

**CBITD Revenues and Expenses
Overview**

	FY2019 BUDGET	JANUARY				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY18
REVENUES											
SCH SERVICE	\$4,409,093	\$124,362	\$149,140	\$24,778	19.9%	\$750,582	\$802,907	\$52,325	7.0%	\$809,882	-0.9%
GR SALES	\$983,842	\$5,374	\$4,221	-\$1,153	-21.5%	\$82,514	\$89,282	\$6,768	8.2%	\$110,154	-18.9%
MISC	\$51,740	\$4,250	\$4,714	\$464	10.9%	\$18,190	\$21,522	\$3,332	18.3%	\$11,994	79.4%
TOTAL REVENUES	\$5,444,675	\$133,986	\$158,075	\$24,089	18.0%	\$851,286	\$913,711	\$62,425	7.3%	\$932,030	-2.0%
EXPENSES											
PERSONNEL	\$3,954,542	\$324,496	\$322,276	\$2,220	0.7%	\$1,230,091	\$1,202,551	\$27,540	2.2%	\$1,181,388	-1.8%
VESSELS	\$2,248,006	\$174,892	\$90,208	\$84,684	48.4%	\$446,668	\$424,251	\$22,417	5.0%	\$353,277	-20.1%
OPERATIONS	\$579,546	\$28,538	\$28,954	-\$416	-1.5%	\$183,935	\$171,790	\$12,145	6.6%	\$142,206	-20.8%
TERMINAL	\$311,873	\$31,818	\$33,704	-\$1,886	-5.9%	\$110,455	\$112,808	-\$2,353	-2.1%	\$98,677	-14.3%
SALES	\$296,220	\$15,900	\$6,103	\$9,797	61.6%	\$65,875	\$49,954	\$15,921	24.2%	\$46,047	-8.5%
DEBT SERVICE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
PROVISION FOR DEF RED	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
TOTAL EXPENSES	\$7,390,187	\$575,644	\$481,244	\$94,399	16.4%	\$2,037,024	\$1,961,354	\$75,670	3.7%	\$1,821,594	-7.7%
OPERATING SURPLUS/LOSS	-\$1,945,512	-\$441,658	-\$323,170	\$118,488	26.8%	-\$1,185,738	-\$1,047,643	\$138,095	11.6%	-\$889,564	-17.8%
OP GRANT REVENUES											
FTA PM REVENUE	\$1,559,843	\$114,779	\$21,343	-\$93,436	-81.4%	\$248,103	\$233,562	-\$14,541	-5.9%	\$158,889	47.0%
FTA RURAL REVENUE	\$285,000	\$46,100	\$43,561	-\$2,539	-5.5%	\$146,200	\$156,040	\$9,840	6.7%	\$108,292	44.1%
FTA OPERATING REVENUE	\$0	\$0	\$0	\$0	0.0%	\$0	\$0	\$0	0.0%	\$0	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$15,000	\$0	-\$15,000	-100.0%	\$30,000	\$68,444	\$38,444	128.1%	\$0	0.0%
TOTAL OP GRANT RESERVES	\$1,913,287	\$175,879	\$64,904	-\$110,975	-63.1%	\$424,303	\$458,046	\$33,743	8.0%	\$267,181	71.4%
SURPLUS/LOSS	-\$32,225	-\$265,779	-\$258,266	\$7,513	2.8%	-\$761,435	-\$589,597	\$171,838	22.6%	-\$622,383	5.3%

**CBITD Revenues
Summary**

	FY2019 BUDGET	JANUARY				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$2,529,205	\$68,318	\$64,836	-\$3,482	-5.1%	\$381,540	\$361,776	-\$19,764	-5.2%	\$377,794	-4.2%
VEHICLE	1,029,036	29,474	40,986	\$11,512	39.1%	196,547	230,989	\$34,442	17.5%	229,305	0.7%
FREIGHT	780,892	20,740	35,945	\$15,205	73.3%	149,175	184,542	\$35,367	23.7%	178,952	3.1%
MAIL	69,960	5,830	7,372	\$1,542	26.4%	23,320	25,599	\$2,279	9.8%	23,833	7.4%
TOTAL	\$4,409,093	\$124,362	\$149,139	\$24,777	19.9%	\$750,582	\$802,906	\$52,324	7.0%	\$809,884	-0.9%
GR SALES											
TOURS	\$561,544	\$1,256	\$2,910	\$1,654	131.7%	\$47,154	\$55,292	\$8,138	17.3%	\$68,030	-18.7%
CHARTERS	197,500	0	0	0	0.0%	20,000	6,450	-13,550	-67.8%	19,834	-67.5%
CATERING	186,125	0	50	50	0.0%	3,500	20,513	17,013	486.1%	15,395	33.2%
VENDING	8,000	500	670	170	34.0%	2,250	1,827	-423	-18.8%	2,160	-15.4%
PROMOTIONAL	6,500	1,350	0	-1,350	-100.0%	3,250	0	-3,250	-100.0%	0	0.0%
ADVERTISING	24,173	2,268	591	-1,677	-73.9%	6,360	5,200	-1,160	-18.2%	4,734	9.8%
TOTAL	\$983,842	\$5,374	\$4,221	-\$1,153	-21.5%	\$82,514	\$89,282	\$6,768	8.2%	\$110,153	-18.9%
OTHER INCOME											
MISC	11,490	750	370	-\$380	-50.7%	3,040	5,477	\$2,437	80.2%	4,641	18.0%
INTEREST	40,250	3,500	4,344	844	24.1%	15,150	16,045	895	5.9%	7,353	118.2%
DIA EDGE CON	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
TOTAL	\$51,740	\$4,250	\$4,714	\$464	10.9%	\$18,190	\$21,522	\$3,332	18.3%	\$11,994	79.4%
TOTAL OP REVENUES	\$5,444,675	\$133,986	\$158,074	\$24,088	18.0%	\$851,286	\$913,710	\$62,424	7.3%	\$932,031	-2.0%

**CBITD Expenses
Summary**

EXPENSES	FY2019 BUDGET	JANUARY				FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
PERSONNEL											
PAYROLL	\$2,981,303	\$243,807	\$244,466	-\$659	-0.3%	\$913,258	\$898,765	\$14,493	1.6%	\$885,363	-1.5%
TAXES	233,876	19,200	18,755	445	2.3%	71,842	69,730	2,112	2.9%	67,832	-2.8%
EMPLOYEE INSURANCE	341,391	28,774	25,115	3,659	12.7%	111,196	100,869	10,327	9.3%	109,564	7.9%
EMPLOYEE RELATED EXP	20,090	1,225	2,450	-1,225	-100.0%	7,835	7,227	608	7.8%	11,152	35.2%
PENSION	377,882	31,490	31,490	0	0.0%	125,960	125,960	0	0.0%	107,476	-17.2%
TOTAL	\$3,954,542	\$324,496	\$322,276	\$2,220	0.7%	\$1,230,091	\$1,202,551	\$27,540	2.2%	\$1,181,387	-1.8%
VESSELS											
REPAIRS	\$1,457,975	\$106,800	\$22,618	\$84,182	78.8%	\$206,975	\$164,004	\$42,971	20.8%	\$98,510	-66.5%
FUEL	683,567	59,220	61,783	-2,563	-4.3%	204,205	237,020	-32,815	-16.1%	219,279	-8.1%
INSURANCE	106,464	8,872	5,807	3,065	34.5%	35,488	23,227	12,261	34.5%	35,488	34.5%
TOTAL	\$2,248,006	\$174,892	\$90,208	\$84,684	48.4%	\$446,668	\$424,251	\$22,417	5.0%	\$353,277	-20.1%
OPERATIONS											
TELEPHONE	\$22,440	\$1,870	\$1,509	\$361	19.3%	\$7,480	\$6,085	\$1,395	18.6%	\$6,379	4.6%
MAIL AGENT	11,220	935	935	0	0.0%	3,740	3,740	0	0.0%	3,240	-15.4%
OFFICE	175,092	10,388	8,970	1,418	13.7%	64,961	67,121	-2,160	-3.3%	53,170	-26.2%
CREDIT CARD	88,435	3,325	4,618	-1,293	-38.9%	24,025	31,546	-7,521	-31.3%	28,896	-9.2%
POSTAGE	1,894	150	265	-115	-76.7%	694	1,008	-314	-45.2%	926	-8.9%
TRAVEL	16,500	400	2,848	-2,448	-612.0%	6,400	5,085	1,315	20.5%	4,518	-12.5%
DAMAGES	22,950	0	1,000	-1,000	0.0%	8,650	1,304	7,346	84.9%	1,784	26.9%
OTHER INSURANCES	39,600	3,300	2,600	700	21.2%	13,200	10,400	2,800	21.2%	13,200	21.2%
MISCELLANEOUS	11,915	380	613	-233	-61.3%	1,880	2,413	-533	-28.4%	1,492	-61.7%
BARGE SUBCONTRACTING	53,500	0	0	0	0.0%	1,000	300	700	70.0%	200	0.0%
PROFESSIONAL	94,525	6,200	2,018	4,182	67.5%	39,065	29,479	9,586	0.0%	16,834	-75.1%
DUE & PUC	9,375	175	655	-480	0.0%	4,450	7,646	-3,196	0.0%	6,834	0.0%
UNIFORMS	22,350	965	1,409	-444	-46.0%	6,590	3,883	2,707	41.1%	3,849	-0.9%
TRAINING	9,750	450	1,515	-1,065	-236.7%	1,800	1,780	20	1.1%	884	0.0%
TOTAL	\$579,546	\$28,538	\$28,955	-\$417	-1.5%	\$183,935	\$171,790	\$12,145	6.6%	\$142,206	-20.8%

**CBITD Expenses
Summary**

FY2019 BUDGET	JANUARY					FISCAL YEAR TO DATE				PREVIOUS	FY19 vs FY18
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
EXPENSES											
TERMINAL											
UTILITIES	\$60,003	\$6,608	\$10,712	-\$4,104	-62.1%	\$21,260	\$23,012	-\$1,752	-8.2%	\$20,858	-10.3%
JANITORIAL	\$72,540	\$5,950	\$5,828	122	2.1%	\$23,920	\$25,823	-1,903	-8.0%	\$22,842	-13.1%
RENT	35,940	2,995	2,995	0	0.0%	11,980	12,985	-1,005	-8.4%	10,996	-18.1%
MAINTENANCE	143,390	16,265	14,168	2,097	12.9%	53,295	50,987	2,308	4.3%	43,981	-15.9%
TOTAL	\$311,873	\$31,818	\$33,703	-\$1,885	-5.9%	\$110,455	\$112,807	-\$2,352	-2.1%	\$98,677	-14.3%
SALES											
ADVERTISING	\$153,915	\$13,400	\$6,085	\$7,315	54.6%	\$42,650	\$35,031	\$7,619	17.9%	\$34,637	-1.1%
CATERING	142,305	2,500	18	2,482	99.3%	23,225	14,923	8,302	35.7%	11,409	-30.8%
TOTAL	\$296,220	\$15,900	\$6,103	\$9,797	61.6%	\$65,875	\$49,954	\$15,921	24.2%	\$46,046	-8.5%
DEBT SERVICE											
TOTAL	\$0	\$0	\$0	\$0		\$0	\$0	\$0		\$0	
TOTAL EXPENSES	\$7,390,187	\$575,644	\$481,245	\$94,399	16.4%	\$2,037,024	\$1,961,353	\$75,671	3.7%	\$1,821,593	-7.7%
TOTAL OP REVENUES	\$5,444,675	\$133,986	\$158,074	\$24,088	18.0%	\$851,286	\$913,710	\$62,424	7.3%	\$932,031	-2.0%
OP SURPLUS/LOSS	-\$1,945,512	-\$441,658	-\$323,171	\$118,487	26.8%	-\$1,185,738	-\$1,047,643	\$138,095	11.6%	-\$889,562	-17.8%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$1,559,843	\$114,779	\$21,343	-\$93,436	-81.4%	\$248,103	\$233,562	-\$14,541	-5.9%	\$158,889	47.0%
FTA RURAL 5311	285,000	46,100	43,561	-2,539	-5.5%	146,200	156,040	9,840	6.7%	108,292	44.1%
STATE SUBSIDY	68,444	15,000	0	-15,000	0.0%	0	68,444	68,444	0.0%	0	0.0%
TOTAL	\$1,913,287	\$175,879	\$64,904	-\$110,975	-63.1%	\$394,303	\$458,046	\$63,743	16.2%	\$267,181	71.4%
SURPLUS/LOSS	-\$32,225	-\$265,779	-\$258,267	\$7,512	2.8%	-\$791,435	-\$589,597	\$201,838	25.5%	-\$622,381	5.3%