

Casco Bay Island Transit District								
	TOTAL FY2023 Budget	Projected TOTAL FY 2023 *includes July YTD #s Aug, Sept Budget #s	Baseline Budget FY2024	% Incr/Decr vs. '23 Proj	Board Request Add'l Expense	ACTUAL FY2022	ACTUAL FY2019	ACTUAL FY2018
Passenger	2,529,205	2,520,545	2,510,000			2,650,354	2,734,946	2,746,385
Vehicle	1,231,864	1,448,481	1,471,000			1,429,191	1,096,017	1,158,158
Freight	978,480	903,389	970,000			925,880	950,546	885,132
Mail	79,200	83,652	83,500			83,591	74,599	71,527
REVENUE: SCHEDULED SERVICE TOTAL	4,818,748	4,956,067	5,034,500			5,089,016	4,856,108	4,861,202
Tours	522,504	485,036	530,413			416,129	681,493	616,066
Charters	224,500	213,325	220,666			142,025	259,607	263,940
Catering	168,550	201,056	189,378			110,679	222,798	236,360
Vending Machines	8,000	5,756	7,500			2,233	7,179	7,996
Promotional Items (bags, hats, shirts, etc)	9,000	1,791	2,500			2,972	4,256	0
Web Site & Other Advertising	24,173	18,304	23,500			27,384	23,676	29,959
Group Sales Other	0	9,349	6,500					
Advertising	41,173	35,200	40,000			32,589	35,111	37,955
REVENUE: GROUP TOURS & SALES TOTAL	956,727	934,617	980,457			701,422	1,199,009	1,154,321
Misc Income	11,140	4,357	5,600			8,224	8,414	43,232
Interest	40,250	51,588	47,500			13,258	45,969	29,247
REVENUE: OTHER INCOME TOTAL	51,390	55,945	53,100			21,482	54,383	72,479
TOTAL REVENUES	5,826,865	5,946,630	6,068,057	2.0%		5,811,920	6,109,500	6,088,002
			4.1%					
Payroll-Salaries	3,780,027	3,733,412	3,845,443	3.0%	177,228	3,394,072	2,980,441	2,907,759
Taxes	289,175	278,816	294,180	5.5%	13,558	251,277	230,135	223,569
Insurances	630,128	439,147	505,020	15.0%	35,514	475,744	314,581	353,463
Employee Related Expense	40,038	28,263	43,982			30,036	17,984	38,563
Pension	479,327	409,776	460,000			435,050	377,880	349,574
EXPENSE: PERSONNEL TOTAL	5,218,695	4,889,414	5,148,625	5.3%	226,300	4,586,179	3,921,021	3,872,928
			-1.3%					
DRYDOCK MACHIGONNE	450,000	429,871	-			0	414,147	7,767
DRYDOCK MAQUOIT	0	21,850	675,000			456,006	0	267,096
DRYDOCK BAY MIST	485,000	340,719	-			0	257,608	0
DRYDOCK AUCO	325,000	43,088	345,000			0	196,104	0
DRYDOCK WABANAKI	0	0	325,000			497,928	0	141,493
Repairs	1,814,668	1,426,693	1,857,270	30.2%		1,443,781	1,345,909	748,417
Fuel	1,124,101	1,136,673	1,130,325			714,078	691,387	666,442
Insurance Boat	79,200	78,012	85,000			75,115	69,681	81,733
EXPENSE: VESSELS TOTAL	3,017,969	2,641,378	3,072,595	16.3%		2,232,974	2,106,977	1,496,592
			1.8%					
Telephone	22,440	27,961	28,000			25,874	20,053	21,093
Mail Agent	11,220	11,220	11,220			11,220	11,220	10,720
Office	341,111	343,450	360,350			474,492	230,417	192,840
Credit Card	169,795	174,727	175,000			179,397	142,042	125,118
Postage	5,760	5,215	5,750			4,955	3,249	3,266
Travel	46,000	11,775	30,000			4,723	18,333	13,928
Damages	22,950	18,391	23,150			8,086	14,593	9,776
Other Insurances	29,880	57,839	58,000			91,549	29,255	31,040
Miscellaneous	13,901	13,446	18,600			4,722	18,033	13,929
Barge Subcontracting	143,000	193,185	50,000			20,902	75,550	74,900
Professional	100,080	126,710	115,500		40,000	79,615	75,905	60,119
Dues & PUC	20,975	15,406	20,975			5,229	20,024	17,551
Uniforms	23,685	27,985	30,000			19,449	21,478	13,361
Boots	12,480	11,331	13,500			6,749	8,783	7,433
Training	12,550	6,016	12,550			3,534	2,789	2,012
EXPENSE: OPERATIONS TOTAL	975,827	1,044,657	952,595	-8.8%	40,000	940,496	691,724	597,086
			-2.4%					
Utilities	88,865	77,110	83,000			67,249	62,695	57,553
Janitorial	120,438	104,696	110,500			105,734	90,577	86,709
Rent	35,940	35,943	35,940			36,275	35,285	33,971
Maintenance	173,375	326,717	203,275		200,200	196,495	149,773	128,505
EXPENSE: TERMINAL TOTAL	418,617	544,466	432,715	-20.5%	200,200	405,753	338,330	306,738
			3.4%					
Advertising	210,763	133,520	147,025			137,387	164,827	144,436
Concert Cruises	15,750	8,750	15,750			12,500	20,499	12,169
Catering	130,805	145,396	130,000			66,750	129,800	156,321
EXPENSE: SALES TOTAL	357,318	287,666	292,775	1.8%		216,637	315,126	312,926
			-18.1%					
TOTAL EXPENSES	9,988,426	9,407,581	9,899,305	5.23%	466,500	8,382,039	7,373,178	6,586,270
NET OPER INCOME (LOSS)	-4,161,561	-3,460,951	-3,831,248	10.7%	-466,500	-2,570,119	-1,263,678	-498,268
			-7.9%					
FTA Preventative Maintenance	198,420	152,149	2,145,092		466,500	11,330	1,447,039	896,556
FTA Rural	300,000	760,967	300,000			707,250	364,028	280,911
FTA Operating (ARPA & CARES Act)	3,594,697	3,014,937	1,317,712			2,351,342	0	0
State Subsidy	68,444	68,444	68,444			74,872	68,444	68,444
TOTAL GRANT REVENUE	4,161,561	3,996,497	3,831,248	-4.1%	466,500	3,144,794	1,879,511	1,245,911
Depreciation			-7.9%			816,952	1,038,052	993,124
SURPLUS/LOSS	0	535,545	0		0	-242,277	-422,219	-245,481