

**CBITD Revenues and Expenses
Summary**

	FY2022 BUDGET	JANUARY				FISCAL YEAR TO DATE				PREVIOUS	FY22 vs.
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY21
REVENUES											
SCH SERVICE	\$4,481,093	\$ 126,383	\$ 146,974	\$ 20,591	16.3%	\$ 765,709	\$ 933,339	\$ 167,630	21.9%	\$ 894,424	4.4%
GR SALES	\$1,033,574	\$ 5,446	\$ 10,803	\$ 5,357	98.4%	\$ 87,410	\$ 72,595	\$ (14,815)	-16.9%	\$ 2,611	2680.4%
MISC	\$51,390	\$ 4,500	\$ 454	\$ (4,046)	-89.9%	\$ 19,190	\$ 6,338	\$ (12,852)	-67.0%	\$ 5,057	25.3%
TOTAL REVENUES	\$5,566,057	\$ 136,329	\$ 158,231	\$ 21,902	16.1%	\$ 872,309	\$ 1,012,272	\$ 139,963	16.0%	\$ 902,092	12.2%
EXPENSES											
PERSONNEL	\$4,691,875	\$ 324,513	\$ 349,988	\$ (25,475)	-7.9%	\$ 1,391,668	\$ 1,403,120	\$ (11,452)	-0.8%	\$ 1,646,807	14.8%
VESSELS	\$2,115,819	\$ 245,087	\$ 368,697	\$ (123,610)	-50.4%	\$ 739,390	\$ 848,292	\$ (108,902)	-14.7%	\$ 370,834	-128.8%
OPERATIONS	\$765,876	\$ 140,841	\$ 126,241	\$ 14,600	10.4%	\$ 327,541	\$ 292,225	\$ 35,316	10.8%	\$ 241,645	-20.9%
TERMINAL	\$352,266	\$ 36,370	\$ 30,166	\$ 6,204	17.1%	\$ 122,593	\$ 124,831	\$ (2,238)	-1.8%	\$ 135,556	7.9%
SALES	\$336,570	\$ 17,500	\$ 4,274	\$ 13,226	75.6%	\$ 80,275	\$ 30,847	\$ 49,428	61.6%	\$ 29,578	-4.3%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$8,262,406	\$ 764,311	\$ 879,367	\$ (115,055)	-15.1%	\$ 2,661,467	\$ 2,699,315	\$ (37,848)	-1.4%	\$ 2,424,420	-11.3%
OPERATING SURPLUS/LOSS	-\$2,696,349	\$ (627,982)	\$ (721,135)	\$ (93,153)	14.8%	\$ (1,789,158)	\$ (1,687,044)	\$ 102,114	5.7%	\$ (1,522,327)	-10.8%
OP GRANT REVENUES											
FTA PM REVENUE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 4,358	\$ 4,358	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$516,862	\$ 157,131	\$ -	\$ (157,131)	-100.0%	\$ 430,007	\$ 241,013	\$ (188,994)	-44.0%	\$ 360,223	0.0%
FTA OPERATING REVENUE	\$2,110,410	\$ 471,392	\$ 488,939	\$ 17,547	0.0%	\$ 1,290,022	\$ 1,208,149	\$ (81,873)	0.0%	\$ 1,074,927	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ -	\$ 232,294	\$ 232,294	0.0%	\$ 68,444	\$ 232,294	\$ 163,850	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$2,695,716	\$ 628,523	\$ 721,233	\$ 92,710	14.8%	\$ 1,788,473	\$ 1,685,814	\$ (102,659)	-5.7%	\$ 1,503,594	12.1%
SURPLUS/LOSS	-\$633	\$ 541	\$ 98	\$ (443)	81.9%	\$ (685)	\$ (1,230)	\$ (545)	79.6%	\$ (18,733)	0.0%

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	FY2022 BUDGET	JANUARY				FISCAL YEAR TO DATE				PREVIOUS	FY22 vs. FY21
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 2,529,205	\$ 68,318	\$ 41,578	\$ (26,740)	-39.1%	\$ 381,540	\$ 376,118	\$ (5,422)	-1.4%	\$ 333,398	12.8%
VEHICLE	\$ 1,029,036	\$ 29,474	\$ 56,747	\$ 27,273	92.5%	\$ 196,547	\$ 314,601	\$ 118,054	60.1%	\$ 299,494	5.0%
FREIGHT	\$ 850,852	\$ 22,591	\$ 41,819	\$ 19,228	85.1%	\$ 163,622	\$ 215,640	\$ 52,018	31.8%	\$ 237,225	-9.1%
MAIL	\$ 72,000	\$ 6,000	\$ 6,831	\$ 831	13.9%	\$ 24,000	\$ 26,979	\$ 2,979	12.4%	\$ 24,307	11.0%
TOTAL	\$ 4,481,093	\$ 126,383	\$ 146,974	\$ 20,591	16.3%	\$ 765,709	\$ 933,339	\$ 167,630	21.9%	\$ 894,424	4.4%
GR SALES											
TOURS	\$ 599,351	\$ 1,328	\$ 1,987	\$ 659	49.6%	\$ 52,050	\$ 57,398	\$ 5,348	10.3%	\$ -	0.0%
CHARTERS	\$ 224,500	\$ -	\$ -	\$ -	0.0%	\$ 20,000	\$ 2,450	\$ (17,550)	0.0%	\$ -	0.0%
CATERING	\$ 168,550	\$ -	\$ -	\$ -	0.0%	\$ 3,500	\$ 1,989	\$ (1,511)	0.0%	\$ -	0.0%
VENDING	\$ 8,000	\$ 500	\$ -	\$ (500)	-100.0%	\$ 2,250	\$ 606	\$ (1,644)	-73.1%	\$ 895	-32.3%
PROMOTIONAL	\$ 9,000	\$ 1,350	\$ 491	\$ (859)	0.0%	\$ 3,250	\$ 1,827	\$ (1,423)	-43.8%	\$ 1,716	0.0%
ADVERTISING	\$ 24,173	\$ 2,268	\$ 8,325	\$ 6,057	267.1%	\$ 6,360	\$ 8,325	\$ 1,965	30.9%	\$ -	0.0%
TOTAL	\$ 1,033,574	\$ 5,446	\$ 10,803	\$ 5,357	98.4%	\$ 87,410	\$ 72,595	\$ (14,815)	-16.9%	\$ 2,611	2680.4%
OTHER INCOME											
MISC	\$ 11,140	\$ 1,000	\$ (204)	\$ (1,204)	-120.4%	\$ 4,040	\$ 3,591	\$ (449)	-11.1%	\$ 997	260.2%
INTEREST	\$ 40,250	\$ 3,500	\$ 658	\$ (2,842)	-81.2%	\$ 15,150	\$ 2,747	\$ (12,403)	-81.9%	\$ 4,060	-32.3%
TOTAL	\$ 51,390	\$ 4,500	\$ 454	\$ (4,046)	-89.9%	\$ 19,190	\$ 6,338	\$ (12,852)	-67.0%	\$ 5,057	25.3%
TOTAL OP REVENUES	\$ 5,566,057	\$ 136,329	\$ 158,232	\$ 21,902	16.1%	\$ 872,309	\$ 1,012,271	\$ 139,963	16.0%	\$ 902,092	12.2%

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	FY2022 BUDGET	JANUARY				FISCAL YEAR TO DATE				PREVIOUS	FY22 vs. FY21
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,458,349	\$ 227,239	\$ 251,657	\$ (24,418)	-10.7%	\$ 989,718	\$ 1,019,999	\$ (30,281)	-3.1%	\$ 1,263,785	19.3%
TAXES	\$ 264,564	\$ 17,382	\$ 18,563	\$ (1,181)	-6.8%	\$ 75,713	\$ 74,948	\$ 765	1.0%	\$ 99,196	24.4%
EMPLOYEE INSURANCE	\$ 496,411	\$ 42,122	\$ 41,221	\$ 901	2.1%	\$ 158,297	\$ 158,397	\$ (100)	-0.1%	\$ 145,878	-8.6%
EMPLOYEE RELATED EXP	\$ 34,015	\$ 1,225	\$ 2,002	\$ (777)	-63.4%	\$ 21,760	\$ 7,085	\$ 14,675	67.4%	\$ 5,726	-23.7%
PENSION	\$ 438,536	\$ 36,545	\$ 36,545	\$ -	0.0%	\$ 146,180	\$ 142,690	\$ 3,490	2.4%	\$ 132,222	-7.9%
TOTAL	\$ 4,691,875	\$ 324,513	\$ 349,988	\$ (25,475)	-7.9%	\$ 1,391,668	\$ 1,403,120	\$ (11,452)	-0.8%	\$ 1,646,807	14.8%
VESSELS											
REPAIRS	\$ 1,484,750	\$ 189,350	\$ 313,981	\$ (124,631)	-65.8%	\$ 528,050	\$ 637,723	\$ (109,673)	-20.8%	\$ 141,570	-350.5%
FUEL	\$ 551,869	\$ 49,137	\$ 48,456	\$ 681	1.4%	\$ 184,940	\$ 185,530	\$ (590)	-0.3%	\$ 205,080	9.5%
INSURANCE	\$ 79,200	\$ 6,600	\$ 6,260	\$ 340	5.2%	\$ 26,400	\$ 25,038	\$ 1,362	5.2%	\$ 24,184	-3.5%
TOTAL	\$ 2,115,819	\$ 245,087	\$ 368,697	\$ (123,610)	-50.4%	\$ 739,390	\$ 848,292	\$ (108,902)	-14.7%	\$ 370,834	-128.8%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 2,091	\$ (221)	-11.8%	\$ 7,480	\$ 8,438	\$ (958)	-12.8%	\$ 7,651	-10.3%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 3,740	\$ 3,740	\$ -		\$ 3,740	0.0%
OFFICE	\$ 7,500	\$ 625	\$ 799	\$ (174)	-27.8%	\$ 2,500	\$ 3,196	\$ (696)	-27.8%	\$ 3,310	3.4%
CREDIT CARD	\$ 141,496	\$ 5,320	\$ 6,932	\$ (1,612)	-30.3%	\$ 38,440	\$ 49,293	\$ (10,853)	-28.2%	\$ 40,086	-23.0%
POSTAGE	\$ 3,360	\$ 280	\$ 213	\$ 67	23.9%	\$ 1,120	\$ 1,380	\$ (260)	-23.2%	\$ 798	-72.9%
TRAVEL	\$ 16,500	\$ 400	\$ 312	\$ 88	22.0%	\$ 6,400	\$ 375	\$ 6,025	94.1%	\$ 1,100	0.0%
DAMAGES	\$ 22,950	\$ -	\$ 521	\$ (521)	0.0%	\$ 9,450	\$ 3,411	\$ 6,039	63.9%	\$ 1,756	-94.2%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 3,933	\$ (1,443)	-58.0%	\$ 9,960	\$ 15,732	\$ (5,772)	-58.0%	\$ 10,595	-48.5%
MISCELLANEOUS	\$ 16,481	\$ 700	\$ 163	\$ 537	76.7%	\$ 2,890	\$ 1,456	\$ 1,434	49.6%	\$ 1,514	3.8%
BARGE SUBCONTRACTING	\$ 8,500	\$ -	\$ 2,200	\$ (2,200)	0.0%	\$ 1,000	\$ 2,200	\$ (1,200)	-120.0%	\$ 28,500	0.0%
PROFESSIONAL	\$ 99,480	\$ 20,570	\$ 3,394	\$ 17,176	83.5%	\$ 40,200	\$ 11,980	\$ 28,220	70.2%	\$ 20,895	42.7%
DUES & PUC	\$ 20,975	\$ 175	\$ 1,425	\$ (1,250)	0.0%	\$ 4,450	\$ 2,906	\$ 1,544	0.0%	\$ 8,000	63.7%
UNIFORMS	\$ 36,165	\$ 1,265	\$ 341	\$ 924	73.0%	\$ 18,725	\$ 8,237	\$ 10,488	56.0%	\$ 5,488	-50.1%
TRAINING	\$ 12,550	\$ 450	\$ 1,304	\$ (854)	-189.8%	\$ 4,600	\$ 2,808	\$ 1,792	39.0%	\$ -	0.0%
TOTAL	\$ 765,876	\$ 140,841	\$ 126,241	\$ 10,517	7.5%	\$ 327,541	\$ 292,225	\$ 35,803	10.9%	\$ 241,645	-20.9%

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		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
TERMINAL											
UTILITIES	\$ 63,999	\$ 7,098	\$ 9,841	\$ (2,743)	-38.6%	\$ 22,767	\$ 23,197	\$ (430)	-1.9%	\$ 25,048	7.4%
JANITORIAL	\$ 95,940	\$ 7,900	\$ 7,727	\$ 173	2.2%	\$ 31,720	\$ 30,783	\$ 937	3.0%	\$ 32,546	5.4%
RENT	\$ 35,940	\$ 2,995	\$ 1,663	\$ 1,332	44.5%	\$ 11,980	\$ 11,982	\$ (2)	0.0%	\$ 11,981	0.0%
MAINTENANCE	\$ 156,387	\$ 18,377	\$ 10,935	\$ 7,442	40.5%	\$ 56,126	\$ 58,870	\$ (2,744)	-4.9%	\$ 65,982	10.8%
TOTAL	\$ 352,266	\$ 36,370	\$ 30,166	\$ 6,204	17.1%	\$ 122,593	\$ 124,831	\$ (2,238)	-1.8%	\$ 135,556	7.9%
SALES											
ADVERTISING	\$ 190,015	\$ 15,000	\$ 3,364	\$ 11,636	77.6%	\$ 57,050	\$ 26,678	\$ 30,372	53.2%	\$ 26,253	-1.6%
CATERING	\$ 146,555	\$ 2,500	\$ 910	\$ 1,590	0.0%	\$ 23,225	\$ 4,169	\$ 19,056	0.0%	\$ 3,325	0.0%
TOTAL	\$ 336,570	\$ 17,500	\$ 4,274	\$ 13,226	75.6%	\$ 80,275	\$ 30,847	\$ 49,428	61.6%	\$ 29,578	-4.3%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.00
TOTAL EXPENSES	\$ 8,262,406	\$ 764,311	\$ 879,367	\$ (115,056)	-15.1%	\$ 2,661,467	\$ 2,699,315	\$ (37,848)	-1.4%	\$ 2,424,420	-11.3%
TOTAL OP REVENUES	\$ 5,566,057	\$ 136,329	\$ 158,232	\$ 21,902	16.1%	\$ 872,309	\$ 1,012,271	\$ 139,963	16.0%	\$ 902,092	12.2%
OP SURPLUS/LOSS	\$ (2,696,349)	\$ (627,982)	\$ (721,135)	\$ (93,154)	-14.8%	\$ (1,789,158)	\$ (1,687,044)	\$ 102,114	5.7%	\$ (1,522,327)	-10.8%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ 4,358	\$ 4,358	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$ 516,862	\$ 157,131	\$ -	\$ (157,131)	0.0%	\$ 430,007	\$ 241,013	\$ (188,994)	-44.0%	\$ 360,223	-33.1%
FTA OPERATING REVENUE	\$ 2,110,410	\$ 471,392	\$ 488,939	\$ 17,547	0.0%	\$ 1,290,022	\$ 1,208,149	\$ (81,873)	0.0%	\$ 1,074,927	12.4%
STATE SUBSIDY REVENUE	\$ 68,444	\$ -	\$ 232,294	\$ 232,294	100.0%	\$ 68,444	\$ 232,294	\$ 163,850	0.0%	\$ 68,444	0.0%
TOTAL	\$ 2,695,716	\$ 628,523	\$ 721,233	\$ (139,584)	-22.2%	\$ 1,788,473	\$ 1,685,814	\$ (266,509)	-14.9%	\$ 1,503,594	12.1%
SURPLUS/LOSS	\$ (633)	\$ 541	\$ 98	\$ (443)	-81.9%	\$ (685)	\$ (1,230)	\$ (545)	-79.6%	\$ (18,733)	0.0%