

**CBITD Revenues and Expenses  
Overview**

	FY2018 BUDGET	NOVEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY18
<b>REVENUES</b>											
SCH SERVICE	\$4,409,093	\$169,265	\$183,646	\$14,381	8.5%	\$467,849	\$477,071	\$9,222	2.0%	\$487,719	-2.2%
GR SALES	\$983,842	\$10,918	\$11,051	\$133	1.2%	\$67,564	\$73,783	\$6,219	9.2%	\$83,197	-11.3%
MISC	\$51,740	\$4,735	\$6,912	\$2,177	46.0%	\$9,390	\$9,508	\$118	1.3%	\$4,390	116.6%
<b>TOTAL REVENUES</b>	<b>\$5,444,675</b>	<b>\$184,918</b>	<b>\$201,609</b>	<b>\$16,691</b>	<b>9.0%</b>	<b>\$544,803</b>	<b>\$560,362</b>	<b>\$15,559</b>	<b>2.9%</b>	<b>\$575,306</b>	<b>-2.6%</b>
<b>EXPENSES</b>											
PERSONNEL	\$3,954,542	\$245,599	\$280,884	-\$35,285	-14.4%	\$591,971	\$616,508	-\$24,537	-4.1%	\$565,162	-9.1%
VESSELS	\$2,248,006	\$89,067	\$117,031	-\$27,964	-31.4%	\$185,639	\$240,406	-\$54,767	-29.5%	\$190,165	-26.4%
OPERATIONS	\$579,546	\$41,608	\$57,897	-\$16,289	-39.1%	\$101,074	\$97,808	\$3,266	3.2%	\$74,544	-31.2%
TERMINAL	\$311,873	\$24,652	\$32,576	-\$7,924	-32.1%	\$48,599	\$54,471	-\$5,872	-12.1%	\$41,759	-30.4%
SALES	\$296,220	\$9,750	\$10,118	-\$368	-3.8%	\$36,575	\$35,980	\$595	1.6%	\$25,480	-41.2%
DEBT SERVICE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
PROVISION FOR DEF RED	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
<b>TOTAL EXPENSES</b>	<b>\$7,390,187</b>	<b>\$410,676</b>	<b>\$498,508</b>	<b>-\$87,830</b>	<b>-21.4%</b>	<b>\$963,858</b>	<b>\$1,045,173</b>	<b>-\$81,315</b>	<b>-8.4%</b>	<b>\$897,111</b>	<b>-16.5%</b>
<b>OPERATING SURPLUS/LOSS</b>	<b>-\$1,945,512</b>	<b>-\$225,758</b>	<b>-\$296,899</b>	<b>-\$71,141</b>	<b>31.5%</b>	<b>-\$419,055</b>	<b>-\$484,810</b>	<b>-\$65,755</b>	<b>15.7%</b>	<b>-\$321,805</b>	<b>-50.7%</b>
<b>OP GRANT REVENUES</b>											
FTA PM REVENUE	\$1,559,843	\$38,332	\$113,934	\$75,602	197.2%	\$88,107	\$167,020	\$78,913	89.6%	\$50,000	234.0%
FTA RURAL REVENUE	\$285,000	\$34,700	\$36,191	\$1,491	4.3%	\$61,400	\$78,839	\$17,439	28.4%	\$10,000	688.4%
FTA OPERATING REVENUE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$0	\$30,199	\$30,199	0.0%	\$0	\$44,840	\$44,840	0.0%	\$0	0.0%
<b>TOTAL OP GRANT RESERVES</b>	<b>\$1,913,287</b>	<b>\$73,032</b>	<b>\$180,324</b>	<b>\$107,292</b>	<b>146.9%</b>	<b>\$149,507</b>	<b>\$290,699</b>	<b>\$141,192</b>	<b>94.4%</b>	<b>\$60,000</b>	<b>384.5%</b>
<b>SURPLUS/LOSS</b>	<b>-\$32,225</b>	<b>-\$152,726</b>	<b>-\$116,575</b>	<b>\$36,151</b>	<b>23.7%</b>	<b>-\$269,548</b>	<b>-\$194,111</b>	<b>\$75,437</b>	<b>28.0%</b>	<b>-\$261,805</b>	<b>25.9%</b>

**CBITD Revenues  
Summary**

	FY2018 BUDGET	NOVEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>REVENUES</b>											
PASSENGER	\$2,529,205	\$89,548	\$81,415	-\$8,133	-9.1%	\$236,689	\$220,939	-\$15,750	-6.7%	\$240,368	-8.1%
VEHICLE	1,029,036	43,942	54,229	\$10,287	23.4%	122,802	137,793	\$14,991	12.2%	134,357	2.6%
FREIGHT	780,892	29,945	42,050	\$12,105	40.4%	96,698	106,261	\$9,563	9.9%	101,210	5.0%
MAIL	69,960	5,830	5,951	\$121	2.1%	11,660	12,077	\$417	3.6%	11,785	2.5%
<b>TOTAL</b>	<b>\$4,409,093</b>	<b>\$169,265</b>	<b>\$183,645</b>	<b>\$14,380</b>	<b>8.5%</b>	<b>\$467,849</b>	<b>\$477,070</b>	<b>\$9,221</b>	<b>2.0%</b>	<b>\$487,720</b>	<b>-2.2%</b>
<b>GR SALES</b>											
TOURS	\$561,544	\$6,950	\$6,960	\$10	0.1%	\$43,078	\$46,164	\$3,086	7.2%	\$62,658	-26.3%
CHARTERS	197,500	2,250	-1,100	-3,350	0.0%	18,500	6,450	-12,050	-65.1%	6,550	-1.5%
CATERING	186,125	500	4,675	4,175	835.0%	2,500	19,425	16,925	677.0%	12,211	59.1%
VENDING	8,000	500	337	-163	-32.6%	1,250	1,157	-93	-7.4%	1,138	1.7%
PROMOTIONAL	6,500	550	0	-550	-100.0%	1,900	0	-1,900	-100.0%	0	#DIV/0!
ADVERTISING	24,173	168	179	11	6.5%	336	588	252	75.0%	639	-8.0%
<b>TOTAL</b>	<b>\$983,842</b>	<b>\$10,918</b>	<b>\$11,051</b>	<b>\$133</b>	<b>1.2%</b>	<b>\$67,564</b>	<b>\$73,784</b>	<b>\$6,220</b>	<b>9.2%</b>	<b>\$83,196</b>	<b>-11.3%</b>
<b>OTHER INCOME</b>											
MISC	11,490	785	2,088	\$1,303	166.0%	1,490	2,482	\$992	66.6%	862	187.9%
INTEREST	40,250	3,950	4,825	875	22.2%	7,900	7,026	-874	-11.1%	3,528	99.1%
DIA EDGE CON	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
<b>TOTAL</b>	<b>\$51,740</b>	<b>\$4,735</b>	<b>\$6,913</b>	<b>\$2,178</b>	<b>46.0%</b>	<b>\$9,390</b>	<b>\$9,508</b>	<b>\$118</b>	<b>1.3%</b>	<b>\$4,390</b>	<b>116.6%</b>
<b>TOTAL OP REVENUES</b>	<b>\$5,444,675</b>	<b>\$184,918</b>	<b>\$201,609</b>	<b>\$16,691</b>	<b>9.0%</b>	<b>\$544,803</b>	<b>\$560,362</b>	<b>\$15,559</b>	<b>2.9%</b>	<b>\$575,306</b>	<b>-2.6%</b>

**CBITD Expenses  
Summary**

	FY2018 BUDGET	NOVEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
<b>EXPENSES</b>											
<b>PERSONNEL</b>											
PAYROLL	\$2,981,303	\$171,825	\$205,431	-\$33,606	-19.6%	\$434,434	\$463,028	-\$28,594	-6.6%	\$415,951	-11.3%
TAXES	233,876	13,585	15,666	-2,081	-15.3%	34,224	36,424	-2,200	-6.4%	31,140	-17.0%
EMPLOYEE INSURANCE	341,391	27,474	26,236	1,238	4.5%	54,948	50,799	4,149	7.6%	57,838	12.2%
EMPLOYEE RELATED EXP	20,090	1,225	2,061	-836	-68.2%	5,385	3,276	2,109	39.2%	7,139	54.1%
PENSION	377,882	31,490	31,490	0	0.0%	62,980	62,980	0	0.0%	53,094	-18.6%
<b>TOTAL</b>	<b>\$3,954,542</b>	<b>\$245,599</b>	<b>\$280,884</b>	<b>-\$35,285</b>	<b>-14.4%</b>	<b>\$591,971</b>	<b>\$616,507</b>	<b>-\$24,536</b>	<b>-4.1%</b>	<b>\$565,162</b>	<b>-9.1%</b>
<b>VESSELS</b>											
REPAIRS	\$1,457,975	\$25,400	\$57,926	-\$32,526	-128.1%	\$72,175	\$107,894	-\$35,719	-49.5%	\$50,555	-113.4%
FUEL	683,567	54,795	53,298	1,497	2.7%	95,720	120,898	-25,178	-26.3%	121,867	0.8%
INSURANCE	106,464	8,872	5,807	3,065	34.5%	17,744	11,614	6,130	34.5%	17,744	34.5%
<b>TOTAL</b>	<b>\$2,248,006</b>	<b>\$89,067</b>	<b>\$117,031</b>	<b>-\$27,964</b>	<b>-31.4%</b>	<b>\$185,639</b>	<b>\$240,406</b>	<b>-\$54,767</b>	<b>-29.5%</b>	<b>\$190,166</b>	<b>-26.4%</b>
<b>OPERATIONS</b>											
TELEPHONE	\$22,440	\$1,870	\$1,515	\$355	19.0%	\$3,740	\$3,061	\$679	18.2%	\$3,087	0.8%
MAIL AGENT	11,220	935	935	0	0.0%	1,870	1,870	0	0.0%	1,870	0.0%
OFFICE	175,092	11,163	28,647	-17,484	-156.6%	27,500	45,306	-17,806	-64.8%	11,982	-278.1%
CREDIT CARD	88,435	5,700	9,599	-3,899	-68.4%	17,200	23,047	-5,847	-34.0%	21,102	-9.2%
POSTAGE	1,894	150	100	50	33.3%	394	387	7	1.8%	519	25.4%
TRAVEL	16,500	2,800	1,841	959	34.3%	5,000	2,102	2,898	58.0%	1,798	-16.9%
DAMAGES	22,950	4,200	135	4,065	0.0%	6,650	304	6,346	95.4%	1,784	83.0%
OTHER INSURANCES	39,600	3,300	2,600	700	21.2%	6,600	5,200	1,400	21.2%	6,600	21.2%
MISCELLANEOUS	11,915	615	143	472	76.7%	1,250	1,001	249	19.9%	544	-84.0%
BARGE SUBCONTRACTING	53,500	500	200	300	60.0%	1,000	200	800	80.0%	200	0.0%
PROFESSIONAL	94,525	7,355	10,319	-2,964	-40.3%	24,710	12,628	12,082	0.0%	21,172	40.4%
DUE & PUC	9,375	175	425	-250	0.0%	175	672	-497	0.0%	225	0.0%
UNIFORMS	22,350	2,395	1,439	956	39.9%	4,085	2,028	2,057	50.4%	2,777	27.0%
TRAINING	9,750	450	0	450	100.0%	900	0	900	100.0%	884	0.0%
<b>TOTAL</b>	<b>\$579,546</b>	<b>\$41,608</b>	<b>\$57,898</b>	<b>-\$16,290</b>	<b>-39.2%</b>	<b>\$101,074</b>	<b>\$97,806</b>	<b>\$3,268</b>	<b>3.2%</b>	<b>\$74,544</b>	<b>-31.2%</b>

**CBITD Expenses  
Summary**

FY2018 BUDGET	NOVEMBER					FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
<b>EXPENSES</b>											
<b>TERMINAL</b>											
UTILITIES	\$60,003	\$4,772	\$5,462	-\$690	-14.5%	\$8,564	\$9,749	-\$1,185	-13.8%	\$8,284	-17.7%
JANITORIAL	\$72,540	\$5,950	\$5,767	183	3.1%	\$12,080	\$14,066	-\$1,986	-16.4%	\$6,085	-131.2%
RENT	35,940	2,995	2,995	0	0.0%	5,990	5,990	0	0.0%	6,338	5.5%
MAINTENANCE	143,390	10,935	18,352	-7,417	-67.8%	21,965	24,666	-2,701	-12.3%	21,052	-17.2%
<b>TOTAL</b>	<b>\$311,873</b>	<b>\$24,652</b>	<b>\$32,576</b>	<b>-\$7,924</b>	<b>-32.1%</b>	<b>\$48,599</b>	<b>\$54,471</b>	<b>-\$5,872</b>	<b>-12.1%</b>	<b>\$41,759</b>	<b>-30.4%</b>
<b>SALES</b>											
ADVERTISING	\$153,915	\$9,000	\$8,142	\$858	9.5%	\$18,750	\$23,512	-\$4,762	-25.4%	\$17,496	-34.4%
CATERING	142,305	750	1,976	-1,226	-163.5%	17,825	12,468	5,357	30.1%	7,984	-56.2%
<b>TOTAL</b>	<b>\$296,220</b>	<b>\$9,750</b>	<b>\$10,118</b>	<b>-\$368</b>	<b>-3.8%</b>	<b>\$36,575</b>	<b>\$35,980</b>	<b>\$595</b>	<b>1.6%</b>	<b>\$25,480</b>	<b>-41.2%</b>
<b>DEBT SERVICE</b>											
<b>TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	
<b>TOTAL EXPENSES</b>	<b>\$7,390,187</b>	<b>\$410,676</b>	<b>\$498,507</b>	<b>-\$87,831</b>	<b>-21.4%</b>	<b>\$963,858</b>	<b>\$1,045,170</b>	<b>-\$81,312</b>	<b>-8.4%</b>	<b>\$897,111</b>	<b>-16.5%</b>
<b>TOTAL OP REVENUES</b>	<b>\$5,444,675</b>	<b>\$184,918</b>	<b>\$201,609</b>	<b>\$16,691</b>	<b>9.0%</b>	<b>\$544,803</b>	<b>\$560,362</b>	<b>\$15,559</b>	<b>2.9%</b>	<b>\$575,306</b>	<b>-2.6%</b>
<b>OP SURPLUS/LOSS</b>	<b>-\$1,945,512</b>	<b>-\$225,758</b>	<b>-\$296,898</b>	<b>-\$71,140</b>	<b>-31.5%</b>	<b>-\$419,055</b>	<b>-\$484,808</b>	<b>-\$65,753</b>	<b>-15.7%</b>	<b>-\$321,805</b>	<b>-50.7%</b>
<b>OP GRANT REVENUES</b>											
FTA PREVENTATIVE MAIN	\$1,559,843	\$38,332	\$113,934	\$75,602	197.2%	\$88,107	\$167,020	\$78,913	89.6%	\$50,000	234.0%
FTA RURAL 5311	285,000	34,700	36,191	1,491	4.3%	61,400	78,839	17,439	28.4%	10,000	688.4%
STATE SUBSIDY	68,444	0	30,199	30,199	0.0%	0	44,840	44,840	0.0%	0	0.0%
<b>TOTAL</b>	<b>\$1,913,287</b>	<b>\$73,032</b>	<b>\$180,324</b>	<b>\$107,292</b>	<b>146.9%</b>	<b>\$149,507</b>	<b>\$290,699</b>	<b>\$141,192</b>	<b>94.4%</b>	<b>\$60,000</b>	<b>384.5%</b>
<b>SURPLUS/LOSS</b>	<b>-\$32,225</b>	<b>-\$152,726</b>	<b>-\$116,574</b>	<b>\$36,152</b>	<b>23.7%</b>	<b>-\$269,548</b>	<b>-\$194,109</b>	<b>\$75,439</b>	<b>28.0%</b>	<b>-\$261,805</b>	<b>25.9%</b>