

**CBITD Revenues and Expenses
Summary**

	FY2021 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY22 vs.
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY21
REVENUES											
SCH SERVICE	\$4,481,093	\$ 161,540	\$ 187,653	\$ 26,113	16.2%	\$ 639,326	\$ 786,364	\$ 147,038	23.0%	\$ 735,474	6.9%
GR SALES	\$1,033,574	\$ 9,737	\$ 5,651	\$ (4,086)	-42.0%	\$ 81,964	\$ 61,791	\$ (20,173)	-24.6%	\$ 2,203	2704.9%
MISC	\$51,390	\$ 4,800	\$ 4,057	\$ (743)	-15.5%	\$ 14,690	\$ 5,883	\$ (8,807)	-60.0%	\$ 4,398	33.8%
TOTAL REVENUES	\$5,566,057	\$ 176,077	\$ 197,361	\$ 21,284	12.1%	\$ 735,980	\$ 854,038	\$ 118,058	16.0%	\$ 742,075	15.1%
EXPENSES											
PERSONNEL	\$4,691,875	\$ 408,312	\$ 380,853	\$ 27,459	6.7%	\$ 1,067,155	\$ 1,053,131	\$ 14,024	1.3%	\$ 1,241,990	15.2%
VESSELS	\$2,115,819	\$ 303,390	\$ 193,307	\$ 110,083	36.3%	\$ 494,303	\$ 479,595	\$ 14,708	3.0%	\$ 300,433	-59.6%
OPERATIONS	\$765,876	\$ 55,651	\$ 40,624	\$ 15,027	27.0%	\$ 186,700	\$ 165,984	\$ 20,716	11.1%	\$ 195,373	15.0%
TERMINAL	\$352,266	\$ 32,942	\$ 28,902	\$ 4,040	12.3%	\$ 86,223	\$ 94,665	\$ (8,442)	-9.8%	\$ 98,915	4.3%
SALES	\$336,570	\$ 23,000	\$ 16,027	\$ 6,973	30.3%	\$ 62,775	\$ 26,573	\$ 36,202	57.7%	\$ 22,791	-16.6%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$8,262,406	\$ 823,295	\$ 659,714	\$ 163,582	19.9%	\$ 1,897,156	\$ 1,819,948	\$ 77,208	4.1%	\$ 1,859,501	2.1%
OPERATING SURPLUS/LOSS	-\$2,696,349	\$ (647,218)	\$ (462,352)	\$ 184,866	28.6%	\$ (1,161,176)	\$ (965,909)	\$ 195,267	16.8%	\$ (1,117,427)	13.6%
OP GRANT REVENUES											
FTA PM REVENUE	\$0	\$ -	\$ 4,358	\$ 4,358	0.0%	\$ -	\$ 4,358	\$ 4,358	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$516,862	\$ 157,392	\$ 114,956	\$ (42,436)	-27.0%	\$ 272,876	\$ 241,013	\$ (31,863)	-11.7%	\$ 263,295	0.0%
FTA OPERATING REVENUE	\$2,110,410	\$ 472,177	\$ 343,038	\$ (129,139)	0.0%	\$ 818,630	\$ 719,210	\$ (99,420)	0.0%	\$ 785,688	0.0%
STATE SUBSIDY REVENUE	\$68,444	\$ 17,118	\$ -	\$ (17,118)	0.0%	\$ 68,444	\$ -	\$ (68,444)	0.0%	\$ 68,444	0.0%
TOTAL OP GRANT RESERVES	\$2,695,716	\$ 646,687	\$ 462,352	\$ (184,335)	-28.5%	\$ 1,159,950	\$ 964,581	\$ (195,369)	-16.8%	\$ 1,117,427	-13.7%
SURPLUS/LOSS	-\$633	\$ (531)	\$ -	\$ 531	100.0%	\$ (1,226)	\$ (1,328)	\$ (102)	8.3%	\$ -	0.0%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY22 vs. FY21
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 2,529,205	\$ 76,533	\$ 58,522	\$ (18,011)	-23.5%	\$ 313,222	\$ 334,540	\$ 21,318	6.8%	\$ 284,650	17.5%
VEHICLE	\$ 1,029,036	\$ 44,271	\$ 71,638	\$ 27,367	61.8%	\$ 167,073	\$ 257,854	\$ 90,781	54.3%	\$ 242,837	6.2%
FREIGHT	\$ 850,852	\$ 34,736	\$ 50,656	\$ 15,920	45.8%	\$ 141,031	\$ 173,823	\$ 32,792	23.3%	\$ 189,814	-8.4%
MAIL	\$ 72,000	\$ 6,000	\$ 6,837	\$ 837	14.0%	\$ 18,000	\$ 20,148	\$ 2,148	11.9%	\$ 18,173	10.9%
TOTAL	\$ 4,481,093	\$ 161,540	\$ 187,653	\$ 26,113	16.2%	\$ 639,326	\$ 786,364	\$ 147,038	23.0%	\$ 735,474	6.9%
GR SALES											
TOURS	\$ 599,351	\$ 2,981	\$ 5,181	\$ 2,200	73.8%	\$ 50,722	\$ 55,410	\$ 4,688	9.2%	\$ -	0.0%
CHARTERS	\$ 224,500	\$ 1,500	\$ -	\$ (1,500)	0.0%	\$ 20,000	\$ 2,450	\$ (17,550)	0.0%	\$ -	0.0%
CATERING	\$ 168,550	\$ 1,000	\$ -	\$ (1,000)	0.0%	\$ 3,500	\$ 1,989	\$ (1,511)	0.0%	\$ -	0.0%
VENDING	\$ 8,000	\$ 500	\$ 156	\$ (344)	-68.8%	\$ 1,750	\$ 606	\$ (1,144)	-65.4%	\$ 895	-32.3%
PROMOTIONAL	\$ 9,000	\$ -	\$ 314	\$ 314	0.0%	\$ 1,900	\$ 1,335	\$ (565)	-29.7%	\$ 1,308	0.0%
ADVERTISING	\$ 24,173	\$ 3,756	\$ -	\$ (3,756)	-100.0%	\$ 4,092	\$ -	\$ (4,092)	-100.0%	\$ -	0.0%
TOTAL	\$ 1,033,574	\$ 9,737	\$ 5,651	\$ (4,086)	-42.0%	\$ 81,964	\$ 61,791	\$ (20,173)	-24.6%	\$ 2,203	2704.9%
OTHER INCOME											
MISC	\$ 11,140	\$ 1,050	\$ 3,449	\$ 2,399	228.5%	\$ 3,040	\$ 3,795	\$ 755	24.8%	\$ 1,144	231.7%
INTEREST	\$ 40,250	\$ 3,750	\$ 608	\$ (3,142)	-83.8%	\$ 11,650	\$ 2,089	\$ (9,561)	-82.1%	\$ 3,254	-35.8%
TOTAL	\$ 51,390	\$ 4,800	\$ 4,057	\$ (743)	-15.5%	\$ 14,690	\$ 5,883	\$ (8,806)	-59.9%	\$ 4,398	33.8%
TOTAL OP REVENUES	\$ 5,566,057	\$ 176,077	\$ 197,361	\$ 21,284	12.1%	\$ 735,980	\$ 854,039	\$ 118,059	16.0%	\$ 742,075	15.1%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY22 vs. FY21
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,458,349	\$ 293,721	\$ 284,238	\$ 9,483	3.2%	\$ 762,479	\$ 768,342	\$ (5,863)	-0.8%	\$ 954,508	19.5%
TAXES	\$ 264,564	\$ 22,471	\$ 20,757	\$ 1,714	7.6%	\$ 58,331	\$ 56,385	\$ 1,946	3.3%	\$ 76,590	26.4%
EMPLOYEE INSURANCE	\$ 496,411	\$ 38,725	\$ 37,592	\$ 1,133	2.9%	\$ 116,175	\$ 117,176	\$ (1,001)	-0.9%	\$ 107,239	-9.3%
EMPLOYEE RELATED EXP	\$ 34,015	\$ 16,850	\$ 1,721	\$ 15,129	89.8%	\$ 20,535	\$ 5,083	\$ 15,452	75.2%	\$ 4,486	-13.3%
PENSION	\$ 438,536	\$ 36,545	\$ 36,545	\$ -	0.0%	\$ 109,635	\$ 106,145	\$ 3,490	3.2%	\$ 99,167	-7.0%
TOTAL	\$ 4,691,875	\$ 408,312	\$ 380,853	\$ 27,459	6.7%	\$ 1,067,155	\$ 1,053,131	\$ 14,024	1.3%	\$ 1,241,990	15.2%
VESSELS											
REPAIRS	\$ 1,484,750	\$ 253,550	\$ 143,340	\$ 110,210	43.5%	\$ 338,700	\$ 323,742	\$ 14,958	4.4%	\$ 125,733	-157.5%
FUEL	\$ 551,869	\$ 43,240	\$ 43,708	\$ (468)	-1.1%	\$ 135,803	\$ 137,074	\$ (1,271)	-0.9%	\$ 156,562	12.4%
INSURANCE	\$ 79,200	\$ 6,600	\$ 6,260	\$ 340	5.2%	\$ 19,800	\$ 18,779	\$ 1,021	5.2%	\$ 18,138	-3.5%
TOTAL	\$ 2,115,819	\$ 303,390	\$ 193,307	\$ 110,083	36.3%	\$ 494,303	\$ 479,595	\$ 14,708	3.0%	\$ 300,433	-59.6%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 2,078	\$ (208)	-11.1%	\$ 5,610	\$ 6,347	\$ (737)	-13.1%	\$ 5,956	-6.6%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 2,805	\$ 2,805	\$ -		\$ 2,805	0.0%
OFFICE	\$ 7,500	\$ 625	\$ 799	\$ (174)	-27.8%	\$ 1,875	\$ 2,397	\$ (522)	-27.8%	\$ 2,511	4.5%
CREDIT CARD	\$ 141,496	\$ 5,600	\$ 8,686	\$ (3,086)	-55.1%	\$ 33,120	\$ 42,361	\$ (9,241)	-27.9%	\$ 34,144	-24.1%
POSTAGE	\$ 3,360	\$ 280	\$ 265	\$ 15	5.4%	\$ 840	\$ 1,168	\$ (328)	-39.0%	\$ 731	-59.8%
TRAVEL	\$ 16,500	\$ 1,000	\$ -	\$ 1,000	100.0%	\$ 6,000	\$ 64	\$ 5,936	98.9%	\$ -	0.0%
DAMAGES	\$ 22,950	\$ 2,000	\$ 671	\$ 1,329	0.0%	\$ 9,450	\$ 2,890	\$ 6,560	69.4%	\$ 1,668	-73.3%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 3,933	\$ (1,443)	-58.0%	\$ 7,470	\$ 11,799	\$ (4,329)	-58.0%	\$ 7,946	-48.5%
MISCELLANEOUS	\$ 16,481	\$ 500	\$ 142	\$ 358	71.6%	\$ 2,190	\$ 1,293	\$ 897	41.0%	\$ 1,167	-10.8%
BARGE SUBCONTRACTING	\$ 8,500	\$ -	\$ -	\$ -	0.0%	\$ 1,000	\$ -	\$ 1,000	100.0%	\$ 28,000	0.0%
PROFESSIONAL	\$ 99,480	\$ 6,455	\$ 4,687	\$ 1,768	27.4%	\$ 19,630	\$ 8,587	\$ 11,043	56.3%	\$ 7,242	-18.6%
DUES & PUC	\$ 20,975	\$ 4,100	\$ 675	\$ 3,425	0.0%	\$ 4,275	\$ 1,481	\$ 2,794	0.0%	\$ 7,926	81.3%
UNIFORMS	\$ 36,165	\$ 2,560	\$ 666	\$ 1,894	74.0%	\$ 17,460	\$ 7,896	\$ 9,564	54.8%	\$ 4,289	-84.1%
TRAINING	\$ 12,550	\$ 1,850	\$ 1,304	\$ 546	29.5%	\$ 4,150	\$ 1,504	\$ 2,646	63.8%	\$ -	0.0%
TOTAL	\$ 765,876	\$ 55,651	\$ 40,624	\$ 5,424	9.7%	\$ 186,700	\$ 165,984	\$ 25,283	13.5%	\$ 195,373	15.0%

**CBITD Revenues and Expenses
Overview**

	FY2021 BUDGET	DECEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY22 vs. FY21
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
TERMINAL											
UTILITIES	\$ 63,999	\$ 6,530	\$ 5,340	\$ 1,190	18.2%	\$ 15,669	\$ 13,357	\$ 2,312	14.8%	\$ 19,353	31.0%
JANITORIAL	\$ 95,940	\$ 7,840	\$ 7,727	\$ 113	1.4%	\$ 23,820	\$ 23,055	\$ 765	3.2%	\$ 24,340	5.3%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 8,985	\$ 10,319	\$ (1,334)	-14.8%	\$ 8,986	-14.8%
MAINTENANCE	\$ 156,387	\$ 15,577	\$ 12,839	\$ 2,738	17.6%	\$ 37,749	\$ 47,934	\$ (10,185)	-27.0%	\$ 46,236	-3.7%
TOTAL	\$ 352,266	\$ 32,942	\$ 28,902	\$ 4,040	12.3%	\$ 86,223	\$ 94,665	\$ (8,442)	-9.8%	\$ 98,915	4.3%
SALES											
ADVERTISING	\$ 190,015	\$ 20,100	\$ 13,619	\$ 6,481	32.2%	\$ 42,050	\$ 23,314	\$ 18,736	44.6%	\$ 20,376	-14.4%
CATERING	\$ 146,555	\$ 2,900	\$ 2,408	\$ 492	0.0%	\$ 20,725	\$ 3,259	\$ 17,466	0.0%	\$ 2,415	0.0%
TOTAL	\$ 336,570	\$ 23,000	\$ 16,027	\$ 6,973	30.3%	\$ 62,775	\$ 26,573	\$ 36,202	57.7%	\$ 22,791	-16.6%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.00
TOTAL EXPENSES	\$ 8,262,406	\$ 823,295	\$ 659,714	\$ 163,581	19.9%	\$ 1,897,156	\$ 1,819,948	\$ 77,208	4.1%	\$ 1,859,501	2.1%
TOTAL OP REVENUES	\$ 5,566,057	\$ 176,077	\$ 197,361	\$ 21,284	12.1%	\$ 735,980	\$ 854,039	\$ 118,059	16.0%	\$ 742,075	15.1%
OP SURPLUS/LOSS	\$ (2,696,349)	\$ (647,218)	\$ (462,352)	\$ 184,865	28.6%	\$ (1,161,176)	\$ (965,909)	\$ 195,267	16.8%	\$ (1,117,427)	13.6%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$ -	\$ -	\$ 4,358	\$ 4,358	0.0%	\$ -	\$ 4,358	\$ 4,358	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$ 516,862	\$ 157,392	\$ 114,956	\$ (42,436)	0.0%	\$ 272,876	\$ 241,013	\$ (31,863)	-11.7%	\$ 263,295	-8.5%
FTA OPERATING REVENUE	\$ 2,110,410	\$ 472,177	\$ 343,038	\$ (129,139)	0.0%	\$ 818,630	\$ 719,210	\$ (99,420)	0.0%	\$ 785,688	-8.5%
STATE SUBSIDY REVENUE	\$ 68,444	\$ 17,118	\$ -	\$ (17,118)	100.0%	\$ 68,444	\$ -	\$ (68,444)	0.0%	\$ 68,444	0.0%
TOTAL	\$ 2,695,716	\$ 646,687	\$ 462,352	\$ (167,217)	-25.9%	\$ 1,159,950	\$ 964,581	\$ (126,925)	-10.9%	\$ 1,117,427	-13.7%
SURPLUS/LOSS	\$ (633)	\$ (531)	\$ -	\$ 531	100.0%	\$ (1,226)	\$ (1,328)	\$ (102)	-8.3%	\$ -	0.0%