

Casco Bay Island Transit District DRAFT FY2026 Budget	FY 2025 Budget	FY 2025 Projection	FY 2026 Budget	Notes
1. REVENUES: SCHEDULED SERVICE				
PASSENGER - PEAKS	2,674,401	2,631,762	2,980,000	
PASSENGER - LD	66,448	58,311	66,000	
PASSENGER - GD	112,907	110,820	125,000	
PASSENGER - D COVE	230,163	219,695	245,000	
PASSENGER - LONG	363,719	351,030	392,000	
PASSENGER - CHEB	61,825	62,652	70,000	
PASSENGER - CLIFF	71,866	73,672	82,500	
ANIMALS	40,800	26,158	30,000	
Deferred	161,641			
TICKET	3,783,772	3,534,101	3,990,500	13% increase
VEHICLES - DOWNBAY	18,450	23,951	23,951	No change from FY2025
VEHICLES - PEAKS - Passenger	1,235,740	1,276,007	1,498,888	17% Includes projected increase from vehicle pricing model
VEHICLES - PEAKS - Commercial/Large	271,260	279,623	366,426	24% Includes projected increase from vehicle pricing model
VEHICLE	1,525,450	1,579,581	1,889,265	20% increase
FREIGHT - PEAKS	337,500	327,322	376,420	
FREIGHT - LD	15,650	13,674	15,725	
FREIGHT - GD	40,292	43,547	50,079	
FREIGHT - DCOVE	65,500	70,787	81,405	
FREIGHT - LONG	150,000	154,058	177,167	
FREIGHT - CHEB	198,350	218,478	251,250	
FREIGHT - CLIFF	20,450	20,783	23,900	
UPFREIGHT	25,450	26,200	30,130	
BIKES	64,850	57,756	66,419	
MAIL	85,700	100,719	115,827	
FREIGHT	1,003,742	1,033,324	1,188,323	15% increase
1. REVENUES: SCHEDULED SERVICE TOTAL	6,312,964	6,147,006	7,068,088	15% increase
2. REVENUES: GROUP TOURS AND SALES				
MAILBOAT RUN	398,180	381,965	420,162	
SUNSET RUN	86,722	87,266	95,992	
DIAMOND PASS RUN	146,532	137,285	151,014	
MOONLIGHT RUN	142	20	22	
TOUR	631,576	606,536	667,190	10% increase
CHARTERS	240,000	222,619	235,976	
CONCERT CRUISES	34,994	47,689	50,550	
BAR	134,000	112,271	119,007	
LOBSTER BAKES	62,000	53,495	56,705	
CHARTER AND CATERING	470,994	436,073	462,238	6% increase
ADVERTISING	17,700	17,138	17,481	
VENDING	12,750	12,390	12,638	
PROMOTIONAL ITEMS	7,075	11,649	11,882	
GROUP SALES OTHER	13,600	22,066	22,507	
GROUP SALES OTHER	51,125	63,243	64,508	2% increase
2. REVENUES: GROUP TOURS AND SALES TOTAL	1,153,694	1,105,853	1,193,936	8% increase
3. REVENUES: OTHER INCOME				
OTHER MISC INCOME	2,425	4,349	4,349	
INTEREST INCOME	66,250	49,123	49,123	
MISC INCOME	68,675	53,472	53,472	
3. REVENUES: OTHER INCOME TOTAL	68,675	53,472	53,472	
TOTAL REVENUES	7,535,333	7,306,331	8,315,495	14% increase

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5. EXPENSE: PERSONNEL				
ADMINISTRATIVE	752,891	601,055	911,771	52% Full year GM & 1 additional FTE (FP&A)
ADMINISTRATIVE	752,891	601,055	911,771	
CAPTAINS - REGULAR	81,089	82,812	91,703	11%
CAPTAINS - OVERTIME	18,801	24,323	28,238	16%
UNION DECKHANDS - REGULAR	776,634	852,237	963,180	13%
UNION DECKHANDS - OVERTIME	255,858	253,434	290,513	15%
NONUNION DH - REGULAR	279,273	182,346	198,345	9%
NONUNION DH - OVERTIME	38,919	38,702	49,855	29%
SR CAPTAINS - REGULAR	682,720	694,607	787,127	13%
SR CAPTAINS - OVERTIME	113,583	119,640	131,722	10%
Schedule changes - Spring/Winter			-91,553	
CREWS	2,246,877	2,248,101	2,449,130	9%
MAINTENANCE - REGULAR	277,353	223,262	322,343	Includes 4 FTEs in FY 2026
MAINTENANCE - OVERTIME	14,265	9,984	14,913	
MAINTENANCE	291,618	233,246	337,256	
SALES WAGES	125,129	130,817	134,523	3%
OPS AGENTS - REGULAR	387,051	377,571	421,172	
OPS AGENTS - OVERTIME	97,575	122,802	138,521	
OPS AGENTS	484,626	500,373	559,693	12%
TICKET OFFICE - REGULAR	267,441	280,795	315,829	
TICKET OFFICE - OVERTIME	7,252	12,427	13,292	
TICKET OFFICE	274,693	293,222	329,121	12%
OPERATIONS MANAGEMENT	213,225	227,270	232,617	2%
PAYROLL - SALARIES	4,389,059	4,234,084	4,954,111	17%
FICA - ADMINISTRATIVE	57,596	45,255	69,750	
FICA - OPS AGENTS	37,076	38,543	42,817	
FICA - UNION DECKHANDS	78,985	90,202	95,640	
FICA - NONUNION DECKHANDS	24,342	17,423	18,987	
FICA - SR CAPTAINS	68,557	64,021	79,200	
FICA CREW	171,884	171,646	193,827	
FICA - MAINTENANCE	22,308	17,482	25,800	
FICA - SALES	9,571	10,329	10,291	
FICA - TICKET OFFICE	21,014	23,339	25,178	
FICA - OPERATIONS MANAGEMENT	16,312	17,743	17,795	
STATE UNEMPLOYMENT	-	0		
TAXES	335,761	324,337	385,458	
HEALTH INSURANCE ADMINISTRATIVE	89,271	51,953	76,944	
DENTAL INSURANCE ADMINISTRATIVE	7,362	4,948	7,087	
LIFE INSURANCE ADMINISTRATIVE	491	245	383	
ADMINISTRATIVE	97,124	57,146	84,414	
HEALTH INSURANCE CREW	272,917	227,604	285,801	
DENTAL INSURANCE CREW	23,966	21,080	23,147	
LIFE INSURANCE CREW	1,073	964	965	
CREW	297,956	249,648	309,913	
HEALTH INSURANCE MAINTENANCE	40,128	21,067	52,145	
DENTAL INSURANCE MAINTENANCE	3,513	2,787	3,596	
LIFE INSURANCE MAINTENANCE	171	81	274	
MAINTENANCE	43,812	23,935	56,015	

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	HEALTH INSURANCE SALES	16,128	13,648	18,467	
	DENTAL INSURANCE SALES	510	444	473	
	LIFE INSURANCE SALES	45	36	34	
	SALES	16,683	14,128	18,974	
	HEALTH INSURANCE OPS AGENTS	72,590	62,509	93,501	
	DENTAL INSURANCE OPS AGENTS	4,999	4,015	4,796	
	LIFE INSURANCE OPS AGENTS	266	242	239	
	OPS AGENTS	77,855	66,766	98,536	
	HEALTH INSURANCE OPERATIONS MANAGEMENT	17,894	8,658	20,005	
	DENTAL INSURANCE OPERATIONS MANAGEMENT	1,641	627	2,155	
	LIFE INSURANCE OPERATIONS MANAGEMENT	90	84	75	
	OPERATIONS MANAGEMENT	19,625	9,369	22,235	
	EMPLOYEE INSURANCE	553,054	420,992	590,087	
	Employee Related Expense	56,266	50,777	69,297	
	PENSION	350,003	370,834	423,576	
	5. EXPENSE: PERSONNEL TOTAL	5,684,143	5,401,024	6,422,529	
				58%	
	6. EXPENSE: VESSEL				
	GENERAL REPAIR SHOP	18,500	32,599	25,000	
	GENERAL	18,500	32,599	25,000	
	GENERAL REPAIR MACHIGONNE	111,500	55,839	50,000	
	DRYDOCK MACHIGONNE	450,000	335,005	0	
	DIVING MACHIGONNE	20,750	20,375	20,750	
	OIL CHANGE MACHIGONNE	40,600	22,603	30,000	
	MACHIGONNE	622,850	433,821	100,750	
	GENERAL REPAIRS MAQUOIT	66,500	110,938	50,000	
	DRYDOCK MAQUOIT	-	0	500,000	
	DIVING MAQUOIT	18,750	18,231	18,750	
	OIL CHANGE MAQUOIT	54,500	34,764	30,000	
	MAQUOIT	139,750	163,933	598,750	
	GENERAL REPAIRS BAY MIST	32,250	44,275	35,000	
	DRYDOCK BAY MIST	278,000	223,772	0	
	DIVING BAY MIST	8,250	9,039	9,500	
	OIL CHANGE BAY MIST	4,500	1,846	4,500	
	BAY MIST	323,000	278,931	49,000	
	GENERAL REPAIRS AUCO	36,000	47,372	36,000	
	DRYDOCK AUCO	400,000	259,675	0	
	DIVING AUCO	15,750	15,171	15,750	
	OIL CHANGE AUCO	31,500	14,204	31,500	
	AUCOCISCO	483,250	336,422	83,250	
	GENERAL REPAIRS WABANAKI	82,000	76,510	75,000	
	DRYDOCK WABANAKI	-		600,000	
	DIVING WABANAKI	17,600	20,315	20,500	
	OIL CHANGE WABANAKI	26,000	28,082	28,000	
	WABANAKI	125,600	124,907	723,500	
	REPAIRS	1,712,950	1,370,615	1,580,250	
	FUEL BATTERY STEELE	-	-	32,552	
	FUEL MACHIGONNE	254,279	221,635	157,479	
	FUEL MAQUOIT	210,590	235,358	207,115	
	FUEL BAY MIST	22,370	18,858	16,595	

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FUEL AUCOCISCO	217,060	133,768	117,716	
FUEL WABANAKI	231,331	316,744	278,735	
Schedule changes - Spring/Winter			-22,952	
FUEL	935,630	926,363	787,240	-15% 7% speed challenge, 5% rate reduction
INSURANCE BOAT	87,384	82,443	198,000	Includes add'tl 25k - estimate for charger + add'tl vessel
6. EXPENSE: VESSEL TOTAL	2,735,964	2,379,421	2,565,490	8% increase
7. EXPENSE: OPERATIONS			23%	
TELEPHONE	30,200	33,726	34,000	
MAIL AGENT	11,315	11,135	11,300	
IT TECHNOLOGY	258,989	305,496	250,000	
PUBLIC NOTIFICATIONS	8,480	5,787	8,480	
SAILING SCHEDULE	11,200	7,964	11,200	
TICKET FORMS & SUPPLIES	14,719	15,978	17,500	
MEETING MEALS	3,925	1,974	3,925	
OFFICE SUPPLIES	14,250	13,068	13,500	
ARMORED CAR	10,000	1,846	2,000	
CREW MEALS	7,051	6,251	7,000	
TWIC CARDS	1,000	394	1,000	
MISCELLANEOUS	16,500	23,867	24,000	
EMPLOYEE RECOGNITION	44,500	23,967	30,000	
INTERNET	16,000	14,052	15,000	
OFFICE	406,614	420,643	383,605	
CREDIT CARD	208,500	197,369	208,500	
POSTAGE	5,150	5,235	5,250	
TRAVEL	25,500	15,745	25,500	
EMPLOYEE INJURIES	3,500	3,979	4,000	
EMPLOYEE LOST TIME		0	0	
CUSTOMER INJURIES	3,750	2,385	3,750	
FREIGHT DAMAGES	5,000	2,444	5,000	
DAMAGES CARS	2,500	6,586	7,000	
DAMAGES	14,750	15,393	19,750	
OTHER INSURANCES	56,000	71,083	75,000	
VAN	2,700	5,349	5,500	
OVER/SHORT	2,000	-1,402	2,000	
NEWSPAPER ADS	4,000	3,004	4,000	
WATER TAXI	250	12,569	2,000	
REGGAE SECURITY	7,500	12,315	12,500	
MISCELLANEOUS	16,450	31,835	26,000	
BARGE SUBCONTRACTING	172,500	184,996	30,000	
LEGAL	60,000	86,061	125,000	
HUMAN PERFORMANCE	14,850	13,527	14,850	
PHYSICALS	900	3,384	3,500	
DRUG TESTS	6,621	6,845	7,000	
ACCOUNTANTS	58,000	58,000	61,000	
OTHER PROFESSIONAL	70,000	21,538	70,000	IT/Operations Consultant
ELECTION EXPENSE	250	300	300	
HUMAN RESOURCES	-	0		
PROFESSIONAL	210,621	189,656	281,650	
DUES & PUC	16,000	23,023	24,000	

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UNIFORMS	17,416	18,158	18,500	-6% reduction
BOOTS	5,788	7,468	7,500	
TRAINING	7,510	5,226	5,500	
7. EXPENSE: OPERATIONS TOTAL	1,204,314	1,230,691	1,156,055	
8. EXPENSE: TERMINAL			10%	Includes estimated increase - Battery Steele - 8 mos
UTILITIES TERMINAL	40,500	43,124	128,286	
WATER	16,250	12,338	16,250	
TERMINAL HEAT	14,325	13,363	14,325	
UTILITIES PEAKS	2,750	2,098	2,750	
UTILITIES	73,825	70,922	161,611	
JANITORIAL TERMINAL ROUTINE	101,000	120,699	122,000	
JANITORIAL PEAKS	11,500	6,828	7,000	
JANITORIAL	112,500	127,526	129,000	
RENT	35,940	35,479	35,940	
FIRE ALARM	10,650	9,313	10,650	
PEST CONTROL	1,570	1,621	1,650	
TRASH	16,800	18,428	18,500	
PAPER & CLEANING SUPPLIES	37,750	37,205	37,750	
FREIGHT EQUIPMENT AND SUPPLIES	26,000	20,510	25,000	
RUG RENTAL	4,950	4,651	5,000	15% increase
MISCELLANEOUS	85,000	90,917	85,000	
TERMINAL SECURITY	168,540	130,310	125,000	
PROPANE	13,650	12,741	13,650	
FORKLIFT	11,000	10,960	11,000	
POWER WASHING	-	0	0	
PIER & TRANSFER BRIDGE	13,856	17,557	18,000	
PLOWING TERMINAL	8,150	8,395	8,500	
PLOWING PEAKS	2,000	6,030	6,000	
MAINTENANCE	399,916	368,638	365,700	
8. EXPENSE: TERMINAL TOTAL	622,181	602,566	692,251	6%
9. EXPENSE: SALES				
BROCHURE	4,600	7,151	7,000	7% increase
PUBLICATIONS	6,170	4,418	6,000	
ADVERTISING	2,806	1,394	3,000	
OTHER ADVERTISING EXPENSE	17,500	6,442	7,000	
ONLINE ADVERTISING	7,794	2,440	8,000	
RADIO ADS	19,000	27,923	28,000	
WEBSITE	4,194	10,701	10,750	
MERCHANDISING	6,288	4,970	5,000	
MARKETING	64,284	63,576	64,284	
SPECIAL EVENT CRUISES	-	3,272		
ADVERTISING	132,636	132,286	139,034	2%
BEVERAGES	38,200	31,131	38,200	
OTHER BAR EXPENSE	9,030	7,734	9,030	
SECURITY	21,470	19,943	21,470	
BAR EXPENSE	68,700	58,808	68,700	
LOBSTER BAKES	45,750	37,968	38,000	13% increase
CONCERT CRUISES	20,000	23,784	25,000	
CATERING	134,450	120,560	131,700	
9. EXPENSE: SALES TOTAL	267,086	252,846	270,734	
TOTAL EXPENSE	10,513,688	9,866,549	11,107,059	

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					9% increase
NET OPER INCOME (LOSS) TOTAL		(2,978,355)	(2,560,218)	(2,791,563)	
	FTA PM REVENUE	2,850,000	2,594,361	2,850,000	
	FTA RURAL REVENUE	400,000	622,869	750,000	
	FTA OPERATING REVENUE	-	-		
	STATE SUBSIDY REVENUE	68,444	68,444	68,444	
TOTAL		3,318,444	3,285,674	3,668,444	
SURPLUS/LOSS TOTAL		340,089	725,456	876,881	