

**CBITD Revenues and Expenses
Summary**

| | FY2023 | MARCH | | | | FISCAL YEAR TO DATE | | | | PREVIOUS | FY23 vs. |
|--------------------------------|-----------------------|---------------------|---------------------|--------------------|--------------|-----------------------|-----------------------|---------------------|---------------|-----------------------|----------------|
| | BUDGET | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | YTD | FY22 |
| REVENUES | | | | | | | | | | | |
| SCH SERVICE | \$ 4,818,749 | \$ 143,669 | \$ 158,964 | \$ 15,295 | 10.6% | \$ 1,108,415 | \$ 1,138,059 | \$ 29,644 | 2.7% | \$ 1,247,794 | -8.8% |
| GR SALES | \$ 956,726 | \$ 15,126 | \$ 7,895 | \$ (7,231) | -47.8% | \$ 114,638 | \$ 103,167 | \$ (11,471) | -10.0% | \$ 85,168 | 21.1% |
| MISC | \$ 51,390 | \$ 4,150 | \$ 4,033 | \$ (117) | -2.8% | \$ 27,490 | \$ 28,036 | \$ 546 | 2.0% | \$ 9,103 | 208.0% |
| TOTAL REVENUES | \$ 5,826,865 | \$ 162,945 | \$ 170,892 | \$ 7,947 | 4.9% | \$ 1,250,543 | \$ 1,269,262 | \$ 18,719 | 1.5% | \$ 1,342,065 | -5.4% |
| EXPENSES | | | | | | | | | | | |
| PERSONNEL | \$ 5,218,694 | \$ 424,136 | \$ 413,758 | \$ 10,378 | 2.4% | \$ 2,372,089 | \$ 2,118,593 | \$ 253,496 | 10.7% | \$ 2,104,930 | -0.6% |
| VESSELS | \$ 3,017,969 | \$ 415,413 | \$ 289,818 | \$ 125,595 | 30.2% | \$ 1,561,768 | \$ 1,364,216 | \$ 197,552 | 12.6% | \$ 1,213,948 | -12.4% |
| OPERATIONS | \$ 975,827 | \$ 134,664 | \$ 165,126 | \$ (30,462) | -22.6% | \$ 542,242 | \$ 582,735 | \$ (40,493) | -7.5% | \$ 389,192 | -49.7% |
| TERMINAL | \$ 418,616 | \$ 35,838 | \$ 80,075 | \$ (44,237) | -123.4% | \$ 218,422 | \$ 273,282 | \$ (54,860) | -25.1% | \$ 192,586 | -41.9% |
| SALES | \$ 357,320 | \$ 19,765 | \$ 12,217 | \$ 7,548 | 38.2% | \$ 108,090 | \$ 58,469 | \$ 49,621 | 45.9% | \$ 53,608 | -9.1% |
| DEBT SERVICE | \$ - | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ - | \$ - | 0.0% | \$ - | 0.0% |
| PROVISION FOR DEF RED | \$ - | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ - | \$ - | 0.0% | \$ - | 0.0% |
| TOTAL EXPENSES | \$ 9,988,426 | \$ 1,029,816 | \$ 960,994 | \$ 68,822 | 6.7% | \$ 4,802,611 | \$ 4,397,295 | \$ 405,316 | 8.4% | \$ 3,954,264 | -11.2% |
| OPERATING SURPLUS/LOSS | \$ (4,161,561) | \$ (866,871) | \$ (790,102) | \$ 76,769 | 8.9% | \$ (3,552,068) | \$ (3,128,033) | \$ 424,035 | 11.9% | \$ (2,612,199) | -19.7% |
| OP GRANT REVENUES | | | | | | | | | | | |
| FTA PM REVENUE | \$ 198,420 | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ - | \$ - | 0.0% | \$ 4,358 | 100.0% |
| FTA RURAL REVENUE | \$ 300,000 | \$ 40,200 | \$ - | \$ (40,200) | -100.0% | \$ 229,300 | \$ 587,244 | \$ 357,944 | 156.1% | \$ 582,288 | -0.9% |
| FTA OPERATING REVENUE | \$ 3,594,697 | \$ 826,670 | \$ 721,658 | \$ (105,012) | -12.7% | \$ 3,254,320 | \$ 2,472,345 | \$ (781,975) | -24.0% | \$ 1,959,269 | -26.2% |
| STATE SUBSIDY REVENUE | \$ 68,444 | \$ - | \$ 68,444 | \$ 68,444 | 0.0% | \$ 68,444 | \$ 68,444 | \$ - | 0.0% | \$ 68,444 | 0.0% |
| TOTAL OP GRANT RESERVES | \$ 4,161,561 | \$ 866,871 | \$ 790,102 | \$ (76,768) | -9.0% | \$ 3,552,068 | \$ 3,128,033 | \$ (424,031) | -11.9% | \$ 2,614,359 | 19.6% |
| SURPLUS/LOSS | \$ - | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ - | \$ - | 0.0% | \$ 2,160 | -100.0% |

**CBITD Revenues and Expenses
Summary**

| | FY2023 BUDGET | MARCH | | | | FISCAL YEAR TO DATE | | | | PREVIOUS | FY23 vs. FY22 |
|--------------------------|---------------------|-------------------|-------------------|-------------------|---------------|---------------------|---------------------|--------------------|---------------|---------------------|---------------|
| | | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | YTD | |
| REVENUES | | | | | | | | | | | |
| PASSENGER | \$ 2,529,205 | \$ 75,724 | \$ 63,508 | \$ (12,216) | -16.1% | \$ 523,058 | \$ 445,616 | \$ (77,442) | -14.8% | \$ 484,670 | -8.1% |
| VEHICLE | \$ 1,231,864 | \$ 31,718 | \$ 54,026 | \$ 22,308 | 70.3% | \$ 301,474 | \$ 424,838 | \$ 123,364 | 40.9% | \$ 442,732 | -4.0% |
| FREIGHT | \$ 978,480 | \$ 29,627 | \$ 34,236 | \$ 4,609 | 15.6% | \$ 244,283 | \$ 224,833 | \$ (19,450) | -8.0% | \$ 280,284 | -19.8% |
| MAIL | \$ 79,200 | \$ 6,600 | \$ 7,194 | \$ 594 | 9.0% | \$ 39,600 | \$ 42,772 | \$ 3,172 | 8.0% | \$ 40,108 | 6.6% |
| TOTAL | \$ 4,818,749 | \$ 143,669 | \$ 158,964 | \$ 15,295 | 10.6% | \$ 1,108,415 | \$ 1,138,059 | \$ 29,644 | 2.7% | \$ 1,247,794 | -8.8% |
| GR SALES | | | | | | | | | | | |
| TOURS | \$ 522,503 | \$ 3,890 | \$ 6,166 | \$ 2,276 | 58.5% | \$ 65,274 | \$ 70,242 | \$ 4,968 | 7.6% | \$ 67,574 | 3.9% |
| CHARTERS | \$ 224,500 | \$ 2,500 | \$ - | \$ (2,500) | -100.0% | \$ 22,500 | \$ 7,650 | \$ (14,850) | -66.0% | \$ 2,450 | 212.2% |
| CATERING | \$ 168,550 | \$ 1,000 | \$ - | \$ (1,000) | -100.0% | \$ 4,500 | \$ 10,512 | \$ 6,012 | 133.6% | \$ 3,989 | 163.5% |
| VENDING | \$ 8,000 | \$ 500 | \$ 125 | \$ (375) | -75.0% | \$ 3,250 | \$ 3,276 | \$ 26 | 0.8% | \$ 959 | 241.6% |
| PROMOTIONAL | \$ 9,000 | \$ 2,500 | \$ 704 | \$ (1,796) | -71.8% | \$ 5,750 | \$ 5,187 | \$ (563) | -9.8% | \$ 1,871 | 177.2% |
| ADVERTISING | \$ 24,173 | \$ 4,736 | \$ 900 | \$ (3,836) | -81.0% | \$ 13,364 | \$ 6,300 | \$ (7,064) | -52.9% | \$ 8,325 | -24.3% |
| TOTAL | \$ 956,726 | \$ 15,126 | \$ 7,895 | \$ (7,231) | -47.8% | \$ 114,638 | \$ 103,167 | \$ (11,471) | -10.0% | \$ 85,168 | 21.1% |
| OTHER INCOME | | | | | | | | | | | |
| MISC | \$ 11,140 | \$ 950 | \$ - | \$ (950) | -100.0% | \$ 5,940 | \$ 1,368 | \$ (4,572) | -77.0% | \$ 5,655 | -75.8% |
| INTEREST | \$ 40,250 | \$ 3,200 | \$ 4,033 | \$ 833 | 26.0% | \$ 21,550 | \$ 26,668 | \$ 5,118 | 23.7% | \$ 3,448 | 673.4% |
| TOTAL | \$ 51,390 | \$ 4,150 | \$ 4,033 | \$ (117) | -2.8% | \$ 27,490 | \$ 28,036 | \$ 546 | 2.0% | \$ 9,103 | 208.0% |
| | | | | | | \$ - | | | | | |
| TOTAL OP REVENUES | \$ 5,826,865 | \$ 162,945 | \$ 170,892 | \$ 7,947 | 4.9% | \$ 1,250,543 | \$ 1,269,262 | \$ 18,719 | 1.5% | \$ 1,342,065 | -5.4% |

**CBITD Revenues and Expenses
Summary**

| EXPENSES | FY2023 BUDGET | MARCH | | | | FISCAL YEAR TO DATE | | | | PREVIOUS | FY23 vs. FY22 |
|----------------------|---------------------|-------------------|-------------------|--------------------|---------------|---------------------|---------------------|--------------------|--------------|---------------------|---------------|
| | | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | YTD | |
| PERSONNEL | | | | | | | | | | | |
| PAYROLL | \$ 3,780,027 | \$ 305,641 | \$ 324,782 | \$ (19,141) | -6.3% | \$ 1,668,336 | \$ 1,579,478 | \$ 88,858 | 5.3% | \$ 1,531,577 | -3.1% |
| TAXES | \$ 289,175 | \$ 23,382 | \$ 24,061 | \$ (679) | -2.9% | \$ 127,630 | \$ 116,945 | \$ 10,685 | 8.4% | \$ 112,568 | -3.9% |
| EMPLOYEE INSURANCE | \$ 630,127 | \$ 53,821 | \$ 31,719 | \$ 22,102 | 41.1% | \$ 307,206 | \$ 205,551 | \$ 101,655 | 33.1% | \$ 230,651 | 10.9% |
| EMPLOYEE RELATED EXP | \$ 40,038 | \$ 1,348 | \$ 1,946 | \$ (598) | -44.4% | \$ 29,254 | \$ 11,731 | \$ 17,523 | 59.9% | \$ 14,354 | 18.3% |
| PENSION | \$ 479,327 | \$ 39,944 | \$ 31,250 | \$ 8,694 | 21.8% | \$ 239,663 | \$ 204,888 | \$ 34,775 | 14.5% | \$ 215,780 | 5.0% |
| TOTAL | \$ 5,218,694 | \$ 424,136 | \$ 413,758 | \$ 10,378 | 2.4% | \$ 2,372,089 | \$ 2,118,593 | \$ 253,496 | 10.7% | \$ 2,104,930 | -0.6% |
| VESSELS | | | | | | | | | | | |
| REPAIRS | \$ 1,814,668 | \$ 332,278 | \$ 211,824 | \$ 120,454 | 36.3% | \$ 1,002,254 | \$ 741,722 | \$ 260,532 | 26.0% | \$ 899,400 | 17.5% |
| FUEL | \$ 1,124,101 | \$ 76,535 | \$ 71,513 | \$ 5,022 | 6.6% | \$ 519,914 | \$ 583,607 | \$ (63,693) | -12.3% | \$ 276,991 | -110.7% |
| INSURANCE | \$ 79,200 | \$ 6,600 | \$ 6,481 | \$ 119 | 1.8% | \$ 39,600 | \$ 38,887 | \$ 713 | 1.8% | \$ 37,557 | -3.5% |
| TOTAL | \$ 3,017,969 | \$ 415,413 | \$ 289,818 | \$ 125,595 | 30.2% | \$ 1,561,768 | \$ 1,364,216 | \$ 197,552 | 12.6% | \$ 1,213,948 | -12.4% |
| OPERATIONS | | | | | | | | | | | |
| TELEPHONE | \$ 22,440 | \$ 1,870 | \$ 2,297 | \$ (427) | -22.8% | \$ 11,220 | \$ 13,947 | \$ (2,727) | -24.3% | \$ 12,374 | -12.7% |
| MAIL AGENT | \$ 11,220 | \$ 935 | \$ 935 | \$ - | 0.0% | \$ 5,610 | \$ 5,610 | \$ - | 0.0% | \$ 5,610 | 0.0% |
| OFFICE | \$ 341,111 | \$ 19,011 | \$ 19,956 | \$ (945) | -5.0% | \$ 208,852 | \$ 214,719 | \$ (5,867) | -2.8% | \$ 218,547 | 1.8% |
| CREDIT CARD | \$ 169,795 | \$ 4,378 | \$ 4,581 | \$ (203) | -4.6% | \$ 56,890 | \$ 55,132 | \$ 1,758 | 3.1% | \$ 61,139 | 9.8% |
| POSTAGE | \$ 5,760 | \$ 480 | \$ 61 | \$ 419 | 87.3% | \$ 2,880 | \$ 2,404 | \$ 476 | 16.5% | \$ 2,199 | -9.3% |
| TRAVEL | \$ 46,000 | \$ 2,800 | \$ 1,050 | \$ 1,750 | 62.5% | \$ 25,000 | \$ 3,105 | \$ 21,895 | 87.6% | \$ 2,669 | -16.3% |
| DAMAGES | \$ 22,950 | \$ - | \$ 1,996 | \$ (1,996) | 0.0% | \$ 9,450 | \$ 7,713 | \$ 1,737 | 18.4% | \$ 3,446 | -123.8% |
| OTHER INSURANCES | \$ 29,880 | \$ 2,490 | \$ 4,429 | \$ (1,939) | -77.9% | \$ 14,940 | \$ 26,287 | \$ (11,347) | -76.0% | \$ 23,833 | -10.3% |
| MISCELLANEOUS | \$ 13,901 | \$ 200 | \$ 742 | \$ (542) | -271.0% | \$ 2,500 | \$ 2,890 | \$ (390) | -15.6% | \$ 2,560 | -12.9% |
| BARGE SUBCONTRACTING | \$ 143,000 | \$ 95,000 | \$ 106,050 | \$ (11,050) | 0.0% | \$ 117,000 | \$ 131,985 | \$ (14,985) | -12.8% | \$ 3,525 | -3644.3% |
| PROFESSIONAL | \$ 100,080 | \$ 5,920 | \$ 19,066 | \$ (13,146) | -222.1% | \$ 54,640 | \$ 84,049 | \$ (29,409) | -53.8% | \$ 34,298 | -145.1% |
| DUES & PUC | \$ 20,975 | \$ - | \$ 250 | \$ (250) | 0.0% | \$ 4,450 | \$ 11,108 | \$ (6,658) | 0.0% | \$ 3,056 | -263.5% |
| UNIFORMS | \$ 36,165 | \$ 1,130 | \$ 3,104 | \$ (1,974) | -174.7% | \$ 21,135 | \$ 21,115 | \$ 20 | 0.1% | \$ 13,113 | -61.0% |
| TRAINING | \$ 12,550 | \$ 450 | \$ 609 | \$ (159) | -35.3% | \$ 7,675 | \$ 2,671 | \$ 5,004 | 65.2% | \$ 2,823 | 5.4% |
| TOTAL | \$ 975,827 | \$ 134,664 | \$ 165,126 | \$ (30,462) | -22.6% | \$ 542,242 | \$ 582,735 | \$ (40,493) | -7.5% | \$ 389,192 | -49.7% |

**CBITD Revenues and Expenses
Summary**

| FY2023 BUDGET | MARCH | | | | | FISCAL YEAR TO DATE | | | | PREVIOUS | FY23 vs. FY22 |
|--------------------------|-----------------------|---------------------|---------------------|--------------------|----------------|-----------------------|-----------------------|---------------------|---------------|-----------------------|----------------|
| | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | YTD | | |
| EXPENSES | | | | | | | | | | | |
| TERMINAL | | | | | | | | | | | |
| UTILITIES | \$ 88,863 | \$ 10,978 | \$ 8,036 | \$ 2,942 | 26.8% | \$ 53,526 | \$ 46,425 | \$ 7,101 | 13.3% | \$ 40,820 | -13.7% |
| JANITORIAL | \$ 120,438 | \$ 9,870 | \$ 7,727 | \$ 2,143 | 21.7% | \$ 59,370 | \$ 53,101 | \$ 6,269 | 10.6% | \$ 51,211 | -3.7% |
| RENT | \$ 35,940 | \$ 2,995 | \$ 2,995 | \$ - | 0.0% | \$ 17,970 | \$ 17,972 | \$ (2) | 0.0% | \$ 17,972 | 0.0% |
| MAINTENANCE | \$ 173,375 | \$ 11,995 | \$ 61,317 | \$ (49,322) | -411.2% | \$ 87,556 | \$ 155,784 | \$ (68,228) | -77.9% | \$ 82,583 | -88.6% |
| TOTAL | \$ 418,616 | \$ 35,838 | \$ 80,075 | \$ (44,237) | -123.4% | \$ 218,422 | \$ 273,282 | \$ (54,860) | -25.1% | \$ 192,586 | -41.9% |
| SALES | | | | | | | | | | | |
| ADVERTISING | \$ 210,765 | \$ 19,615 | \$ 8,899 | \$ 10,716 | 54.6% | \$ 84,715 | \$ 41,287 | \$ 43,428 | 51.3% | \$ 49,171 | 16.0% |
| CATERING | \$ 146,555 | \$ 150 | \$ 3,318 | \$ (3,168) | -2112.0% | \$ 23,375 | \$ 17,182 | \$ 6,193 | 26.5% | \$ 4,437 | -287.2% |
| TOTAL | \$ 357,320 | \$ 19,765 | \$ 12,217 | \$ 7,548 | 38.2% | \$ 108,090 | \$ 58,469 | \$ 49,621 | 45.9% | \$ 53,608 | -9.1% |
| DEBT SERVICE | | | | | | | | | | | |
| TOTAL | \$ - | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ - | \$ - | 0.0% | \$ - | 0.0% |
| TOTAL EXPENSES | \$ 9,988,426 | \$ 1,029,816 | \$ 960,994 | \$ 68,822 | 6.7% | \$ 4,802,611 | \$ 4,397,295 | \$ 405,316 | 8.4% | \$ 3,954,264 | -11.2% |
| TOTAL OP REVENUES | \$ 5,826,865 | \$ 162,945 | \$ 170,892 | \$ 7,947 | 4.9% | \$ 1,250,543 | \$ 1,269,262 | \$ (18,719) | -1.5% | \$ 1,342,065 | -5.4% |
| OP SURPLUS/LOSS | \$ (4,161,561) | \$ (866,871) | \$ (790,102) | \$ 76,769 | 8.9% | \$ (3,552,068) | \$ (3,128,033) | \$ 424,035 | 11.9% | \$ (2,612,199) | -19.7% |
| OP GRANT REVENUES | | | | | | | | | | | |
| FTA PREVENTATIVE MAINT | \$ 198,420 | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ - | \$ - | 0.0% | \$ 4,358 | 100.0% |
| FTA RURAL REVENUE | \$ 300,000 | \$ 40,200 | \$ - | \$ (40,200) | -100.0% | \$ 229,300 | \$ 587,244 | \$ 357,944 | 156.1% | \$ 582,288 | 0.9% |
| FTA OPERATING REVENUE | \$ 3,594,697 | \$ 826,670 | \$ 721,658 | \$ (105,012) | -12.7% | \$ 3,254,320 | \$ 2,472,345 | \$ (781,975) | -24.0% | \$ 1,959,269 | 26.2% |
| STATE SUBSIDY REVENUE | \$ 68,444 | \$ - | \$ 68,444 | \$ 68,444 | 0.0% | \$ 68,444 | \$ 68,444 | \$ - | 0.0% | \$ 68,444 | 0.0% |
| TOTAL | \$ 4,161,561 | \$ 866,871 | \$ 790,102 | \$ (76,768) | -8.9% | \$ 3,552,068 | \$ 3,128,033 | \$ (424,031) | -11.9% | \$ 2,614,359 | 19.6% |
| SURPLUS/LOSS | \$ - | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ - | \$ - | 0.0% | \$ 2,160 | -100.0% |

| Casco Bay Island Transit District | Budget 2023 | March 2023 Budget | March 2023 Actual | YTD Budget 3/31/23 | YTD Actual 3/31/23 | YTD Actual 3/31/22 | % Change |
|---|------------------|----------------------|----------------------|-----------------------|-----------------------|-----------------------|---------------|
| 1. REVENUES: SCHEDULED SERVICE | | | | | | | |
| PASSENGER - PEAKS | 1,724,029 | 52,478 | 42,933 | 358,225 | 299,970 | 335,922 | -10.7% |
| PASSENGER - LD | 45,831 | 618 | 623 | 5,689 | 4,949 | 5,374 | -7.9% |
| PASSENGER - GD | 91,401 | 3,492 | 2,455 | 22,437 | 22,989 | 24,603 | -6.6% |
| PASSENGER - D COVE | 199,967 | 1,953 | 2,890 | 26,704 | 21,245 | 22,337 | -4.9% |
| PASSENGER - LONG | 321,535 | 11,453 | 10,512 | 77,875 | 66,265 | 63,946 | 3.6% |
| PASSENGER - CHEB | 35,364 | 455 | 797 | 2,857 | 6,018 | 6,151 | -2.2% |
| PASSENGER - CLIFF | 75,340 | 3,310 | 1,469 | 18,551 | 11,825 | 14,327 | -17.5% |
| ANIMALS | 35,738 | 1,965 | 1,829 | 10,720 | 12,355 | 12,010 | 2.9% |
| TICKET | 2,529,205 | 75,724 | 63,508 | 523,058 | 445,616 | 484,670 | -8.1% |
| VEHICLES - DOWNBAY | 14,901 | 95 | 621 | 1,777 | 1,596 | 4,104 | -61.1% |
| VEHICLES - PEAKS | 1,216,963 | 31,623 | 53,405 | 299,697 | 423,242 | 438,628 | -3.5% |
| VEHICLE | 1,231,864 | 31,718 | 54,026 | 301,474 | 424,838 | 442,732 | -4.0% |
| FREIGHT - PEAKS | 414,614 | 14,621 | 13,852 | 118,393 | 101,128 | 131,137 | -22.9% |
| FREIGHT - LD | 18,653 | 147 | 183 | 1,751 | 2,774 | 2,375 | 16.8% |
| FREIGHT - GD | 29,368 | 1,314 | 989 | 6,586 | 6,614 | 7,948 | -16.8% |
| FREIGHT - DCOVE | 59,831 | 743 | 1,873 | 9,749 | 10,114 | 15,580 | -35.1% |
| FREIGHT - LONG | 157,862 | 5,639 | 5,585 | 41,762 | 35,699 | 46,396 | -23.1% |
| FREIGHT - CHEB | 159,308 | 3,768 | 9,383 | 40,088 | 48,801 | 52,680 | -7.4% |
| FREIGHT - CLIFF | 48,619 | 1,861 | 1,287 | 13,202 | 6,844 | 12,983 | -47.3% |
| UPFREIGHT | 24,837 | 179 | 574 | 5,583 | 5,569 | 4,435 | 25.6% |
| BIKES | 65,388 | 1,355 | 510 | 7,169 | 7,290 | 6,750 | 8.0% |
| MAIL | 79,200 | 6,600 | 7,194 | 39,600 | 42,772 | 40,108 | 6.6% |
| FREIGHT | 1,057,680 | 36,227 | 41,430 | 283,883 | 267,605 | 320,392 | -16.5% |
| 1. REVENUES: SCHEDULED SERVICE TOTAL | 4,818,749 | 143,669 | 158,964 | 1,108,415 | 1,138,059 | 1,247,794 | -8.8% |
| 2. REVENUES: GROUP TOURS AND SALES | | | | | | | |
| BAILEY ISLAND RUN | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| BAILEY NATURE RUN | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| MAILBOAT RUN | 322,913 | 3,890 | 4,356 | 54,131 | 47,719 | 42,825 | 11.4% |
| SUNSET RUN | 79,434 | 0 | 796 | 7,039 | 4,441 | 3,187 | 39.3% |
| DIAMOND PASS RUN | 114,443 | 0 | 1,014 | 4,104 | 18,082 | 21,562 | -16.1% |
| MOONLIGHT RUN | 5,713 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| TOUR | 522,503 | 3,890 | 6,166 | 65,274 | 70,242 | 67,574 | 3.9% |
| CHARTERS | 197,500 | 2,500 | 0 | 22,500 | 7,650 | 2,450 | 212.2% |
| CONCERT CRUISES | 27,000 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| BAR | 88,250 | 1,000 | 0 | 4,500 | 1,722 | 1,989 | -13.4% |
| LOBSTER BAKES | 80,300 | 0 | 0 | 0 | 8,790 | 2,000 | 339.5% |
| CHARTER AND CATERING | 393,050 | 3,500 | 0 | 27,000 | 18,162 | 6,439 | 182.1% |
| ADVERTISING | 24,173 | 4,736 | 900 | 13,364 | 6,300 | 8,325 | -24.3% |
| VENDING | 8,000 | 500 | 125 | 3,250 | 3,276 | 959 | 241.6% |
| PROMOTIONAL ITEMS | 9,000 | 2,500 | 70 | 5,750 | 865 | 1,871 | -53.8% |
| GROUP SALES OTHER | 0 | 0 | 634 | 0 | 4,322 | 0 | 100.0% |
| GROUP SALES OTHER | 41,173 | 7,736 | 1,729 | 22,364 | 14,763 | 11,155 | 32.3% |
| 2. REVENUES: GROUP TOURS AND SALES TOTAL | 956,726 | 15,126 | 7,895 | 114,638 | 103,167 | 85,168 | 21.1% |
| 3. REVENUES: OTHER INCOME | | | | | | | |
| OTHER MISC INCOME | 11,140 | 950 | 0 | 5,940 | 1,368 | 5,655 | -75.8% |
| INTEREST INCOME | 40,250 | 3,200 | 4,033 | 21,550 | 26,668 | 3,448 | 673.4% |
| MISC INCOME | 51,390 | 4,150 | 4,033 | 27,490 | 28,036 | 9,103 | 208.0% |
| 3. REVENUES: OTHER INCOME TOTAL | 51,390 | 4,150 | 4,033 | 27,490 | 28,036 | 9,103 | 208.0% |
| TOTAL REVENUES | 5,826,865 | 162,945 | 170,892 | 1,250,543 | 1,269,262 | 1,342,065 | -5.4% |

| Casco Bay Island Transit District | Budget 2023 | March 2023 Budget | March 2023 Actual | YTD Budget 3/31/23 | YTD Actual 3/31/23 | YTD Actual 3/31/22 | % Change |
|-----------------------------------|------------------|-------------------|-------------------|--------------------|--------------------|--------------------|---------------|
| 5. EXPENSE: PERSONNEL | | | | | | | |
| ADMINISTRATIVE | 503,393 | 47,586 | 46,023 | 255,948 | 221,763 | 219,077 | 1.2% |
| ADMINISTRATIVE | 503,393 | 47,586 | 46,023 | 255,948 | 221,763 | 219,077 | 1.2% |
| CAPTAINS - REGULAR | 121,121 | 2,534 | 5,230 | 15,459 | 13,381 | 14,573 | -8.2% |
| CAPTAINS - OVERTIME | 38,816 | 437 | 1,195 | 5,335 | 4,238 | 5,193 | -18.4% |
| UNION DECKHANDS - REGULAR | 706,701 | 68,248 | 63,032 | 349,315 | 335,495 | 326,953 | 2.6% |
| UNION DECKHANDS - OVERTIME | 209,021 | 13,821 | 18,241 | 80,475 | 82,646 | 74,513 | 10.9% |
| NONUNION DH - REGULAR | 235,950 | 13,278 | 13,768 | 58,344 | 68,778 | 51,534 | 33.5% |
| NONUNION DH - OVERTIME | 51,165 | 2,017 | 233 | 9,683 | 4,681 | 8,635 | -45.8% |
| SR CAPTAINS - REGULAR | 634,896 | 61,685 | 57,770 | 314,148 | 295,830 | 294,211 | 0.6% |
| SR CAPTAINS - OVERTIME | 93,160 | 12,453 | 10,872 | 45,754 | 45,844 | 42,224 | 8.6% |
| CREWS | 2,090,830 | 174,473 | 170,341 | 878,513 | 850,893 | 817,836 | 4.0% |
| MAINTENANCE - REGULAR | 215,071 | 21,164 | 18,770 | 105,017 | 98,099 | 91,157 | 7.6% |
| MAINTENANCE - OVERTIME | 11,904 | 988 | 1,530 | 2,888 | 4,886 | 3,725 | 31.2% |
| MAINTENANCE | 226,975 | 22,152 | 20,300 | 107,905 | 102,985 | 94,882 | 8.5% |
| SALES WAGES | 111,218 | 9,314 | 8,624 | 47,285 | 45,578 | 41,383 | 10.1% |
| OPS AGENTS - REGULAR | 354,311 | 25,357 | 34,295 | 179,107 | 145,752 | 174,702 | -16.6% |
| OPS AGENTS - OVERTIME | 56,014 | 3,516 | 4,026 | 23,789 | 21,791 | 26,168 | -16.7% |
| OPS AGENTS | 410,325 | 28,873 | 38,321 | 202,896 | 167,543 | 200,870 | -16.6% |
| TICKET OFFICE - REGULAR | 215,632 | 3,133 | 14,537 | 69,076 | 82,727 | 65,617 | 26.1% |
| TICKET OFFICE - OVERTIME | 12,414 | 120 | 374 | 1,421 | 2,765 | 1,741 | 58.8% |
| TICKET OFFICE | 228,046 | 3,253 | 14,911 | 70,497 | 85,492 | 67,358 | 26.9% |
| OPERATIONS MANAGEMENT | 209,240 | 19,990 | 26,262 | 105,292 | 105,224 | 90,171 | 16.7% |
| Payroll-Salaries | 3,780,027 | 305,641 | 324,782 | 1,668,336 | 1,579,478 | 1,531,577 | 3.1% |
| FICA ADMINISTRATIVE | 38,507 | 3,640 | 3,437 | 19,579 | 16,398 | 15,685 | 4.5% |
| FICA - OPS AGENTS | 31,392 | 2,209 | 2,917 | 15,522 | 12,636 | 15,138 | -16.5% |
| FICA UNION DECKHANDS | 70,053 | 6,278 | 6,423 | 32,879 | 31,842 | 30,755 | 3.5% |
| FICA NONUNION DECKHANDS | 21,966 | 1,170 | 1,071 | 5,205 | 5,620 | 4,603 | 22.1% |
| FICA SR CAPTAINS | 67,933 | 5,899 | 4,997 | 29,124 | 25,126 | 24,481 | 2.6% |
| FICA CREW | 159,952 | 13,347 | 12,491 | 67,208 | 62,588 | 59,839 | 4.6% |
| FICA MAINTENANCE | 17,365 | 1,695 | 1,465 | 8,256 | 7,580 | 6,954 | 9.0% |
| FICA - SALES | 8,509 | 713 | 639 | 3,618 | 3,374 | 3,113 | 8.4% |
| FICA - TICKET OFFICE | 17,445 | 249 | 1,141 | 5,392 | 6,540 | 5,157 | 26.8% |
| FICA - OPERATIONS MANAGEMENT | 16,005 | 1,529 | 1,971 | 8,055 | 7,829 | 6,682 | 17.2% |
| STATE UNEMPLOYMENT | 0 | 0 | 0 | 0 | 0 | -11 | -100.0% |
| Taxes | 289,175 | 23,382 | 24,061 | 127,630 | 116,945 | 112,568 | 3.9% |
| HEALTH INSURANCE ADMINISTRATIVE | 81,317 | 6,949 | 2,508 | 39,627 | 23,303 | 32,215 | -27.7% |
| DENTAL INSURANCE ADMINISTRATIVE | 6,233 | 529 | 349 | 3,057 | 1,914 | 2,263 | -15.4% |
| LIFE INSURANCE ADMINISTRATIVE | 254 | 22 | 5 | 126 | 80 | 87 | -8.0% |
| ADMINISTRATIVE | 87,804 | 7,500 | 2,862 | 42,810 | 25,297 | 34,565 | -26.8% |
| HEALTH INSURANCE CREW | 322,905 | 27,592 | 18,593 | 157,350 | 114,164 | 118,866 | -4.0% |
| DENTAL INSURANCE CREW | 25,186 | 2,138 | 2,321 | 12,354 | 9,845 | 12,051 | -18.3% |
| LIFE INSURANCE CREW | 1,247 | 106 | 74 | 612 | 422 | 419 | 0.7% |
| CREW | 349,338 | 29,836 | 20,988 | 170,316 | 124,431 | 131,336 | -5.3% |
| HEALTH INSURANCE MAINTENANCE | 19,121 | 1,634 | 1,092 | 9,318 | 7,181 | 7,304 | -1.7% |
| DENTAL INSURANCE MAINTENANCE | 3,625 | 308 | 218 | 1,779 | 1,305 | 1,280 | 2.0% |
| LIFE INSURANCE MAINTENANCE | 153 | 13 | 9 | 75 | 55 | 48 | 14.6% |
| MAINTENANCE | 22,899 | 1,955 | 1,319 | 11,172 | 8,541 | 8,632 | -1.1% |
| HEALTH INSURANCE SALES | 17,666 | 1,510 | 1,075 | 8,610 | 7,324 | 7,426 | -1.4% |
| DENTAL INSURANCE SALES | 534 | 45 | 35 | 261 | 213 | 208 | 2.4% |
| LIFE INSURANCE SALES | 51 | 4 | 3 | 24 | 17 | 15 | 13.3% |
| SALES | 18,251 | 1,559 | 1,113 | 8,895 | 7,554 | 7,649 | -1.2% |

| Casco Bay Island Transit District | Budget 2023 | March 2023 Budget | March 2023 Actual | YTD Budget 3/31/23 | YTD Actual 3/31/23 | YTD Actual 3/31/22 | % Change |
|--|------------------|-------------------|-------------------|--------------------|--------------------|--------------------|----------------|
| HEALTH INSURANCE OPS AGENTS | 110,441 | 9,437 | 3,843 | 53,817 | 29,484 | 38,385 | -23.2% |
| DENTAL INSURANCE OPS AGENTS | 4,897 | 416 | 377 | 2,403 | 1,999 | 1,861 | 7.4% |
| LIFE INSURANCE OPS AGENTS | 356 | 30 | 26 | 174 | 97 | 74 | 31.1% |
| OPS AGENTS | 115,694 | 9,883 | 4,246 | 56,394 | 31,580 | 40,320 | -21.7% |
| HEALTH INSURANCE OPERATIONS MANAGEMENT | 34,424 | 2,942 | 1,075 | 16,776 | 7,324 | 7,480 | -2.1% |
| DENTAL INSURANCE OPERATIONS MANAGEMENT | 1,603 | 136 | 108 | 786 | 789 | 635 | 24.3% |
| LIFE INSURANCE OPERATIONS MANAGEMENT | 114 | 10 | 6 | 57 | 35 | 33 | 6.1% |
| OPERATIONS MANAGEMENT | 36,141 | 3,088 | 1,189 | 17,619 | 8,148 | 8,148 | 0.0% |
| Employee Insurance | 630,127 | 53,821 | 31,719 | 307,206 | 205,551 | 230,651 | -10.9% |
| Employee Related Expense | 40,038 | 1,348 | 1,946 | 29,254 | 11,731 | 14,354 | -18.3% |
| Pension | 479,327 | 39,944 | 31,250 | 239,663 | 204,888 | 215,780 | -5.0% |
| 5. EXPENSE: PERSONNEL TOTAL | 5,218,694 | 424,136 | 413,758 | 2,372,089 | 2,118,593 | 2,104,930 | 0.6% |
| 6. EXPENSE: VESSEL | | | | | | | |
| GENERAL REPAIR SHOP | 8,950 | 450 | 1,016 | 6,250 | 7,447 | 6,366 | 17.0% |
| GENERAL | 8,950 | 450 | 1,016 | 6,250 | 7,447 | 6,366 | 17.0% |
| GENERAL REPAIR MACHIGONNE | 78,840 | 6,264 | 1,409 | 37,584 | 35,172 | 21,758 | 61.7% |
| DRYDOCK MACHIGONNE | 450,000 | 300,000 | 172,152 | 300,000 | 172,152 | 0 | 100.0% |
| DIVING MACHIGONNE | 21,800 | 0 | 0 | 3,400 | 360 | 8,888 | -95.9% |
| OIL CHANGE MACHIGONNE | 26,136 | 1,620 | 2,513 | 10,260 | 15,637 | 16,654 | -6.1% |
| MACHIGONNE | 576,776 | 307,884 | 176,074 | 351,244 | 223,321 | 47,300 | 372.1% |
| GENERAL REPAIRS MAQUOIT | 98,560 | 7,840 | 4,376 | 47,040 | 22,539 | 27,077 | -16.8% |
| DRYDOCK MAQUOIT | 0 | 0 | 0 | 0 | 21,850 | 174,437 | -87.5% |
| DIVING MAQUOIT | 23,700 | 0 | 0 | 3,600 | 0 | 9,904 | -100.0% |
| OIL CHANGE MAQUOIT | 32,508 | 2,592 | 2,239 | 15,336 | 17,714 | 15,291 | 15.8% |
| MAQUOIT | 154,768 | 10,432 | 6,615 | 65,976 | 62,103 | 226,709 | -72.6% |
| GENERAL REPAIRS BAY MIST | 41,800 | 2,200 | 1,694 | 16,500 | 8,839 | 9,371 | -5.7% |
| DRYDOCK BAY MIST | 485,000 | 0 | 0 | 485,000 | 331,068 | 0 | 100.0% |
| DIVING BAY MIST | 9,400 | 0 | 0 | 1,900 | 0 | 6,079 | -100.0% |
| OIL CHANGE BAY MIST | 5,616 | 432 | 0 | 864 | 930 | 0 | 100.0% |
| BAY MIST | 541,816 | 2,632 | 1,694 | 504,264 | 340,837 | 15,450 | 2106.1% |
| GENERAL REPAIRS AUCO | 69,300 | 5,500 | 13,403 | 26,730 | 32,325 | 18,645 | 73.4% |
| DRYDOCK AUCO | 325,000 | 0 | 1,962 | 0 | 1,962 | 0 | 100.0% |
| DIVING AUCO | 23,300 | 0 | 0 | 5,000 | 0 | 9,970 | -100.0% |
| OIL CHANGE AUCO | 21,600 | 1,080 | 2,692 | 10,800 | 7,724 | 18,018 | -57.1% |
| AUCOCISCO | 439,200 | 6,580 | 18,057 | 42,530 | 42,011 | 46,633 | -9.9% |
| GENERAL REPAIRS WABANAKI | 46,438 | 2,140 | 5,194 | 18,190 | 41,991 | 44,993 | -6.7% |
| DRYDOCK WABANAKI | 0 | 0 | 0 | 0 | 0 | 497,928 | -100.0% |
| DIVING WABANAKI | 20,800 | 0 | 0 | 3,000 | 0 | 10,004 | -100.0% |
| OIL CHANGE WABANAKI | 25,920 | 2,160 | 3,174 | 10,800 | 24,012 | 4,017 | 497.8% |
| WABANAKI | 93,158 | 4,300 | 8,368 | 31,990 | 66,003 | 556,942 | -88.1% |
| Repairs | 1,814,668 | 332,278 | 211,824 | 1,002,254 | 741,722 | 899,400 | -17.5% |
| FUEL MACHIGONNE | 332,812 | 23,124 | 0 | 173,742 | 132,517 | 74,435 | 78.0% |
| FUEL MAQUOIT | 346,159 | 30,262 | 17,464 | 154,247 | 164,749 | 68,043 | 142.1% |
| FUEL BAY MIST | 34,118 | 2,542 | 1,552 | 12,803 | 6,708 | 6,363 | 5.4% |
| FUEL AUCOCISCO | 210,543 | 4,226 | 31,921 | 91,905 | 74,411 | 85,157 | -12.6% |
| FUEL WABANAKI | 200,469 | 16,381 | 20,576 | 87,217 | 205,222 | 42,993 | 377.3% |
| Fuel | 1,124,101 | 76,535 | 71,513 | 519,914 | 583,607 | 276,991 | 110.7% |
| Insurance Boat | 79,200 | 6,600 | 6,481 | 39,600 | 38,887 | 37,557 | 3.5% |
| 6. EXPENSE: VESSEL TOTAL | 3,017,969 | 415,413 | 289,818 | 1,561,768 | 1,364,216 | 1,213,948 | 12.4% |

| Casco Bay Island Transit District | Budget 2023 | March 2023 Budget | March 2023 Actual | YTD Budget 3/31/23 | YTD Actual 3/31/23 | YTD Actual 3/31/22 | % Change |
|-------------------------------------|----------------|-------------------|-------------------|--------------------|--------------------|--------------------|---------------|
| 7. EXPENSE: OPERATIONS | | | | | | | |
| Telephone | 22,440 | 1,870 | 2,297 | 11,220 | 13,947 | 12,374 | 12.7% |
| Mail Agent | 11,220 | 935 | 935 | 5,610 | 5,610 | 5,610 | 0.0% |
| DATA PROCESSING | 205,398 | 9,246 | 15,563 | 149,917 | 172,735 | 173,374 | -0.4% |
| TICKET FORMS & SUPPLIES | 12,700 | 4,000 | 0 | 6,500 | 0 | 0 | 0.0% |
| MEETING MEALS | 1,350 | 150 | 870 | 450 | 1,669 | 334 | 399.7% |
| OFFICE SUPPLIES | 15,900 | 1,400 | 762 | 7,800 | 7,691 | 8,266 | -7.0% |
| ARMORED CAR | 7,920 | 660 | 0 | 3,960 | 0 | 1,583 | -100.0% |
| CREW MEALS | 15,083 | 150 | 188 | 2,695 | 1,617 | 1,999 | -19.1% |
| TWIC CARDS | 3,000 | 250 | 234 | 1,500 | 602 | 1,628 | -63.0% |
| MISC | 22,200 | 1,850 | 1,240 | 11,100 | 10,685 | 14,253 | -25.0% |
| EMPLOYEE RECOGNITION | 44,300 | 200 | 0 | 18,300 | 12,976 | 11,891 | 9.1% |
| INTERNET | 13,260 | 1,105 | 1,099 | 6,630 | 6,744 | 5,219 | 29.2% |
| Office | 341,111 | 19,011 | 19,956 | 208,852 | 214,719 | 218,547 | -1.8% |
| Credit Card | 169,795 | 4,378 | 4,581 | 56,890 | 55,132 | 61,139 | -9.8% |
| Postage | 5,760 | 480 | 61 | 2,880 | 2,404 | 2,199 | 9.3% |
| Travel | 46,000 | 2,800 | 1,050 | 25,000 | 3,105 | 2,669 | 16.3% |
| EMPLOYEE INJURIES | 9,450 | 0 | 1,000 | 6,500 | 4,256 | 997 | 326.9% |
| EMPLOYEE LOST TIME | 500 | 0 | 0 | 250 | 0 | 0 | 0.0% |
| FREIGHT DAMAGES | 7,300 | 0 | 996 | 700 | 2,228 | 796 | 179.9% |
| CUSTOMER INJURIES | 1,200 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| DAMAGES CARS | 4,500 | 0 | 0 | 2,000 | 1,229 | 1,653 | -25.7% |
| Damages | 22,950 | 0 | 1,996 | 9,450 | 7,713 | 3,446 | 123.8% |
| Other Insurances | 29,880 | 2,490 | 4,429 | 14,940 | 26,287 | 23,833 | 10.3% |
| VAN | 2,800 | 0 | 117 | 1,400 | 1,159 | 1,258 | -7.9% |
| OVER/SHORT | 0 | 0 | -179 | 0 | -1,263 | -792 | 59.5% |
| METRO PASSES | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| LOST PASSES | 0 | 0 | 0 | 0 | 0 | -16 | -100.0% |
| NEWSPAPER ADS | 1,000 | 200 | 804 | 600 | 1,559 | 1,425 | 9.4% |
| WATER TAXI | 1,600 | 0 | 0 | 500 | 1,435 | 685 | 109.5% |
| REGGAE SECURITY | 8,501 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Miscellaneous | 13,901 | 200 | 742 | 2,500 | 2,890 | 2,560 | 12.9% |
| Barge Subcontracting | 143,000 | 95,000 | 106,050 | 117,000 | 131,985 | 3,525 | 3644.3% |
| LEGAL | 55,200 | 4,600 | 1,557 | 27,600 | 12,755 | 18,951 | -32.7% |
| HUMAN PERFORMANCE | 14,980 | 1,070 | 1,050 | 7,490 | 5,950 | 6,300 | -5.6% |
| PHYSICALS | 4,800 | 0 | 1,211 | 0 | 2,916 | 54 | 5300.0% |
| DRUG TESTS | 5,900 | 250 | 1,048 | 1,550 | 2,615 | 1,893 | 38.1% |
| ACCOUNTANTS | 14,400 | 0 | 9,000 | 13,200 | 13,700 | 7,100 | 93.0% |
| OTHER | 4,000 | 0 | 3,400 | 4,000 | 15,342 | 0 | 100.0% |
| ELECTION EXPENSE | 800 | 0 | 0 | 800 | 160 | 0 | 100.0% |
| HUMAN RESOURCES | 0 | 0 | 1,800 | 0 | 30,611 | 0 | 100.0% |
| Professional | 100,080 | 5,920 | 19,066 | 54,640 | 84,049 | 34,298 | 145.1% |
| Dues & PUC | 20,975 | 0 | 250 | 4,450 | 11,108 | 3,056 | 263.5% |
| Uniforms | 23,685 | 680 | 1,883 | 16,935 | 17,002 | 12,060 | 41.0% |
| Boots | 12,480 | 450 | 1,221 | 4,200 | 4,113 | 1,053 | 290.6% |
| Training | 12,550 | 450 | 609 | 7,675 | 2,671 | 2,823 | -5.4% |
| 7. EXPENSE: OPERATIONS TOTAL | 975,827 | 134,664 | 165,126 | 542,242 | 582,735 | 389,192 | 49.7% |
| 8. EXPENSE: TERMINAL | | | | | | | |
| UTILITIES TERMINAL | 47,521 | 4,276 | 4,780 | 25,113 | 29,379 | 27,090 | 8.4% |
| WATER | 9,898 | 504 | 431 | 3,096 | 4,527 | 4,928 | -8.1% |
| TERMINAL HEAT | 29,644 | 6,048 | 2,614 | 24,417 | 11,535 | 8,021 | 43.8% |
| UTILITIES PEAKS | 1,800 | 150 | 211 | 900 | 984 | 781 | 26.0% |
| Utilities | 88,863 | 10,978 | 8,036 | 53,526 | 46,425 | 40,820 | 13.7% |

| Casco Bay Island Transit District | Budget 2023 | March 2023 Budget | March 2023 Actual | YTD Budget 3/31/23 | YTD Actual 3/31/23 | YTD Actual 3/31/22 | % Change |
|-------------------------------------|-------------------|-------------------|-------------------|--------------------|--------------------|--------------------|----------------|
| JANITORIAL TERMINAL ROUTINE | 109,440 | 9,120 | 7,727 | 54,720 | 45,856 | 45,856 | 0.0% |
| JANITORIAL PEAKS | 10,998 | 750 | 0 | 4,650 | 7,245 | 5,355 | 35.3% |
| Janitorial | 120,438 | 9,870 | 7,727 | 59,370 | 53,101 | 51,211 | 3.7% |
| Rent | 35,940 | 2,995 | 2,995 | 17,970 | 17,972 | 17,972 | 0.0% |
| FIRE ALARM | 10,800 | 900 | 302 | 5,400 | 2,058 | 6,658 | -69.1% |
| PEST CONTROL | 1,325 | 110 | 112 | 661 | 697 | 566 | 23.1% |
| TRASH | 11,245 | 785 | 1,168 | 5,075 | 6,471 | 5,033 | 28.6% |
| PAPER & CLEANING SUPPLIES | 36,100 | 2,150 | 2,575 | 13,750 | 13,713 | 16,827 | -18.5% |
| FREIGHT EQUIPMENT AND SUPPLIES | 10,400 | 1,000 | 851 | 3,000 | 4,543 | 9,182 | -50.5% |
| RUG RENTAL | 5,435 | 450 | 287 | 2,700 | 1,980 | 1,244 | 59.2% |
| MISC | 48,440 | 3,300 | 52,193 | 24,200 | 90,749 | 17,772 | 410.6% |
| PROPANE | 9,630 | 600 | 664 | 3,770 | 3,700 | 3,632 | 1.9% |
| FORKLIFT | 6,000 | 500 | 0 | 3,000 | 3,022 | 6,749 | -55.2% |
| POWER WASHING | 4,400 | 0 | 0 | 1,200 | 0 | 0 | 0.0% |
| PIER & TRANSFER BRIDGE | 8,000 | 0 | 0 | 3,200 | 13,931 | 3,095 | 350.1% |
| PLOWING TERMINAL | 5,400 | 0 | 3,165 | 5,400 | 7,250 | 4,025 | 80.1% |
| PLOWING PEAKS | 16,200 | 2,200 | 0 | 16,200 | 7,670 | 7,800 | -1.7% |
| Maintenance | 173,375 | 11,995 | 61,317 | 87,556 | 155,784 | 82,583 | 88.6% |
| 8. EXPENSE: TERMINAL TOTAL | 418,616 | 35,838 | 80,075 | 218,422 | 273,282 | 192,586 | 41.9% |
| 9. EXPENSE: SALES | | | | | | | |
| BROCHURE | 6,000 | 0 | 0 | 6,000 | 495 | 835 | -40.7% |
| SAILING SCHEDULE | 9,800 | 0 | 1,923 | 4,200 | 3,307 | 1,461 | 126.4% |
| PUBLICATIONS | 6,060 | 760 | 0 | 4,010 | 3,355 | 3,342 | 0.4% |
| ADVERTISING | 3,000 | 750 | 0 | 1,500 | 841 | 1,600 | -47.4% |
| OTHER ADVERTISING EXPENSE | 6,955 | 255 | 0 | 1,155 | 425 | 1,400 | -69.6% |
| ONLINE ADVERTISING | 3,600 | 300 | 1,054 | 1,800 | 2,854 | 2,638 | 8.2% |
| RADIO ADS | 41,000 | 6,000 | 0 | 6,000 | 0 | 0 | 0.0% |
| WEBSITE | 28,800 | 2,400 | 0 | 14,400 | 0 | 716 | -100.0% |
| KIOSK | 9,000 | 0 | 0 | 2,500 | 276 | 348 | -20.7% |
| MARKETING | 91,800 | 6,400 | 5,922 | 38,400 | 29,734 | 36,831 | -19.3% |
| SPECIAL EVENT CRUISES | 4,750 | 2,750 | 0 | 4,750 | 0 | 0 | 0.0% |
| Advertising | 210,765 | 19,615 | 8,899 | 84,715 | 41,287 | 49,171 | -16.0% |
| BEVERAGES | 28,900 | 0 | 0 | 1,250 | -181 | 576 | -131.4% |
| OTHER BAR EXPENSE | 17,930 | 0 | 3,318 | 7,000 | 5,014 | 3,361 | 49.2% |
| SECURITY | 14,675 | 150 | 0 | 1,925 | 0 | 232 | -100.0% |
| Bar Expense | 61,505 | 150 | 3,318 | 10,175 | 4,833 | 4,169 | 15.9% |
| LOBSTER BAKES | 69,300 | 0 | 0 | 13,200 | 12,349 | 268 | 4507.8% |
| CONCERT CRUISES | 15,750 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Catering | 146,555 | 150 | 3,318 | 23,375 | 17,182 | 4,437 | 287.2% |
| 9. EXPENSE: SALES TOTAL | 357,320 | 19,765 | 12,217 | 108,090 | 58,469 | 53,608 | 9.1% |
| TOTAL EXPENSE | 9,988,426 | 1,029,816 | 960,994 | 4,802,611 | 4,397,295 | 3,954,264 | 11.2% |
| NET OPER INCOME (LOSS) TOTAL | -4,161,561 | -866,871 | -790,102 | -3,552,068 | -3,128,033 | -2,612,199 | 19.7% |
| FTA PM REVENUE | 198,420 | 0 | 0 | 0 | 0 | 4,358 | -100.0% |
| FTA RURAL REVENUE | 300,000 | 40,200 | 0 | 229,300 | 587,244 | 582,288 | 0.9% |
| FTA OPERATING REVENUE | 3,594,697 | 826,670 | 721,658 | 3,254,320 | 2,472,345 | 1,959,269 | 26.2% |
| STATE SUBSIDY REVENUE | 68,444 | 0 | 68,444 | 68,444 | 68,444 | 68,444 | 0.0% |
| TOTAL | 4,161,561 | 866,871 | 790,102 | 3,552,068 | 3,128,033 | 2,614,359 | 19.6% |
| SURPLUS/LOSS TOTAL | 0 | 0 | 0 | 0 | 0 | 2,160 | -100.0% |

Note: CBITD monthly Income Statements exclude General Fund balance deposit and depreciation expense for the current fiscal year. CBITD estimates these line items for the September statement only, and reports them on the Audited Financial Statement, which can be found at www.cascobaylines.com



Casco Bay Island Transit District

Cash Balances

As of: March 31, 2023

| | | | |
|---|---------------------------|-----------------|--------------------|
| Gorham Savings Bank Operating Account | | | |
| March 1 - Opening Balance | | \$ 184,000.00 | |
| | <i>Deposits/Credits</i> | | \$ 2,234,842.96 |
| | <i>Withdrawals/Debits</i> | | \$ 2,352,880.39 |
| March 31 - Closing Balance | | | \$ 65,962.57 |
| Gorham Savings Demand Deposit Account | | | |
| February 1 - Opening Balance | | \$ 586,115.16 | |
| | <i>Deposits/Credits</i> | | \$ 693,262.28 |
| | <i>Withdrawals/Debits</i> | | \$ 1,279,177.44 |
| March 31 - Closing Balance | | | \$ 200.00 |
| Gorham Savings Restricted Funds | | | |
| March 1 - Opening Balance | | \$ 1,614,795.75 | |
| | <i>Deposits/Credits</i> | | \$ 2,880.31 |
| | <i>Withdrawals/Debits</i> | | \$ - |
| March 31 - Closing Balance | | | \$ 1,617,676.06 |
| Total Cash On Hand | | | |
| March 1 - Opening Balance | | \$ 2,384,910.91 | |
| March 31 - Closing Balance | | | \$ 1,683,838.63 |
| Net Change in Cash Position - Month of March | | | -701,072.28 |

| | |
|---------------------------------|------------------------|
| Maintenance Fund Balance | \$ 351,540.51 |
| Capital Reserve Fund Balance | \$ 655,411.39 |
| Garage Excess Fund Balance | \$ 560,169.27 |
| Garage Maintenance Fund Balance | \$ 50,554.89 |
| | <u>\$ 1,617,676.06</u> |