

**CBITD Revenues and Expenses  
Summary**

	FY2021 BUDGET	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
SCH SERVICE	\$4,481,093	\$ 305,193	\$ 354,764	\$ 49,571	16.2%	\$ 305,193	\$ 354,764	\$ 49,571	16.2%	\$ 368,289	-3.7%
GR SALES	\$1,033,574	\$ 60,247	\$ 44,793	\$ (15,454)	-25.7%	\$ 60,247	\$ 44,793	\$ (15,454)	-25.7%	\$ 1,059	4129.7%
MISC	\$51,390	\$ 4,905	\$ 706	\$ (4,199)	-85.6%	\$ 4,905	\$ 706	\$ (4,199)	-85.6%	\$ 1,249	-43.5%
<b>TOTAL REVENUES</b>	<b>\$5,566,057</b>	<b>\$ 370,345</b>	<b>\$ 400,263</b>	<b>\$ 29,918</b>	<b>8.1%</b>	<b>\$ 370,345</b>	<b>\$ 400,263</b>	<b>\$ 29,918</b>	<b>8.1%</b>	<b>\$ 370,597</b>	<b>8.0%</b>
<b>EXPENSES</b>											
PERSONNEL	\$4,691,875	\$ 332,239	\$ 347,187	\$ (14,948)	-4.5%	\$ 332,239	\$ 347,187	\$ (14,948)	-4.5%	\$ 382,026	9.1%
VESSELS	\$2,115,819	\$ 103,274	\$ 114,206	\$ (10,932)	-10.6%	\$ 103,274	\$ 114,206	\$ (10,932)	-10.6%	\$ 114,330	0.1%
OPERATIONS	\$765,876	\$ 69,663	\$ 57,171	\$ 12,492	17.9%	\$ 69,663	\$ 57,171	\$ 12,492	17.9%	\$ 86,684	34.0%
TERMINAL	\$352,266	\$ 25,379	\$ 35,506	\$ (10,127)	-39.9%	\$ 25,379	\$ 35,506	\$ (10,127)	-39.9%	\$ 28,048	-26.6%
SALES	\$336,570	\$ 28,425	\$ 3,588	\$ 24,837	87.4%	\$ 28,425	\$ 3,588	\$ 24,837	87.4%	\$ 6,710	46.5%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
<b>TOTAL EXPENSES</b>	<b>\$8,262,406</b>	<b>\$ 558,980</b>	<b>\$ 557,658</b>	<b>\$ 1,322</b>	<b>0.2%</b>	<b>\$ 558,980</b>	<b>\$ 557,658</b>	<b>\$ 1,322</b>	<b>0.2%</b>	<b>\$ 617,798</b>	<b>9.7%</b>
<b>OPERATING SURPLUS/LOSS</b>	<b>-\$2,696,349</b>	<b>\$ (188,635)</b>	<b>\$ (157,395)</b>	<b>\$ 31,240</b>	<b>16.6%</b>	<b>\$ (188,635)</b>	<b>\$ (157,395)</b>	<b>\$ 31,240</b>	<b>16.6%</b>	<b>\$ (247,202)</b>	<b>36.3%</b>
<b>OP GRANT REVENUES</b>											
FTA PM REVENUE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$516,862	\$ 42,286	\$ 39,506	\$ (2,780)	-6.6%	\$ 42,286	\$ 39,506	\$ (2,780)	-6.6%	\$ 62,048	0.0%
FTA OPERATING REVENUE	\$2,110,410	\$ 126,858	\$ 117,889	\$ (8,969)	0.0%	\$ 126,858	\$ 117,889	\$ (8,969)	0.0%	\$ 185,154	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ 18,793	\$ -	\$ (18,793)	0.0%	\$ 18,793	\$ -	\$ (18,793)	0.0%	\$ -	0.0%
<b>TOTAL OP GRANT RESERVES</b>	<b>\$2,695,716</b>	<b>\$ 187,937</b>	<b>\$ 157,395</b>	<b>\$ (30,542)</b>	<b>-16.3%</b>	<b>\$ 187,937</b>	<b>\$ 157,395</b>	<b>\$ (30,542)</b>	<b>-16.3%</b>	<b>\$ 247,202</b>	<b>-36.3%</b>
<b>SURPLUS/LOSS</b>	<b>-\$633</b>	<b>\$ (698)</b>	<b>\$ -</b>	<b>\$ 698</b>	<b>100.0%</b>	<b>\$ (698)</b>	<b>\$ -</b>	<b>\$ 698</b>	<b>100.0%</b>	<b>\$ -</b>	<b>0.0%</b>

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	FY2021 BUDGET	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY21 vs FY20
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
PASSENGER	\$ 2,529,205	\$ 147,141	\$ 161,781	\$ 14,640	9.9%	\$ 147,141	\$ 161,781	\$ 14,640	9.9%	\$ 173,780	-6.9%
VEHICLE	\$ 1,029,036	\$ 78,860	\$ 113,946	\$ 35,086	44.5%	\$ 78,860	\$ 113,946	\$ 35,086	44.5%	\$ 109,232	4.3%
FREIGHT	\$ 850,852	\$ 73,192	\$ 72,298	\$ (894)	-1.2%	\$ 73,192	\$ 72,298	\$ (894)	-1.2%	\$ 79,148	-8.7%
MAIL	\$ 72,000	\$ 6,000	\$ 6,738	\$ 738	12.3%	\$ 6,000	\$ 6,738	\$ 738	12.3%	\$ 6,130	9.9%
<b>TOTAL</b>	<b>\$ 4,481,093</b>	<b>\$ 305,193</b>	<b>\$ 354,764</b>	<b>\$ 49,571</b>	<b>16.2%</b>	<b>\$ 305,193</b>	<b>\$ 354,764</b>	<b>\$ 49,571</b>	<b>16.2%</b>	<b>\$ 368,289</b>	<b>-3.7%</b>
<b>GR SALES</b>											
TOURS	\$ 599,351	\$ 39,729	\$ 39,374	\$ (355)	-0.9%	\$ 39,729	\$ 39,374	\$ (355)	-0.9%	\$ -	0.0%
CHARTERS	\$ 224,500	\$ 16,250	\$ 2,450	\$ (13,800)	0.0%	\$ 16,250	\$ 2,450	\$ (13,800)	0.0%	\$ -	0.0%
CATERING	\$ 168,550	\$ 2,000	\$ 1,989	\$ (11)	0.0%	\$ 2,000	\$ 1,989	\$ (11)	0.0%	\$ -	0.0%
VENDING	\$ 8,000	\$ 750	\$ 229	\$ (521)	-69.5%	\$ 750	\$ 229	\$ (521)	-69.5%	\$ 555	-58.7%
PROMOTIONAL	\$ 9,000	\$ 1,350	\$ 751	\$ (599)	0.0%	\$ 1,350	\$ 751	\$ (599)	-44.4%	\$ 504	0.0%
ADVERTISING	\$ 24,173	\$ 168	\$ -	\$ (168)	-100.0%	\$ 168	\$ -	\$ (168)	-100.0%	\$ -	0.0%
<b>TOTAL</b>	<b>\$ 1,033,574</b>	<b>\$ 60,247</b>	<b>\$ 44,793</b>	<b>\$ (15,454)</b>	<b>-25.7%</b>	<b>\$ 60,247</b>	<b>\$ 44,793</b>	<b>\$ (15,454)</b>	<b>-25.7%</b>	<b>\$ 1,059</b>	<b>4129.7%</b>
<b>OTHER INCOME</b>											
MISC	\$ 11,140	\$ 955	\$ (46)	\$ (1,001)	-104.8%	\$ 955	\$ (46)	\$ (1,001)	-104.8%	\$ 174	-126.4%
INTEREST	\$ 40,250	\$ 3,950	\$ 752	\$ (3,198)	-81.0%	\$ 3,950	\$ 752	\$ (3,198)	-81.0%	\$ 1,075	-30.0%
<b>TOTAL</b>	<b>\$ 51,390</b>	<b>\$ 4,905</b>	<b>\$ 706</b>	<b>\$ (4,199)</b>	<b>-85.6%</b>	<b>\$ 4,905</b>	<b>\$ 706</b>	<b>\$ (4,199)</b>	<b>-85.6%</b>	<b>\$ 1,249</b>	<b>-43.5%</b>
<b>TOTAL OP REVENUES</b>	<b>\$ 5,566,057</b>	<b>\$ 370,345</b>	<b>\$ 400,263</b>	<b>\$ 29,918</b>	<b>8.1%</b>	<b>\$ 370,345</b>	<b>\$ 400,263</b>	<b>\$ 29,918</b>	<b>8.1%</b>	<b>\$ 370,596</b>	<b>8.0%</b>

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>EXPENSES</b>											
<b>PERSONNEL</b>											
PAYROLL	\$ 3,458,349	\$ 236,887	\$ 252,026	\$ (15,139)	-6.4%	\$ 236,887	\$ 252,026	\$ (15,139)	-6.4%	\$ 283,537	11.1%
TAXES	\$ 264,564	\$ 18,122	\$ 18,582	\$ (460)	-2.5%	\$ 18,122	\$ 18,582	\$ (460)	-2.5%	\$ 25,909	28.3%
EMPLOYEE INSURANCE	\$ 496,411	\$ 38,725	\$ 41,425	\$ (2,700)	-7.0%	\$ 38,725	\$ 41,425	\$ (2,700)	-7.0%	\$ 37,309	-11.0%
EMPLOYEE RELATED EXP	\$ 34,015	\$ 1,960	\$ 2,099	\$ (139)	-7.1%	\$ 1,960	\$ 2,099	\$ (139)	-7.1%	\$ 2,215	5.2%
PENSION	\$ 438,536	\$ 36,545	\$ 33,056	\$ 3,489	9.5%	\$ 36,545	\$ 33,056	\$ 3,489	9.5%	\$ 33,056	0.0%
<b>TOTAL</b>	<b>\$ 4,691,875</b>	<b>\$ 332,239</b>	<b>\$ 347,187</b>	<b>\$ (14,948)</b>	<b>-4.5%</b>	<b>\$ 332,239</b>	<b>\$ 347,187</b>	<b>\$ (14,948)</b>	<b>-4.5%</b>	<b>\$ 382,026</b>	<b>9.1%</b>
<b>VESSELS</b>											
REPAIRS	\$ 1,484,750	\$ 46,250	\$ 66,276	\$ (20,026)	-43.3%	\$ 46,250	\$ 66,276	\$ (20,026)	-43.3%	\$ 62,653	-5.8%
FUEL	\$ 551,869	\$ 50,424	\$ 41,670	\$ 8,754	17.4%	\$ 50,424	\$ 41,670	\$ 8,754	17.4%	\$ 45,631	8.7%
INSURANCE	\$ 79,200	\$ 6,600	\$ 6,260	\$ 340	5.2%	\$ 6,600	\$ 6,260	\$ 340	5.2%	\$ 6,046	-3.5%
<b>TOTAL</b>	<b>\$ 2,115,819</b>	<b>\$ 103,274</b>	<b>\$ 114,206</b>	<b>\$ (10,932)</b>	<b>-10.6%</b>	<b>\$ 103,274</b>	<b>\$ 114,206</b>	<b>\$ (10,932)</b>	<b>-10.6%</b>	<b>\$ 114,330</b>	<b>0.1%</b>
<b>OPERATIONS</b>											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 2,055	\$ (185)	-9.9%	\$ 1,870	\$ 2,055	\$ (185)	-9.9%	\$ 1,972	-4.2%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 935	\$ 935	\$ -	0.0%	\$ 935	0.0%
OFFICE	\$ 7,500	\$ 625	\$ 799	\$ (174)	-27.8%	\$ 625	\$ 799	\$ (174)	-27.8%	\$ 399	-100.3%
CREDIT CARD	\$ 141,496	\$ 18,400	\$ 20,594	\$ (2,194)	-11.9%	\$ 18,400	\$ 20,594	\$ (2,194)	-11.9%	\$ 15,694	-31.2%
POSTAGE	\$ 3,360	\$ 280	\$ 284	\$ (4)	-1.4%	\$ 280	\$ 284	\$ (4)	-1.4%	\$ 50	-468.0%
TRAVEL	\$ 16,500	\$ 2,200	\$ -	\$ 2,200	100.0%	\$ 2,200	\$ -	\$ 2,200	100.0%	\$ -	0.0%
DAMAGES	\$ 22,950	\$ 3,450	\$ 2,178	\$ 1,272	0.0%	\$ 3,450	\$ 2,178	\$ 1,272	36.9%	\$ 443	-391.6%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 3,933	\$ (1,443)	-58.0%	\$ 2,490	\$ 3,933	\$ (1,443)	-58.0%	\$ 2,649	-48.5%
MISCELLANEOUS	\$ 16,481	\$ 755	\$ 878	\$ (123)	-16.3%	\$ 755	\$ 878	\$ (123)	-16.3%	\$ 432	-103.2%
BARGE SUBCONTRACTING	\$ 8,500	\$ 500	\$ -	\$ 500	0.0%	\$ 500	\$ -	\$ 500	100.0%	\$ 28,000	0.0%
PROFESSIONAL	\$ 99,480	\$ 6,455	\$ 2,654	\$ 3,801	58.9%	\$ 6,455	\$ 2,654	\$ 3,801	58.9%	\$ 843	-214.8%
DUES & PUC	\$ 20,975	\$ -	\$ 806	\$ (806)	0.0%	\$ -	\$ 806	\$ (806)	0.0%	\$ 1,250	35.5%
UNIFORMS	\$ 36,165	\$ 1,450	\$ 976	\$ 474	32.7%	\$ 1,450	\$ 976	\$ 474	32.7%	\$ 1,066	8.4%
TRAINING	\$ 12,550	\$ 450	\$ 200	\$ 250	55.6%	\$ 450	\$ 200	\$ 250	55.6%	\$ -	0.0%
<b>TOTAL</b>	<b>\$ 765,876</b>	<b>\$ 69,663</b>	<b>\$ 57,171</b>	<b>\$ 3,568</b>	<b>5.1%</b>	<b>\$ 69,663</b>	<b>\$ 57,171</b>	<b>\$ 3,568</b>	<b>5.1%</b>	<b>\$ 86,684</b>	<b>34.0%</b>

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>EXPENSES</b>											
<b>TERMINAL</b>											
UTILITIES	\$ 63,999	\$ 4,029	\$ 3,790	\$ 239	5.9%	\$ 4,029	\$ 3,790	\$ 239	5.9%	\$ 3,466	-9.3%
JANITORIAL	\$ 95,940	\$ 8,080	\$ 7,727	\$ 353	4.4%	\$ 8,080	\$ 7,727	\$ 353	4.4%	\$ 12,955	40.4%
RENT	\$ 35,940	\$ 2,995	\$ 4,329	\$ (1,334)	-44.5%	\$ 2,995	\$ 4,329	\$ (1,334)	-44.5%	\$ 2,995	-44.5%
MAINTENANCE	\$ 156,387	\$ 10,275	\$ 19,660	\$ (9,385)	-91.3%	\$ 10,275	\$ 19,660	\$ (9,385)	-91.3%	\$ 8,631	-127.8%
<b>TOTAL</b>	<b>\$ 352,266</b>	<b>\$ 25,379</b>	<b>\$ 35,506</b>	<b>\$ (10,127)</b>	<b>-39.9%</b>	<b>\$ 25,379</b>	<b>\$ 35,506</b>	<b>\$ (10,127)</b>	<b>-39.9%</b>	<b>\$ 28,048</b>	<b>-26.6%</b>
<b>SALES</b>											
ADVERTISING	\$ 190,015	\$ 11,350	\$ 2,780	\$ 8,570	75.5%	\$ 11,350	\$ 2,780	\$ 8,570	75.5%	\$ 6,710	58.6%
CATERING	\$ 146,555	\$ 17,075	\$ 808	\$ 16,267	0.0%	\$ 17,075	\$ 808	\$ 16,267	0.0%	\$ -	0.0%
<b>TOTAL</b>	<b>\$ 336,570</b>	<b>\$ 28,425</b>	<b>\$ 3,588</b>	<b>\$ 24,837</b>	<b>87.4%</b>	<b>\$ 28,425</b>	<b>\$ 3,588</b>	<b>\$ 24,837</b>	<b>87.4%</b>	<b>\$ 6,710</b>	<b>46.5%</b>
<b>DEBT SERVICE</b>											
<b>TOTAL</b>	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.00
<b>TOTAL EXPENSES</b>	\$ 8,262,406	\$ 558,980	\$ 557,658	\$ 1,322	0.2%	\$ 558,980	\$ 557,658	\$ 1,322	0.2%	\$ 617,798	9.7%
<b>TOTAL OP REVENUES</b>	\$ 5,566,057	\$ 370,345	\$ 400,263	\$ 29,918	8.1%	\$ 370,345	\$ 400,263	\$ 29,918	8.1%	\$ 370,596	8.0%
<b>OP SURPLUS/LOSS</b>	<b>\$ (2,696,349)</b>	<b>\$ (188,635)</b>	<b>\$ (157,395)</b>	<b>\$ 31,240</b>	<b>16.6%</b>	<b>\$ (188,635)</b>	<b>\$ (157,395)</b>	<b>\$ 31,240</b>	<b>16.6%</b>	<b>\$ (247,202)</b>	<b>36.3%</b>
<b>OP GRANT REVENUES</b>											
FTA PREVENTATIVE MAIN	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$ 516,862	\$ 42,286	\$ 39,506	\$ (2,780)	0.0%	\$ 42,286	\$ 39,506	\$ (2,780)	-6.6%	\$ 62,048	-36.3%
FTA OPERATING REVENUE	\$ 2,110,410	\$ 126,858	\$ 117,889	\$ (8,969)	0.0%	\$ 126,858	\$ 117,889	\$ (8,969)	0.0%	\$ 185,154	-36.3%
STATE SUBSIDY REVENUE	\$ 68,444	\$ 18,793	\$ -	\$ (18,793)	100.0%	\$ 18,793	\$ -	\$ (18,793)	0.0%	\$ -	0.0%
<b>TOTAL</b>	<b>\$ 2,695,716</b>	<b>\$ 187,937</b>	<b>\$ 157,395</b>	<b>\$ (11,749)</b>	<b>-6.3%</b>	<b>\$ 187,937</b>	<b>\$ 157,395</b>	<b>\$ (11,749)</b>	<b>-6.3%</b>	<b>\$ 247,202</b>	<b>-36.3%</b>
<b>SURPLUS/LOSS</b>	<b>\$ (633)</b>	<b>\$ (698)</b>	<b>\$ -</b>	<b>\$ 698</b>	<b>100.0%</b>	<b>\$ (698)</b>	<b>\$ -</b>	<b>\$ 698</b>	<b>100.0%</b>	<b>\$ -</b>	<b>0.0%</b>