS</b>											
PRV FOR FUND BALANCE DEP	\$ 5,718	\$ 5,718	\$ 425,000	\$419,282	7332.7%	\$ 5,718	\$ 425,000	\$419,282	7332.7%	\$ 800,000	-46.9%
DEPRECIATION (EST FOR 17)	\$ -	\$ -	\$ 85,906	\$85,906	0.0%	\$ -	\$ 993,124	\$993,124	0.0%	\$ 841,205	18.1%
<b>TOTAL END OF YEAR ADJUSTMENTS</b>	<b>\$ 5,718</b>	<b>\$ 5,718</b>	<b>\$ 510,906</b>	<b>\$505,188</b>	<b>8835.0%</b>	<b>\$ 5,718</b>	<b>\$ 1,418,124</b>	<b>\$1,412,406</b>	<b>24701%</b>	<b>\$ 1,641,205</b>	<b>-13.6%</b>
<b>SURPLUS/LOSS TOTAL</b>	<b>\$0</b>	<b>\$99,894</b>	<b>-\$304,535</b>	<b>-\$404,429</b>	<b>-404.9%</b>	<b>\$0</b>	<b>-\$667,214</b>	<b>-\$667,214</b>	<b>\$0</b>	<b>-\$403,395</b>	<b>-65.4%</b>

**CBITD Revenues  
Summary**

FY2018 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY18 vs	
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY17	
<b>REVENUES</b>											
PASSENGER	\$2,415,788	\$278,445	\$321,412	\$42,967	15.4%	\$2,415,788	\$2,746,384	\$330,596	13.7%	\$2,683,218	2.4%
VEHICLE	1,040,834	115,257	114,528	-\$729	-0.6%	1,040,834	1,158,158	\$117,324	11.3%	1,054,519	9.8%
FREIGHT	720,192	61,621	84,623	\$23,002	37.3%	720,192	885,132	\$164,940	22.9%	808,374	9.5%
MAIL	70,402	5,830	5,929	\$99	1.7%	70,402	71,527	\$1,125	1.6%	69,987	2.2%
<b>TOTAL</b>	<b>\$4,247,216</b>	<b>\$461,153</b>	<b>\$526,492</b>	<b>\$65,339</b>	<b>14.2%</b>	<b>\$4,247,216</b>	<b>\$4,861,201</b>	<b>\$613,985</b>	<b>14.5%</b>	<b>\$4,616,098</b>	<b>5.3%</b>
<b>GR SALES</b>											
TOURS	\$559,132	\$79,800	\$86,253	\$6,453	8.1%	\$559,132	\$616,067	\$56,935	10.2%	\$586,950	5.0%
CHARTERS	194,834	30,000	35,884	5,884	0.0%	194,834	234,018	39,184	20.1%	273,360	-14.4%
CATERING	143,016	14,000	41,413	27,413	195.8%	143,016	266,282	123,266	86.2%	242,752	9.7%
VENDING	12,292	1,500	1,821	321	21.4%	12,292	7,996	-4,296	-34.9%	11,590	-31.0%
PROMOTIONAL	3,250	0	0	0	0.0%	3,250	0	-3,250	-100.0%	17,093	-100.0%
ADVERTISING	26,311	1,584	2,437	853	53.9%	26,311	29,959	3,648	13.9%	17,346	72.7%
<b>TOTAL</b>	<b>\$938,835</b>	<b>\$126,884</b>	<b>\$167,808</b>	<b>\$40,924</b>	<b>32.3%</b>	<b>\$938,835</b>	<b>\$1,154,322</b>	<b>\$215,487</b>	<b>23.0%</b>	<b>\$1,149,091</b>	<b>0.5%</b>
<b>OTHER INCOME</b>											
MISC	11,991	630	394	-\$236	-37.5%	11,991	43,232	\$31,241	260.5%	10,352	317.6%
INTEREST	11,205	20	4,428	4,408	22040.0%	11,205	29,247	18,042	161.0%	6,978	319.1%
DIA EDGE CON	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
<b>TOTAL</b>	<b>\$23,196</b>	<b>\$650</b>	<b>\$4,822</b>	<b>\$4,172</b>	<b>641.8%</b>	<b>\$23,196</b>	<b>\$72,479</b>	<b>\$49,283</b>	<b>212.5%</b>	<b>\$17,330</b>	<b>318.2%</b>
<b>TOTAL OP REVENUES</b>	<b>\$5,209,247</b>	<b>\$588,687</b>	<b>\$699,122</b>	<b>\$110,435</b>	<b>18.8%</b>	<b>\$5,209,247</b>	<b>\$6,088,002</b>	<b>\$878,755</b>	<b>16.9%</b>	<b>\$5,782,519</b>	<b>5.3%</b>

**CBITD Expenses  
Summary**

	FY2018 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY18 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY17
<b>EXPENSES</b>											
<b>PERSONNEL</b>											
PAYROLL	\$2,946,918	\$263,441	\$240,903	\$22,538	8.6%	\$2,946,918	\$2,907,761	\$39,157	1.3%	\$2,935,546	0.9%
TAXES	223,462	20,426	18,439	1,987	9.7%	223,462	223,568	-106	0.0%	214,514	-4.2%
EMPLOYEE INSURANCE	362,029	28,483	23,429	5,054	17.7%	362,029	353,463	8,566	2.4%	301,254	-17.3%
EMPLOYEE RELATED EXP	21,579	1,038	11,114	-10,076	-970.7%	21,579	38,563	-16,984	-78.7%	14,030	-174.9%
PENSION	364,060	33,684	36,751	-3,067	-9.1%	364,060	346,307	17,753	4.9%	327,928	-5.6%
<b>TOTAL</b>	<b>\$3,918,048</b>	<b>\$347,072</b>	<b>\$330,636</b>	<b>\$16,436</b>	<b>4.7%</b>	<b>\$3,918,048</b>	<b>\$3,869,662</b>	<b>\$48,386</b>	<b>1.2%</b>	<b>\$3,793,272</b>	<b>-2.0%</b>
<b>VESELS</b>											
REPAIRS	\$1,025,355	\$125,100	\$28,085	\$97,015	77.5%	\$1,025,355	\$748,417	\$276,938	27.0%	\$1,324,065	43.5%
FUEL	643,948	51,562	57,223	-5,661	-11.0%	643,948	666,441	-22,493	-3.5%	510,275	-30.6%
INSURANCE	106,464	8,872	628	8,244	92.9%	106,464	81,733	24,731	23.2%	62,248	-31.3%
<b>TOTAL</b>	<b>\$1,775,767</b>	<b>\$185,534</b>	<b>\$85,936</b>	<b>\$99,598</b>	<b>53.7%</b>	<b>\$1,775,767</b>	<b>\$1,496,591</b>	<b>\$279,176</b>	<b>15.7%</b>	<b>\$1,896,588</b>	<b>21.1%</b>
<b>OPERATIONS</b>											
TELEPHONE	\$20,928	\$1,870	\$884	\$986	52.7%	\$20,928	\$21,093	-\$165	-0.8%	\$23,346	9.7%
MAIL AGENT	10,720	935	935	0	0.0%	10,720	10,720	0	0.0%	11,261	4.8%
OFFICE	176,954	18,776	15,728	3,048	16.2%	176,954	192,840	-15,886	-9.0%	162,675	-18.5%
CREDIT CARD	91,308	17,100	24,923	-7,823	-45.7%	91,308	125,118	-33,810	-37.0%	109,910	-13.8%
POSTAGE	2,883	250	469	-219	-87.6%	2,883	3,266	-383	-13.3%	3,292	0.8%
TRAVEL	9,672	400	1,070	-670	-167.5%	9,672	13,928	-4,256	-44.0%	12,213	-14.0%
DAMAGES	15,392	1,800	1,009	791	0.0%	15,392	9,777	5,615	36.5%	11,238	13.0%
OTHER INSURANCES	39,600	3,300	447	2,853	86.5%	39,600	31,040	8,560	21.6%	26,504	-17.1%
MISCELLANEOUS	10,985	730	796	-66	-9.0%	10,985	13,929	-2,944	-26.8%	13,401	-3.9%
BARGE SUBCONTRACTING	45,750	2,000	5,400	-3,400	-170.0%	45,750	74,900	-29,150	-63.7%	69,750	0.0%
PROFESSIONAL	69,206	6,170	3,910	2,260	36.6%	69,206	60,119	9,087	0.0%	100,848	40.4%
DUE & PUC	9,375	0	0	0	0.0%	9,375	17,551	-8,176	0.0%	7,994	0.0%
UNIFORMS	19,816	1,790	799	991	55.4%	19,816	20,793	-977	-4.9%	31,502	34.0%
TRAINING	6,213	450	105	345	76.7%	6,213	2,012	4,201	67.6%	2,656	0.0%
<b>TOTAL</b>	<b>\$528,802</b>	<b>\$55,571</b>	<b>\$56,475</b>	<b>-\$904</b>	<b>-1.6%</b>	<b>\$528,802</b>	<b>\$597,086</b>	<b>-\$68,284</b>	<b>-12.9%</b>	<b>\$586,590</b>	<b>-1.8%</b>

**CBITD Expenses  
Summary**

FY2018 BUDGET	SEPTEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY18 vs	
	PROJECTED	ACTUAL	VARIANCE	VARIANCE	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY17	
<b>EXPENSES</b>											
<b>TERMINAL</b>											
UTILITIES	\$58,654	\$4,196	\$4,151	\$45	1.1%	\$58,654	\$57,554	\$1,100	1.9%	\$53,373	-7.8%
JANITORIAL	\$72,137	\$5,965	\$8,662	-2,697	-45.2%	\$72,137	\$86,709	-14,572	-20.2%	\$70,188	-23.5%
RENT	34,627	2,995	2,995	0	0.0%	34,627	33,971	656	1.9%	62,806	45.9%
MAINTENANCE	140,397	14,430	6,063	8,367	58.0%	140,397	128,504	11,893	8.5%	162,390	20.9%
<b>TOTAL</b>	<b>\$305,815</b>	<b>\$27,586</b>	<b>\$21,871</b>	<b>\$5,715</b>	<b>20.7%</b>	<b>\$305,815</b>	<b>\$306,738</b>	<b>-\$923</b>	<b>-0.3%</b>	<b>\$348,757</b>	<b>12.0%</b>
<b>SALES</b>											
ADVERTISING	\$141,137	\$12,515	\$16,105	-\$3,590	-28.7%	\$141,137	\$144,437	-\$3,300	-2.3%	\$139,283	-3.7%
CATERING	103,081	15,570	24,608	-9,038	-58.0%	103,081	168,490	-65,409	-63.5%	146,459	-15.0%
<b>TOTAL</b>	<b>\$244,218</b>	<b>\$28,085</b>	<b>\$40,713</b>	<b>-\$12,628</b>	<b>-45.0%</b>	<b>\$244,218</b>	<b>\$312,927</b>	<b>-\$68,709</b>	<b>-28.1%</b>	<b>\$285,742</b>	<b>-9.5%</b>
<b>DEBT SERVICE</b>											
<b>TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	
<b>TOTAL EXPENSES</b>	<b>\$6,772,650</b>	<b>\$643,848</b>	<b>\$535,631</b>	<b>\$108,217</b>	<b>16.8%</b>	<b>\$6,772,650</b>	<b>\$6,583,004</b>	<b>\$189,646</b>	<b>2.8%</b>	<b>\$6,910,949</b>	<b>4.7%</b>
<b>TOTAL OP REVENUES</b>	<b>\$5,209,247</b>	<b>\$588,687</b>	<b>\$699,122</b>	<b>\$110,435</b>	<b>18.8%</b>	<b>\$5,209,247</b>	<b>\$6,088,002</b>	<b>\$878,755</b>	<b>16.9%</b>	<b>\$5,782,519</b>	<b>5.3%</b>
<b>OP SURPLUS/LOSS</b>	<b>-\$1,563,403</b>	<b>-\$55,161</b>	<b>\$163,491</b>	<b>\$218,652</b>	<b>396.4%</b>	<b>-\$1,563,403</b>	<b>-\$495,002</b>	<b>\$1,068,401</b>	<b>68.3%</b>	<b>-\$1,128,430</b>	<b>56.1%</b>
<b>OP GRANT REVENUES</b>											
FTA PREVENTATIVE MAINT	\$1,199,995	\$140,773	\$42,881	-\$97,892	-69.5%	\$1,199,995	\$896,556	-\$303,439	-25.3%	\$1,725,541	-48.0%
FTA RURAL 5311	300,682	20,000	0	-20,000	-100.0%	300,682	280,911	-19,771	-6.6%	228,737	22.8%
FTA OPERATING	0	0	0	0	0.0%	0	0	0	0.0%	343,518	-100.0%
STATE SUBSIDY	68,444	0	0	0	0.0%	68,444	68,444	0	0.0%	68,444	0.0%
<b>TOTAL</b>	<b>\$1,569,121</b>	<b>\$160,773</b>	<b>\$42,881</b>	<b>-\$117,892</b>	<b>-73.3%</b>	<b>\$1,569,121</b>	<b>\$1,245,911</b>	<b>-\$323,210</b>	<b>-20.6%</b>	<b>\$2,366,240</b>	<b>-47.3%</b>
<b>SURPLUS/LOSS</b>	<b>\$5,718</b>	<b>\$105,612</b>	<b>\$206,372</b>	<b>\$100,760</b>	<b>95.4%</b>	<b>\$5,718</b>	<b>\$750,909</b>	<b>\$745,191</b>	<b>13032.4%</b>	<b>\$1,237,810</b>	<b>-39.3%</b>
<b>END OF YEAR ADJUSTMENTS</b>											
PRV FOR FUND BALANCE DEP	\$ 5,718	\$ 5,718	\$ 425,000	\$419,282	7332.7%	\$ 5,718	\$ 425,000	\$419,282	7332.7%	\$ 800,000	-46.9%
DEPRECIATION (EST FOR 17)	\$ -	\$ -	\$ 85,906	\$85,906	0.0%	\$ -	\$ 993,124	\$993,124	0.0%	\$ 841,205	18.1%
<b>TOTAL END OF YEAR ADJUSTMENTS</b>	<b>\$ 5,718</b>	<b>\$ 5,718</b>	<b>\$ 510,906</b>	<b>\$505,188</b>	<b>8835.0%</b>	<b>\$ 5,718.00</b>	<b>\$ 1,418,124</b>	<b>\$1,412,406</b>	<b>24701%</b>	<b>\$ 1,641,205</b>	<b>-13.6%</b>
<b>SURPLUS/LOSS TOTAL</b>	<b>\$0</b>	<b>\$99,894</b>	<b>-\$304,534</b>	<b>-\$404,428</b>	<b>-404.9%</b>	<b>\$0</b>	<b>-\$667,215</b>	<b>-\$667,215</b>	<b>0.0%</b>	<b>-\$403,395</b>	<b>-65.4%</b>