

Casco Bay Island Transit District FY2025 Projection vs. FY 2025 Preliminary Actuals 11/12/2025	FY 2025 Budget	FY 2025 Projection - Incl Aug Actuals	FY 2025 YE Prelim Actuals	FY 2026 Budget	Notes
1. REVENUES: SCHEDULED SERVICE					
PASSENGER - PEAKS	2,674,401	2,757,165	2,751,262	3,100,000	
PASSENGER - LD	66,448	62,227	66,257	72,500	
PASSENGER - GD	112,907	114,542	115,712	129,500	
PASSENGER - D COVE	230,163	228,213	228,130	253,000	
PASSENGER - LONG	363,719	357,582	356,723	396,500	
PASSENGER - CHEB	61,825	64,250	64,341	75,500	
PASSENGER - CLIFF	71,866	74,758	73,132	86,000	
ANIMALS	40,800	26,685	26,212	32,000	
Deferred	161,641				
TICKET	3,783,772	3,685,422	3,681,769	4,145,000	12.5% increase
VEHICLES - DOWNBAY	18,450	23,951	24,009	23,951	No change from FY2025
VEHICLES - PEAKS - Passenger	1,235,740	1,274,350	1,546,641	1,498,888	18% Includes projected increase from vehicle pricing model
VEHICLES - PEAKS - Commercial/Large	271,260	297,532		366,426	19% Includes projected increase from vehicle pricing model
VEHICLE	1,525,450	1,595,833	1,570,650	1,889,265	18% increase
FREIGHT - PEAKS	337,500	334,401	332,868	384,561	
FREIGHT - LD	15,650	14,872	15,548	17,103	
FREIGHT - GD	40,292	44,581	42,773	51,268	
FREIGHT - DCOVE	65,500	71,694	72,165	82,448	
FREIGHT - LONG	150,000	159,581	163,038	183,518	
FREIGHT - CHEB	198,350	222,518	223,707	255,896	
FREIGHT - CLIFF	20,450	21,075	20,795	24,236	
UPFREIGHT	25,450	28,139	29,840	32,360	
BIKES	64,850	63,070	61,185	72,531	
MAIL	85,700	111,103	105,524	127,768	
FREIGHT	1,003,742	1,071,034	1,067,443	1,231,689	15% increase
1. REVENUES: SCHEDULED SERVICE TOTAL	6,312,964	6,352,289	6,319,862	7,265,954	14% increase
2. REVENUES: GROUP TOURS AND SALES					
MAILBOAT RUN	398,180	387,046	375,646	425,751	
SUNSET RUN	86,722	95,318	95,928	104,850	
DIAMOND PASS RUN	146,532	135,025	125,292	148,528	
MOONLIGHT RUN	142	20	20	22	
TOUR	631,576	617,409	596,886	679,150	10% increase
CHARTERS	240,000	223,498	222,125	236,908	
CONCERT CRUISES	34,994	44,940	42,315	47,636	
BAR	134,000	102,805	104,443	108,973	
LOBSTER BAKES	62,000	53,495	37,445	56,705	
CHARTER AND CATERING	470,994	424,738	406,328	450,222	6% increase
ADVERTISING	17,700	17,138	14,638	17,481	
VENDING	12,750	12,453	12,955	12,702	
PROMOTIONAL ITEMS	7,075	13,259	13,364	13,524	
GROUP SALES OTHER	13,600	23,580	24,670	24,052	
GROUP SALES OTHER	51,125	66,430	65,627	67,759	2% increase
2. REVENUES: GROUP TOURS AND SALES TOTAL	1,153,694	1,108,577	1,068,841	1,197,131	8% increase
3. REVENUES: OTHER INCOME					
OTHER MISC INCOME	2,425	4,349	4,349	4,349	
INTEREST INCOME	66,250	48,117	45,386	48,117	
MISC INCOME	68,675	52,466	49,735	52,466	
3. REVENUES: OTHER INCOME TOTAL	68,675	52,466	49,735	52,466	
TOTAL REVENUES	7,535,333	7,513,332	7,438,438	8,515,551	13% increase
			-1.0%		
5. EXPENSE: PERSONNEL					
ADMINISTRATIVE	752,891	558,275	509,252	911,771	63% Full year GM & 1 additional FTE (FP&A)
ADMINISTRATIVE	752,891	558,275	509,252	911,771	
CAPTAINS - REGULAR	81,089	82,348	84,660	91,703	11%
CAPTAINS - OVERTIME	18,801	24,828	25,362	28,238	14%

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UNION DECKHANDS - REGULAR	776,634	862,430	871,961	963,180	12%
UNION DECKHANDS - OVERTIME	255,858	258,685	259,987	290,513	12%
NONUNION DH - REGULAR	279,273	177,306	175,625	198,345	12%
NONUNION DH - OVERTIME	38,919	44,268	44,234	49,855	13%
SR CAPTAINS - REGULAR	682,720	702,828	713,849	787,127	12%
SR CAPTAINS - OVERTIME	113,583	118,926	120,149	131,722	11%
Schedule changes - Spring/Winter				-91,553	
CREWS	2,246,877	2,271,619	2,295,827	2,449,130	8%
MAINTENANCE - REGULAR	277,353	220,400	217,744	322,343	Includes 4 FTEs in FY 2026
MAINTENANCE - OVERTIME	14,265	9,874	12,030	14,913	
MAINTENANCE	291,618	230,274	229,774	337,256	
SALES WAGES	125,129	134,698	135,819	134,523	0%
OPS AGENTS - REGULAR	387,051	379,907	381,676	421,172	12%
OPS AGENTS - OVERTIME	97,575	118,362	116,438	138,521	
OPS AGENTS	484,626	498,269	498,114	559,693	
TICKET OFFICE - REGULAR	267,441	288,053	295,905	315,829	10%
TICKET OFFICE - OVERTIME	7,252	12,091	13,052	13,292	
TICKET OFFICE	274,693	300,144	308,957	329,121	
OPERATIONS MANAGEMENT	213,225	229,071	230,871	232,617	2%
PAYROLL - SALARIES	4,389,059	4,222,350	4,208,614	4,954,111	17%
FICA - ADMINISTRATIVE	57,596	43,254	39,594	69,750	
FICA - OPS AGENTS	37,076	38,493	38,605	42,817	
FICA - UNION DECKHANDS	78,985	93,563	95,565	95,640	
FICA - NONUNION DECKHANDS	24,342	17,749	17,748	18,987	
FICA - SR CAPTAINS	68,557	62,808	63,188	79,200	
FICA CREW	171,884	174,120	176,501	193,827	
FICA - MAINTENANCE	22,308	17,202	17,121	25,800	
FICA - SALES	9,571	10,752	11,708	10,291	
FICA - TICKET OFFICE	21,014	24,140	24,144	25,178	
FICA - OPERATIONS MANAGEMENT	16,312	17,937	18,130	17,795	
STATE UNEMPLOYMENT	-	0	0		
TAXES	335,761	325,898	325,803	385,458	
HEALTH INSURANCE ADMINISTRATIVE	89,271	46,151	37,380	76,944	
DENTAL INSURANCE ADMINISTRATIVE	7,362	4,369	3,718	7,087	
LIFE INSURANCE ADMINISTRATIVE	491	187	628	383	
ADMINISTRATIVE	97,124	50,707	41,726	84,414	
HEALTH INSURANCE CREW	272,917	226,405	225,227	285,801	
DENTAL INSURANCE CREW	23,966	19,453	18,925	23,147	
LIFE INSURANCE CREW	1,073	870	2,744	965	
CREW	297,956	246,728	246,896	309,913	
HEALTH INSURANCE MAINTENANCE	40,128	19,523	17,030	52,145	
DENTAL INSURANCE MAINTENANCE	3,513	2,677	2,567	3,596	
LIFE INSURANCE MAINTENANCE	171	66	288	274	
MAINTENANCE	43,812	22,266	19,885	56,015	
HEALTH INSURANCE SALES	16,128	13,654	13,657	18,467	
DENTAL INSURANCE SALES	510	434	425	473	
LIFE INSURANCE SALES	45	32	156	34	
SALES	16,683	14,120	14,238	18,974	
HEALTH INSURANCE OPS AGENTS	72,590	63,266	64,004	93,501	
DENTAL INSURANCE OPS AGENTS	4,999	3,973	3,931	4,796	
LIFE INSURANCE OPS AGENTS	266	219	654	239	
OPS AGENTS	77,855	67,458	68,589	98,536	
HEALTH INSURANCE OPERATIONS MANAGEMENT	17,894	8,033	7,401	20,005	
DENTAL INSURANCE OPERATIONS MANAGEMENT	1,641	1,767	1,774	2,155	

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LIFE INSURANCE OPERATIONS MANAGEMENT	90	76	455	75	Includes 0.5% PFML
OPERATIONS MANAGEMENT	19,625	9,876	9,630	22,235	
EMPLOYEE INSURANCE	553,054	411,155	400,964	590,087	
Employee Related Expense	56,266	48,843	92,026	69,297	
PENSION	350,003	372,917	375,000	423,576	
5. EXPENSE: PERSONNEL TOTAL	5,684,143	5,381,163	5,402,407	6,422,529	
			0.4%	57%	
6. EXPENSE: VESSEL					
GENERAL REPAIR SHOP	18,500	33,954	33,611	25,000	
GENERAL	18,500	33,954	33,611	25,000	
GENERAL REPAIR MACHIGONNE	111,500	53,582	59,774	50,000	19% increase
DRYDOCK MACHIGONNE	450,000	335,005	335,005	0	
DIVING MACHIGONNE	20,750	25,785	26,896	27,000	
OIL CHANGE MACHIGONNE	40,600	21,024	21,326	30,000	
MACHIGONNE	622,850	435,396	443,001	107,000	
GENERAL REPAIRS MAQUOIT	66,500	108,760	121,500	50,000	
DRYDOCK MAQUOIT	-	0	0	500,000	
DIVING MAQUOIT	18,750	24,059	25,283	25,000	
OIL CHANGE MAQUOIT	54,500	33,452	30,613	30,000	
MAQUOIT	139,750	166,271	177,396	605,000	
GENERAL REPAIRS BAY MIST	32,250	42,098	40,142	35,000	18% increase
DRYDOCK BAY MIST	278,000	223,772	223,772	0	
DIVING BAY MIST	8,250	12,318	13,266	13,000	
OIL CHANGE BAY MIST	4,500	3,016	2,093	4,500	
BAY MIST	323,000	281,204	279,273	52,500	
GENERAL REPAIRS AUCO	36,000	47,191	45,058	36,000	
DRYDOCK AUCO	400,000	259,675	259,676	0	
DIVING AUCO	15,750	21,495	22,114	22,500	
OIL CHANGE AUCO	31,500	13,868	13,128	31,500	
AUCOCISCO	483,250	342,229	339,976	90,000	
GENERAL REPAIRS WABANAKI	82,000	75,736	73,102	75,000	15% increase
DRYDOCK WABANAKI	-	0	0	600,000	
DIVING WABANAKI	17,600	26,145	27,780	27,000	
OIL CHANGE WABANAKI	26,000	26,682	25,724	28,000	
WABANAKI	125,600	128,563	126,606	730,000	
GENERAL REPAIRS BATTERY STEELE				15,000	
DRYDOCK BATTERY STEELE				0	
DIVING BATTERY STEELE				7,500	
OIL CHANGE BATTERY STEELE				7,500	
BATTERY STEELE				30,000	
REPAIRS	1,712,950	1,387,617	1,399,863	1,639,500	
FUEL BATTERY STEELE	-	-	-	32,552	8 Mos Run on diesel 5-9pm business days Reduce gallons by 3K per month Jun-Sep
FUEL MACHIGONNE	254,279	220,584	222,215	156,554	
FUEL MAQUOIT	210,590	234,352	237,701	206,230	
FUEL BAY MIST	22,370	19,087	18,880	16,797	
FUEL AUCOCISCO	217,060	135,682	129,200	119,400	
FUEL WABANAKI	231,331	315,168	315,690	277,348	
Schedule changes - Spring/Winter				-22,952	-15% 7% speed challenge, 5% rate reduction
FUEL	935,630	924,873	923,686	785,928	
ELECTRICITY - BATTERY STEELE CHARGING	-	-	-	85,162	
DOCKING FEES - MACHIGONNE				36,500	
INSURANCE BOAT	87,384	81,949	81,455	198,000	
6. EXPENSE: VESSEL TOTAL	2,735,964	2,394,439	2,405,004	2,745,090	
			0.44%	24%	
7. EXPENSE: OPERATIONS					

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TELEPHONE	30,200	34,223	34,718	34,000	
MAIL AGENT	11,315	11,177	11,220	11,300	
IT TECHNOLOGY	258,989	293,136	303,134	250,000	
PUBLIC NOTIFICATIONS	8,480	5,342	5,116	8,480	
SAILING SCHEDULE	11,200	8,612	7,320	11,200	
TICKET FORMS & SUPPLIES	14,719	18,716	20,267	17,500	
MEETING MEALS	3,925	2,004	1,769	3,925	
OFFICE SUPPLIES	14,250	13,607	13,949	13,500	
ARMORED CAR	10,000	923	0	2,000	
CREW MEALS	7,051	6,111	6,302	7,000	
TWIC CARDS	1,000	317	364	1,000	
MISCELLANEOUS	16,500	25,652	29,796	24,000	
EMPLOYEE RECOGNITION	44,500	41,147	37,879	30,000	
INTERNET	16,000	13,920	13,788	15,000	
OFFICE	406,614	429,487	439,684	383,605	
CREDIT CARD	208,500	206,464	218,328	208,500	
POSTAGE	5,150	5,898	5,730	5,250	
TRAVEL	25,500	14,876	14,789	25,500	
EMPLOYEE INJURIES	3,500	3,825	3,671	4,000	
EMPLOYEE LOST TIME		0	0	0	
CUSTOMER INJURIES	3,750	1,692	1,210	3,750	
FREIGHT DAMAGES	5,000	2,632	2,724	5,000	
DAMAGES CARS	2,500	6,894	6,895	7,000	
DAMAGES	14,750	15,043	14,500	19,750	
OTHER INSURANCES	56,000	71,753	72,423	75,000	
VAN	2,700	5,379	5,359	5,500	
OVER/SHORT	2,000	-1,151	-406	2,000	
NEWSPAPER ADS	4,000	2,388	2,541	4,000	
WATER TAXI	250	12,492	12,415	2,000	
REGGAE SECURITY	7,500	12,528	12,040	12,500	
MISCELLANEOUS	16,450	31,636	31,949	26,000	IT/Operations Consultant
BARGE SUBCONTRACTING	172,500	184,073	183,150	30,000	
LEGAL	60,000	92,404	116,474	125,000	
HUMAN PERFORMANCE	14,850	13,238	13,650	14,850	
PHYSICALS	900	3,548	3,616	3,500	
DRUG TESTS	6,621	6,633	6,357	7,000	
ACCOUNTANTS	58,000	58,000	58,000	61,000	
OTHER PROFESSIONAL	70,000	40,969	40,100	70,000	
ELECTION EXPENSE	250	223	146	300	
HUMAN RESOURCES	-	0	0		
PROFESSIONAL	210,621	215,015	238,343	281,650	Includes training for crew - Battery Steele
DUES & PUC	16,000	23,023	25,103	24,000	
UNIFORMS	17,416	17,431	16,742	18,500	
BOOTS	5,788	8,008	8,325	7,500	
TRAINING	7,510	4,379	3,706	105,500	
7. EXPENSE: OPERATIONS TOTAL	1,204,314	1,272,486	1,318,710	1,256,055	-1% reduction
8. EXPENSE: TERMINAL			3.6%	11%	
UTILITIES TERMINAL	40,500	43,993	44,702	45,000	
WATER	16,250	12,676	13,511	14,250	
TERMINAL HEAT	14,325	13,359	13,353	14,325	
UTILITIES PEAKS	2,750	2,120	2,144	2,750	
UTILITIES	73,825	72,148	73,710	76,325	
JANITORIAL TERMINAL ROUTINE	101,000	121,184	121,600	122,000	

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JANITORIAL PEAKS	11,500	14,929	12,775	15,000	1% increase
JANITORIAL	112,500	136,113	134,375	137,000	
RENT	35,940	35,710	35,940	35,940	
FIRE ALARM	10,650	8,806	8,601	10,650	
PEST CONTROL	1,570	1,680	1,739	1,650	
TRASH	16,800	19,006	18,733	18,500	
PAPER & CLEANING SUPPLIES	37,750	38,350	38,018	37,750	
FREIGHT EQUIPMENT AND SUPPLIES	26,000	20,388	18,084	25,000	
RUG RENTAL	4,950	4,662	4,770	5,000	
MISCELLANEOUS	85,000	90,701	91,733	85,000	
TERMINAL SECURITY	168,540	125,230	122,490	125,000	
PROPANE	13,650	12,382	11,796	13,650	
FORKLIFT	11,000	10,135	13,211	11,000	
POWER WASHING	-	0	0	0	
PIER & TRANSFER BRIDGE	13,856	16,448	17,568	18,000	
PLOWING TERMINAL	8,150	8,395	8,395	8,500	
PLOWING PEAKS	2,000	6,030	6,030	6,000	
MAINTENANCE	399,916	362,213	361,168	365,700	
8. EXPENSE: TERMINAL TOTAL	622,181	606,184	605,193	614,965	
9. EXPENSE: SALES			-0.16%	5%	
BROCHURE	4,600	6,690	6,228	7,000	
PUBLICATIONS	6,170	3,904	3,390	6,000	
ADVERTISING	2,806	1,394	1,394	3,000	
OTHER ADVERTISING EXPENSE	17,500	4,211	1,980	7,000	
ONLINE ADVERTISING	7,794	1,688	936	8,000	
RADIO ADS	19,000	21,750	19,380	28,000	
WEBSITE	4,194	11,075	11,508	10,750	
MERCHANDISING	6,288	7,130	7,576	5,000	
MARKETING	64,284	63,792	63,877	64,284	
SPECIAL EVENT CRUISES	-	3,272	3,272		
ADVERTISING	132,636	124,906	119,541	139,034	
BEVERAGES	38,200	30,286	27,469	38,200	
OTHER BAR EXPENSE	9,030	8,020	8,099	9,030	
SECURITY	21,470	22,327	21,632	21,470	
BAR EXPENSE	68,700	60,633	57,200	68,700	
LOBSTER BAKES	45,750	33,823	26,954	38,000	
CONCERT CRUISES	20,000	31,814	29,400	25,000	
CATERING	134,450	126,270	113,554	131,700	
9. EXPENSE: SALES TOTAL	267,086	251,176	233,095	270,734	
TOTAL EXPENSE	10,513,688	9,905,448	9,964,409	11,309,373	
			0.6%		
NET OPER INCOME (LOSS) TOTAL	(2,978,355)	(2,392,116)	(2,525,971)	(2,793,822)	
FTA PM REVENUE	2,850,000	2,570,989	2,606,905	2,850,000	17% increase
FTA RURAL REVENUE	400,000	622,869	622,869	750,000	
FTA OPERATING REVENUE	-	-	-		
STATE SUBSIDY REVENUE	68,444	68,444	68,444	68,444	
TOTAL	3,318,444	3,262,302	3,298,218	3,668,444	
			1.1%		
SURPLUS/LOSS TOTAL	340,089	870,186	772,247	874,622	
			-11.3%		