

Casco Bay Island Transit District Board of Directors Meeting Agenda* Thursday, May 26, 2022 at 7:45 AM

This meeting will be an **in-person** meeting with remote participation option available

The public is invited to participate.

Video Conference Link and Call-in number are available at: https://www.cascobaylines.com/about-us/board/

- 1. Call to Order
- 2. Approval of the April 28, 2022 and the May 10, 2022 meeting minutes
- 3. Business
 - a. Consideration and action to adopt a Holiday schedule for Thanksgiving and Christmas
- 4. Workshops
 - a. Sales and Marketing Update
- 5. General Information Reports
 - a. Financial Report
 - b. Committee Reports
 - c. Staff Reports
 - d. Wharf and MDOT Reports
- 6. General Announcements
 - a. Establish next meeting dates (all meetings at 7:45 AM unless indicated otherwise):

i. Personnel Committee: Thursday, June 2 ii. Executive Committee: Thursday, June 9 iii. Finance Committee: Wednesday, June 22 iv. Board of Directors: Thursday, June 23 v. Operations Committee: No meeting planned vi. Sales & Marketing Committee: No meeting planned vii. Government Relations Committee: No meeting planned viii. Pension Committee: No meeting planned

- 7. Public Comment
- 8. Adjournment

Notes: *Agenda items may be taken out of order

*Public comment is limited to 3 minutes per person

Agenda Item 2

Approval of the minutes of the previous Board of Directors' meeting

CASCO BAY ISLAND TRANSIT DISTRICT MINUTES OF THE BOARD OF DIRECTORS MEETING OF April 28, 2022

In Person/Video Conference/Phone

Directors: In-person: Braden, Crowley, Radis, Wentworth

Video Conference: Anderson, Cohen, Donovan (late), Higgins, Hoffman, Luedke,

Murray *Phone:* Pizey

Directors absent:

<u>Staff:</u> *In-person*: Greven, Berg, C. Gildart, Mavodones

Video Conference: Pottle, Bishop

Public: Video Conference: L. Heineman, F. Somers, J. James, B. Carter, C. Chess, C. Hoppin

Guests: In person: C. Badger

1. Call to Order:

- A. The Board meeting was called to order at 8:00 AM by President Braden
- B. It was noted that the meeting was being recorded
- C. President Braden asked Berg to do a roll call of who was attending the meeting, which he did.

Staff Reports (Taken out of order)

- A. Berg gave an update on the Peak's replacement vessel reporting that 3 qualified bids had been received with bids ranging from \$22.8M to \$25.6M. However, the lowest bid was still greater than the available funding. Since the bids were received staff has been able to identify additional funds to make up the deficit. Berg shared that the increase was primarily due to significant increases in material and labor costs but steel was not a major contributor this time.
 - i) Crowley spoke against proceeding
 - ii) Braden spoke in favor of proceeding
 - iii) Higgins spoke in favor of proceeding
 - iv) Cohen spoke against proceeding
 - v) Murray spoke in favor of proceeding
 - *vi)* Anderson asked clarifying questions
 - vii) Higgins shared that MaineDOT is experiencing similar cost increases and spoke in favor of proceeding
 - viii)Radis spoke about social issues
 - ix) Wentworth expressed concern about the cost increase
 - x) Hoffman spoke against and called for a special meeting to address whether to proceed or not.
 - xi) President Braden said a lot of the issues discussed were previously considered by the Board and asked Berg to answer the questions that had been raised, which he did.
 - xii) President Braden requested that each Director get back to him in 24 hours whether they supported a special meeting or not

2. Approve the minutes of March 24, 2022 Board of Directors meeting

- A. President Braden asked if there was a motion to approve the minutes.
- B. Crowley moved to approve the minutes included in the Board packet; Wentworth seconded.
- C. President Braden opened the floor to Board comments and there were none.
- D. President Braden called for a roll call vote of minutes as amended
- E. Berg did a roll call vote. The motion passed unanimously (12-0)



3. Business

- A. Consideration and action to modify the Down Bay summer schedule
 - i. Berg gave an overview and history of the proposed Down Bay schedule including that the Operations Committee had reached a consensus to recommend the changes that were included in the Board packet to the Board,
 - ii. President Braden asked if there was a motion
 - iii. Crowley made a motion to modify the Down Bay summer schedule as presented in the Board packet; Wentworth seconded
 - iv. President Braden opened the floor for public comments
 - v. There were no public comments
 - vi. President Braden opened the floor for Board comments
 - vii. Donovan spoke in favor of the schedule and suggested adding a late-night inner bay extension of the last Peaks run of the day
 - viii. Crowley spoke in favor of the new schedule and asked that if there had to be service cust due to staffing to cut Tours and Charters first and then inner bay runs.
 - ix. Luedke spoke in favor but made a motion to amend the motion on the table to have it be a one-year pilot program to be revisited next year.
 - *x. Donovan seconded the motion*
 - xi. President Braden opened the floor for Board comments on the proposed amendment
 - xii. There were no comments
 - xiii. President Braden called for a roll call vote on the proposed amendment
 - xiv. Berg did a roll call vote. The motion passed unanimously (12-0)
 - xv. President Braden opened the floor for Board comments on the amended motion
 - xvi. Cohen shared her thoughts
 - xvii. Hoffman spoke in favor
 - xviii. Wentworth spoke in favor
 - xix. President Braden called for a roll call vote on the amended motion
 - *xx.* Berg did a roll call vote. The amended motion passed unanimously (12-0)
- B. Consideration and action to adopt a Holiday schedule for Thanksgiving and Christmas
 - i) Berg gave an overview and history of the proposed holiday schedule including that the Operations Committee voted to recommend the changes to the Board,
 - ii) President Braden asked if there was a motion
 - iii) Wentworth made a motion to approve the proposed Thanksgiving and Christmas holiday schedule as presented in the Board packet; Luedke seconded
 - iv) President Braden opened the floor for public comments
 - v) There were no public comments
 - vi) President Braden opened the floor for Board comments
 - vii) Donovan made a motion to postpone consideration and action until the next Board meeting because couldn't get feedback from Long Islanders in time for the meeting. Cohen seconded.
 - viii)President Braden called for a roll call vote on the motion to postpone
 - ix) Berg did a roll call vote. The motion to postpone passed unanimously (12-0)

C. Executive Session

- i. Discussion with Labor Consultant on collective bargaining pursuant to 1 M.R.S.A Section 405(6)
 (D)
 - 1. President Braden opened the floor to public comments and there were none.
 - 2. President Braden asked if there was a motion to go into executive session
 - 3. Wentworth moved to go into executive session for a discussion with Labor Consultant on collective bargaining pursuant to 1 M.R.S.A Section 405(6) (D); Crowley seconded.
 - 4. President Braden called for a roll call
 - 5. Berg did a roll call vote. The amended motion passed unanimously (12-0)
 - 6. Public was excused and recording stopped
 - 7. The Board came out of Executive session at 9:28AM



- 8. Doors were opened back up and recording started
- 9. President Braden asked if there was a motion
- 10. Crowley made a motion to authorize the President and General Manager to enter into agreement with Maine Marine Association for the 2022-2024 Marine and Shoreside Collective Bargaining Agreements as presented on behalf of the Board of Directors; Donovan seconded

No meeting planned

- 11. President Braden opened the floor to public comments and there were none.
- 12. President Braden opened the floor to Board comments
 - a. Crowley thanked everyone
 - b. Braden thanked everyone
- 13. President Braden called for a roll call
- 14. Berg did a roll call vote. The amended motion passed unanimously (12-0)
- 4. Workshops
 - A. There were no workshops
- **5.** General Information Reports
 - A. Financial Report
 - a) No report was given due to time constraints
 - **B.** Committee Reports
 - a) No report was given due to time constraints
 - C. Staff Reports
 - a) No report was given due to time constraints
- 6. General Announcements
 - A. Establish next meeting dates: (all meetings at 7:45 AM unless indicated otherwise)

i) Executive Committee: Thursday, May 5
 ii) Operations Committee: Thursday, May 19
 iii) Finance Committee: Wednesday, May 25
 iv) Board of Directors: Thursday, May 26
 v) Sales & Marketing Committee: No meeting planned
 vi) Personnel Committee: No meeting planned
 vii) Government Relations Committee: No meeting planned

7. Public Comment

- a. President Braden opened the floor for Public comments on items not on the agenda
 - i) There were no public comments
- 8. Adjournment
 - A. Wentworth moved to adjourn the meeting; Crowley seconded.
 - B. The motion passed unanimously (12-0) and the meeting was adjourned

Respectfully submitted by:		
Ismac Luadka Clark		

viii) Pension Committee:

CASCO BAY ISLAND TRANSIT DISTRICT MINUTES OF THE BOARD OF DIRECTORS MEETING OF May 10, 2022

In Person/Video Conference/Phone

Directors: In-person: Braden, Crowley, Radis, Wentworth, Anderson, Donovan, Hoffman, Luedke,

Pizey

Video Conference: Cohen, Higgins, Murray

Phone: None

Directors absent: None

Staff: In-person: Greven, Berg, C. Gildart, Mavodones, Bishop

Video Conference: Pottle

<u>Public</u>: In-person: D. Doane, A. Doukas, C. Myers, L. Penalver

Video Conference: L. Heineman, F. Somers, J. James, C. Chess, C. Hoppin, Julia, Jennifer B., L. Remick, Mark, N. Mills, J. Lavanture, K. McCormick, J. Maquire, M.

Kelsey, C. Eisenberg, M. Coughlin, J. James

Phone: Kim, B. Strupp In person: K. McDonald

Guests:

1. Call to Order:

- A. The Board meeting was called to order at 8:00 AM by President Braden
- B. It was noted that the meeting was being recorded
- C. President Braden asked Berg to do a roll call of who was attending the meeting, which he did.
- D. President Braden introduced the topic of the special meeting and described the process
- 2. Consideration and action for reconsideration of the Board's February 25, 2021 approval of a motion authorizing the President and General Manager to execute a contract with the selected shipyard to construct the new Peaks Island Vessel using Elliot Bay Design Group's final design specifications and available funding
 - A. President Braden asked if there was a motion
 - B. Wentworth moved that the Board reconsider its February 25, 2021 approval of a motion authorizing the President and General Manager to execute a contract with the selected shippard to construct the new Peaks Island Vessel using Elliot Bay Design Group's final design specifications and available funding. Crowley seconded.
 - C. President Braden opened the floor to public comments
 - a) Doane gave a brief history of CBITD vessels and spoke against the motion
 - b) Myers shared her thoughts about alternative ideas
 - c) Doukas spoke against the motion
 - d) Chess spoke in favor of the motion
 - e) Eisenberg spoke in favor of the motion
 - f) Heineman spoke in favor of the motion
 - g) Kelsey spoke in favor of the motion
 - h) Lavanture spoke in favor of the motion
 - i) Remick spoke in favor of the motion
 - D. There were no more public comments, so President Braden closed public comment
 - E. President Braden opened the floor to Board comments
 - a) Wentworth asked that everyone follow the process and remain civil during the discussion
 - b) Crowley spoke in favor of the motion
 - c) Hoffman spoke in favor of the motion
 - d) Anderson shared that he was torn. Personally, he was in favor of the motion but as an elected representative he felt he should vote against
 - e) Higgins spoke against the motion
 - f) Cohen spoke in favor of the motion



- g) Radius spoke in favor of the motion
- h) Murray spoke against the motion
- i) Donovan spoke in favor of the motion
- j) Luedke spoke against the motion
- k) Pizey had no comment
- F. President Braden closed Board comments and asked Berg to answer questions that came up during the discussions
 - *a)* Berg discussed the following:
 - i) Corrected interpretations of the legal opinion that was shared with the Board earlier
 - ii) Reminded everyone capacity can be and has been set by policy
 - iii) The numerous public meetings that were conducted over the years
 - iv) The new vessel was included in the long-range capital plan
 - v) Vessel speed is slower because it is a doubled ended vessel, but the vessel doesn't need to turn around at both ends
 - vi) Operating costs including the gas consumption was less for the bigger boat, but maintenance and insurance was slightly higher. A 30-year proforma was developed and presented a few years ago with six stress cases and later updated with a pandemic extreme stress test. All cases demonstrated there was negligible cost different between the two size boats
 - vii) Portland Yacht Services would not be able to haul the new vessel but added t it wouldn't be able to haul the smaller version either. The dry dock is a competitive bid and it is awarded to the lowest cost qualified shipyard. There are at least two shipyards in the general area that will be able to service the new vessel
 - viii)Importance of partner relationships in gaining support and funding for CBITD
 - ix) Berg reviewed the cost of redesigning including the cost to date, the cost to redesign the vessel (which cannot be funded with FTA funds), constructions savings (which is estimated to be \$0) and unintended consequences including loss of credibility with funding and other key partners, as well as staff time and morale
 - x) President Braden called for a roll call vote
 - xi) Berg did a roll call vote. The motion failed (5-7; Cohen, Crowley, Donovan, Hoffman and Radis voted in favor of the motion)

3. Adjournment

- A. Wentworth moved to adjourn the meeting; Crowley seconded.
- B. The motion passed unanimously (12-0) and the meeting was adjourned

Respectfully submitted by:		
James Luedke, Clerk		

Agenda Item 3a

Consideration and action to adopt a Holiday schedule for Thanksgiving and Christmas

HOLIDAY SCHEDULE

Effective: 2022 (Thanksgiving, Christmas Eve, Christmas Day)

	nebeague Is / Cliff Island	L	ong Island	Dia	mond Cove	Grea	at Diamond	Littl	le Diamond	Pe	eaks Island
TI	hanksgiving and	Tha	anksgiving and		nksgiving and	Tha	nksgiving and	Tha	nksgiving and	Tha	anksgiving and
	Christmas Day	Cl	hristmas Day	Ch	ristmas Day	Ch	ristmas Day	Ch	ristmas Day	Chris	tmas Eve & Day
	Depart Portland	De	epart Portland	De	part Portland	De	part Portland		part Portland	De	epart Portland
AM	5:00	AM	5:00	AM		AM	5:00	AM	5:00	AM	5:45 cf
			7:45		7:45		7:45		7:45		6:45 cf
	10:00										7:45 cf
PM			10:00		10:00		10:00		10:00		9:30 cf
	3:00	PM		PM		PM		PM			10:45 cf
	5:45		1:00		1:00		1:00		1:00	PM	12:15 cf
	8:30		3:00				3:00		3:00		2:15 cf
		11									3:15 cf
	Depart Cliff	11	5:45				5:45		5:45		4:30 cf
AM	6:15		8:30	↓		!	8:30	↓	8:30	41	5:35 cf
			Depart Long	4	t Diamond Cove		t Great Diamond		rt Little Diamond	41	7:15
	11:15	AM	6:40	AM		AM	6:55	AM	7:00		8:15
PM			8:40		8:25		8:55		9:00		9:15
	4:05										
	6:45	PM	12:00	PM		PM	12:15	PM	12:20		Depart Peaks
	9:25		1:55		1:40		2:10		2:15	AM	6:15 cf
		41									7:15 cf
	epart Chebeague	41	4:40				4:55		5:00		8:15 cf
AM	6:00										10:00 cf
			7:20				7:35		7:40		11:15 cf
	11:35		9:55				10:05		10:55	PM	12:45 cf
PM										┚┃	2:45 cf
	4:20										3:45 cf
	7:00										5:00 cf
	9:40										6:00 cf
]									7:45
											8:45
	. /										9:45
	4/22/2022										cf = car ferry
	Casco Bay Is				ne 207-774-7871		Commercial St. Po			(transp	oorts cars & passengers)

Agenda Item 5

Reports:

Financial

Committee

Staff



May 9, 2022

FY 2022 Financial Notes:

For the Month of January 2022

Synopsis:

January was characterized by favorable revenue and total expenses that unfavorable to budget. January revenues were higher than planned by 16.1% at \$158K, while expenses were higher than planned by a factor of 15.1% primarily due to over budget Wabanaki drydock. As compared to January 2021, revenues were 1.1% lower in 2022 and expenses were higher by 55.7%, again primarily due to drydock expense. Operating results for January 2022 were 50.7% favorable to budget at -\$721K and were unfavorable to January of last year by 78.1%. Grant revenues were capped at the loss for the month and were 14.8% above budget.

Revenue Assessment: Excellent

Current Month:

January Operating Revenue of \$158K closed 16.1% over budgeted amounts and 1.1% below the same period last fiscal year.

- Scheduled passenger revenues of \$41K were 39.1% lower than budget and 14.7% below the same period last year.
- Vehicle revenues of \$65K closed 92.5% higher than budget and 0.2% higher than the same period last year.
- Freight revenues were \$48K and closed 70.2% above budget and 9.1% lower than the same period last year.
- Group sales closed 98.0% above projections and was significantly higher than the same month last year which was only \$408.

Year to date (YTD):

YTD Operating Revenue was \$1.013M and was 16.2% ahead of budget and 12.3% ahead of the same period last fiscal year.

- Scheduled passenger revenues YTD were worse than budget by 1.4% and were up 12.8% as compared to last fiscal year.
- Vehicle revenues YTD of \$314K are better than budget by 60.1% and are 5.0% ahead of FY21 YTD.
- Freight revenues YTD of \$242K were 29.3% above budgeted numbers and were 7.2% behind last fiscal YTD.
- Group sales YTD of \$68K closed 16.5% behind budget but significantly above the same period last year which was only \$2.6K.
 - o The Diamond Pass Run and Mailboat Run were offered starting in October 2021 and were responsible for the majority of Group Sales Revenue.

Expense Assessment: Good

Current Month:

January expenses of \$879K were 15.5% over budgeted amount and were 55.7% higher than January of last year. The primary cause for the over-budget performance was the Wabanaki Drydock expense of \$291K.

• Personnel expenses were 7.9% over budget and 13.5% below January of last year.

- Crew platooning has been suspended as of mid-September 2021 which has impacted expenses favorably.
- Admin Direct Offset was zero for the month.
- Primary over budget categories were Crew and Ticket Office, both of which continued to be affected by COVID quarantines.
- o Employee insurances were at budget for the month.
- Vessel maintenance ended 50.4% over budget and 423.7% above January of last year.
 - Machigonne was well under budget for January. Total expense for the month was \$3.5K. Repairs were routine repairs, maintenance, as well as fire suppression system inspection and electrical work.
 - Maquoit maintenance for the month totaled \$8.3K and was also under budget.
 Expense included a new chartplotter unit and other expense for the month was routine replacement and maintenance.
 - Bay Mist was under budget for the month at \$304. The vessel has seen little use this winter, so repairs included small and general repairs aboard the vessel.
 - Aucocisco required \$7.5K in repairs during the month, which is favorable to budget. Repairs included routine service and replacement electronic components in addition to inspection and other routine service.
 - Wabanaki for the month was \$293K, which was well over budget, primarily due to unexpected drydock expense of \$291K.
 - Fuel was right at budget in January at \$48K. CBL has locked fuel at \$1.85 per gallon. Fuel pricing is favorable and predictable through FY2022, despite currently increasing prices.
- Operations expense was 10.4% below budget and 172.8% higher than the same period last year.
 - Data processing was \$98K and included SAAS fees for new ticketing and freight software, update to PM software, as well as routine network maintenance and support.
 - Credit card fees were over budget for the month, as sales were higher than planned for the month of January.
- Terminal expense was 17.1% under budget and 17.7% lower than last January.
 - Paper and Cleaning Supplies included various safety supplies and items and supplies to clean and sanitize terminal areas due to COVID-19.
 - o Forklift included necessary maintenance and repairs.
 - Terminal Misc. included general repairs and maintenance in and around the terminal
- Sales expense was under budget and closed 75.6% under projections and 37.0% lower than the same period last year.
 - Marketing included COVID-19 communications consulting and related services for the month.

Year to date (YTD):

YTD Expenses were 1.4% over budget and were 11.3% higher than last YTD.

- Personnel expenses YTD were 0.8% unfavorable to budget and 14.8% below last YTD, where crew platooning in response to COVID-19 resulted increase personnel expense.
- Vessel maintenance was 14.7% over budget and 128.8% higher than last fiscal YTD.

- Wabanaki drydock expense currently stands at \$483K, and was budgeted at \$290K.
- Operations expense was 10.9% under budget and 20.8% over last YTD.
- Terminal expense was 1.7% unfavorable to budget and 8.1% lower than last YTD.
- Sales expense YTD was 61.6% below budget and 4.3% above last YTD.

Operating Surplus/Loss: Good

Current Month:

Operating result of -\$721K was 50.7% unfavorable to budget and 78.1% unfavorable to the same period last year, which was -\$503K.

Year to date (YTD):

YTD operating result of -\$1.685M was 2.8% unfavorable to budget and 10.7% unfavorable to last YTD where the result was -1.522M.

Grant Revenues: Very Good

Current Month:

Grant revenue of \$721K for the month were capped at the loss for January and as a result were 14.8% favorable to budget and 86.8% favorable to January of last year.

Year to date (YTD):

Grant revenue YTD of \$1.685M is 5.7% below budget, and 12.1% higher than last YTD. The single largest constraint to increased grant revenue has been ticket, freight and vehicle revenue that has been higher than planned, which reduced CBITD's ability to draw against un-funded expenses.

Surplus/Loss: Very Good

Current Month:

Final result of \$98 was largely at budget, which was projected at -\$541.

Year to date (YTD):

Our current YTD result is \$-1.2K, which is nearly equal to budgeted loss of \$685.

Line of Credit Balance: Currently \$0 with an available credit balance of \$2,000,000

CBITD Revenues and Expenses Summary

REVEN	JES
S	CH SERVICE
GI	R SALES
M	ISC
TOTAL I	REVENUES

EXPENSES

PERSONNEL
VESSELS
OPERATIONS
TERMINAL
SALES
DEBT SERVICE
PROVISION FOR DEF RED

TOTAL EXPENSES

OPERATING SURPLUS/LOSS

OP GRANT REVENUES

FTA PM REVENUE
FTA RURAL REVENUE
FTA OPERATING REVENUE
STATE SUBSIDY REVENUE
TOTAL OP GRANT RESERVES

SURPLUS/LOSS

FY2022			JANUA	RY					FISCAL YEA	R.	TO DATE		F	PREVIOUS	FY22 vs.
BUDGET	PRO	JECTED	ACTUAL	V	ARIANCE	VARIANCE %	I	PROJECTED	ACTUAL		VARIANCE	VARIANCE %		YTD	FY21
\$4,481,093	\$	126,383	\$ 146,974	\$	20,591	16.3%	\$	765,709	\$ 933,339	\$	167,630	21.9%	\$	894,424	4.4%
\$1,033,574	\$	5,446	\$ 10,803	\$	5,357	98.4%	\$	87,410	\$ 72,595	\$	(14,815)	-16.9%	\$	2,611	2680.4%
\$51,390	•	4,500	\$ 454	\$	(4,046)	-89.9%	_	19,190	\$ 6,338	\$	(12,852)	-67.0%	_	5,057	25.3%
\$5,566,057	\$	136,329	\$ 158,231	\$	21,902	16.1%	\$	872,309	\$ 1,012,272	\$	139,963	16.0%	\$	902,092	12.2%
\$4,691,875	\$	324,513	\$ 349,988	\$	(25,475)	-7.9%	\$	1,391,668	\$ 1,403,120	\$	(11,452)	-0.8%	\$	1,646,807	14.8%
\$2,115,819		245,087	\$ 368,697	\$	(123,610)		\$	739,390	\$ 848,292	\$	(108,902)		\$	370,834	-128.8%
\$765,876	\$	140,841	\$ 126,241	\$	14,600	10.4%	\$	327,541	\$ 292,225	\$	35,316	10.8%	\$	241,645	-20.9%
\$352,266	\$	36,370	\$ 30,166	\$	6,204	17.1%	\$	122,593	\$ 124,831	\$	(2,238)	-1.8%	\$	135,556	7.9%
\$336,570	\$	17,500	\$ 4,274	\$	13,226	75.6%	\$	80,275	\$ 30,847	\$	49,428	61.6%	\$	29,578	-4.3%
\$0	\$	-	\$ -	\$	-	0.0%	\$	-	\$ -	\$	-	0.0%	\$	-	0.0%
\$0	\$	-	\$ -	\$	-	0.0%	\$	=	\$ =	\$	=	0.0%	\$	-	0.0%
\$8,262,406	\$	764,311	\$ 879,367	\$	(115,055)	-15.1%	\$	2,661,467	\$ 2,699,315	\$	(37,848)	-1.4%	\$	2,424,420	-11.3%
-\$2,696,349	\$	(627,982)	\$ (721,135)	\$	(93,153)	14.8%	\$	(1,789,158)	\$ (1,687,044)	\$	102,114	5.7%	\$	(1,522,327)	-10.8%
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\$0	\$	_	\$ _	\$	-	0.0%	\$	-	\$ 4,358	\$	4,358	0.0%	\$	-	0.0%
\$516,862		157,131	\$ -	\$	(157,131)	-100.0%	\$	430,007	\$ 241,013			-44.0%	\$	360,223	0.0%
\$2,110,410	•	471,392	\$ 488,939	\$	17,547	0.0%		1,290,022	\$ 1,208,149	\$	(81,873)			1,074,927	0.0%
\$68,444	\$	-	\$ 232,294	\$	232,294	0.0%	\$	68,444	\$ 232,294	\$	163,850	0.0%	\$	68,444	0.0%
\$2,695,716	\$	628,523	\$ 721,233	\$	92,710	14.8%	\$	1,788,473	\$ 1,685,814	\$	(102,659)	-5.7%	\$	1,503,594	12.1%
-\$633	\$	541	\$ 98	\$	(443)	81.9%	\$	(685)	\$ (1,230)	\$	(545)	79.6%	\$	(18,733)	0.0%

CBITD Revenues and Expenses Overview

		FY2022				JANU	AR	Υ				FISCAL YEA	R T	O DATE		PI	REVIOUS	
		BUDGET	Р	ROJECTED	-	ACTUAL	'	VARIANCE	VARIANCE %	Р	ROJECTED	ACTUAL		VARIANCE	VARIANCE %		YTD	FY22 vs. FY21
REVENUES																		
PASSENGER	\$	2,529,205	\$	68,318	\$	41,578	\$	(26,740)	-39.1%	\$	381,540	\$ 376,118	\$	(5,422)	-1.4%	\$	333,398	12.8%
VEHICLE	\$	1,029,036	\$	29,474	\$	56,747	\$	27,273	92.5%	\$	196,547	\$ 314,601	\$	118,054	60.1%	\$	299,494	5.0%
FREIGHT	\$	850,852	\$	22,591	\$	41,819	\$	19,228	85.1%	\$	163,622	\$ 215,640	\$	52,018	31.8%	\$	237,225	-9.1%
MAIL	\$	72,000	\$	6,000	\$	6,831	\$	831	13.9%	\$	24,000	\$ 26,979	\$	2,979	12.4%	\$	24,307	11.0%
TOTAL	\$	4,481,093	\$	126,383	\$	146,974	\$	20,591	16.3%	\$	765,709	\$ 933,339	\$	167,630	21.9%	\$	894,424	4.4%
GR SALES																		
TOURS	\$	599,351	\$	1,328	\$	1,987	\$	659	49.6%		52,050	\$ 57,398	\$	5,348	10.3%		-	0.0%
CHARTERS	\$	224,500	\$	-	\$	-	\$	-	0.0%		20,000	\$ 2,450	\$	(17,550)	0.0%	\$	-	0.0%
CATERING	\$	168,550	\$	-	\$	-	\$	-	0.0%	\$	3,500	\$ 1,989	\$	(1,511)	0.0%	\$	-	0.0%
VENDING	\$	8,000	\$	500	\$	-	\$	(500)			_,	\$ 606	\$	(1,644)	-73.1%		895	-32.3%
PROMOTIONAL	\$	9,000	\$	1,350	\$	491	\$	(859)	0.0%	\$	3,250	\$ 1,827	\$	(1,423)	-43.8%	\$	1,716	0.0%
ADVERTISING	\$	24,173	\$	2,268	\$	8,325	\$	6,057	267.1%		6,360	\$ 8,325	\$	1,965	30.9%	_	-	0.0%
TOTAL	\$	1,033,574	\$	5,446	\$	10,803	\$	5,357	98.4%	\$	87,410	\$ 72,595	\$	(14,815)	-16.9%	\$	2,611	2680.4%
OTHER INCOME																		
MISC	\$	11,140	\$	1,000	\$	(204)	\$	(1,204)	-120.4%	\$	4,040	\$ 3,591	\$	(449)	-11.1%	\$	997	260.2%
INTEREST	\$	40,250		3,500	\$	658	\$	(2,842)	-81.2%		15,150	\$ 2,747	\$	(12,403)	-81.9%	,	4,060	-32.3%
TOTAL	\$	51,390	\$	4,500	\$	454	\$	(4,046)			19,190	\$ 6,338	\$	(12,852)	-67.0%	_	5,057	25.3%
-	Ť	,	_	-,		.,,		(-,)	221070		,	 -,	_	(,30-)	211070		-,	=5.070
TOTAL OP REVENUES	\$	5,566,057	\$	136,329	\$	158,232	\$	21,902	16.1%	\$	872,309	\$ 1,012,271	\$	139,963	16.0%	\$	902,092	12.2%

CBITD Revenues and Expenses Overview

Ī			JANU	ARY				FISCAL YEA	R TO DATE		PREVIOUS	
	FY2022 BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED		ACTUAL	VARIANCE	VARIANCE %	YTD	FY22 vs. FY21
EXPENSES												
PERSONNEL												
PAYROLL	\$ 3,458,349	\$ 227,239	\$ 251,657	\$ (24,418)	-10.7%	\$ 989,718	\$	1,019,999	\$ (30,281)) -3.1%	\$ 1,263,78	5 19.3%
TAXES	\$ 264,564	\$ 17,382	\$ 18,563	\$ (1,181)	-6.8%	\$ 75,713	\$	74,948	\$ 765	1.0%	\$ 99,19	6 24.4%
EMPLOYEE INSURANCE	\$ 496,411	\$ 42,122	\$ 41,221	\$ 901	2.1%	\$ 158,297	\$	158,397	\$ (100)	-0.1%	\$ 145,87	-8.6%
	. ,		. ,		,	,		7,085	. ,	67.4%		
PENSION	\$ 438,536	\$ 36,545	• ,	•	0.0%	\$ 146,180	_	142,690		2.4%		
TOTAL	\$ 4,691,875	\$ 324,513	\$ 349,988	\$ (25,475)	-7.9%	\$ 1,391,668	\$	1,403,120	\$ (11,452)) -0.8%	\$ 1,646,80	7 14.8%
VESSELS												
REPAIRS	\$ 1,484,750							637,723	, ,		, , , , , , , , , , , , , , , , , , , ,	
FUEL	\$ 551,869		. ,		1.4%	. ,		185,530		•		
INSURANCE	\$ 79,200	\$ 6,600	* -,		5.2%	\$ 26,400		25,038		5.2%		
TOTAL	\$ 2,115,819	\$ 245,087	\$ 368,697	\$ (123,610)	-50.4%	\$ 739,390	\$	848,292	\$ (108,902)) -14.7%	\$ 370,83	4 -128.8%
OPERATIONS												
OPERATIONS TELEPHONE	\$ 22.440	ф 4.070	¢ 0.004	ф (OO4)	44.00/	¢ 7.400	Φ.	0.420	Φ (0.50)	10.00/	\$ 7.65	40.00/
-	, ,	• ,		\$ (221)				8,438) -12.8%		
MAIL AGENT	\$ 11,220		•	\$ -	0.0%			3,740	•	07.00/	\$ 3,74	
OFFICE CREDIT CARD	\$ 7,500	7	\$ 799	\$ (174)	,			3,196		,		
POSTAGE	\$ 141,496	\$ 5,320	. ,	\$ (1,612)	,			49,293		,		
TRAVEL	\$ 3,360 \$ 16.500	\$ 280 \$ 400	•	\$ 67 \$ 88	23.9% 22.0%			1,380 375) -23.2% 94.1%	•	-
DAMAGES	\$ 16,500 \$ 22,950	T	\$ 312 \$ 521	•		\$ 6,400 \$ 9,450				94.1% 63.9%	, ,	
-	. ,		•	,	,			3,411	. ,			
MISCELLANEOUS	\$ 29,880 \$ 16.481		. ,	\$ (1,443) \$ 537	58.0% -56.7%			15,732 1.456	. ,) -58.0% 49.6%		
BARGE SUBCONTRACTING	., .	•	•		-	,		,	\$ 1,434		, , , , , , , , , , , , , , , , , , , ,	
	,	\$ -	ų <u>_,_</u> _,_	. , ,	,	, , , , , , , , , , , , , , , , , , , ,		2,200		,		
PROFESSIONAL	\$ 99,480		. ,	\$ 17,176	83.5%			11,980	. ,	70.2%		
DUES & PUC	\$ 20,975		. ,			,		2,906	. ,	0.0%		
UNIFORMS	\$ 36,165		•	\$ 924	73.0%			8,237	\$ 10,488	56.0%	. ,	
_	\$ 12,550 \$ 765.876	•	• ,	· · · · · · · · · · · · · · · · · · ·) -189.8% 7.5%			2,808		39.0%		0.0% 5 -20.9%
IUIAL	φ /65,601 ¢	\$ 140,841	\$ 126,241	\$ 10,517	7.5%	\$ 327,541	Þ	292,225	\$ 35,803	10.9%	\$ 241,64	-20.9%

CBITD Revenues and Expenses Overview

			JANU	ARY				FISCAL YEAR	R TO DATE		PREVIOUS	
	FY2022 BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED		ACTUAL	VARIANCE	VARIANCE %	YTD	FY22 vs. FY21
EXPENSES												
TERMINAL												
UTILITIES	\$ 63,999	\$ 7,098	\$ 9,841	\$ (2,743)	-38.6%	\$ 22,767	\$	23,197	\$ (430)	-1.9%	\$ 25,048	7.4%
JANITORIAL	\$ 95,940	\$ 7,900	\$ 7,727	\$ 173	2.2%	\$ 31,720	\$	30,783	\$ 937	3.0%	\$ 32,546	
RENT	\$ 35,940	\$ 2,995	\$ 1,663	\$ 1,332	44.5%	\$ 11,980	\$	11,982	\$ (2)	0.0%	\$ 11,981	0.0%
MAINTENANCE	\$ 156,387	\$ 18,377			40.5%		_	,	\$ (2,744)	-4.9%	. ,	
TOTAL	\$ 352,266	\$ 36,370	\$ 30,166	\$ 6,204	17.1%	\$ 122,593	\$	124,831	\$ (2,238)	-1.8%	\$ 135,556	7.9%
SALES												
ADVERTISING	\$ 190,015		\$ 3,364		77.6%	. ,	\$	26,678	\$ 30,372	53.2%	. ,	
CATERING	\$ 146,555				0.0%			4,169	·	0.0%		
TOTAL	\$ 336,570	\$ 17,500	\$ 4,274	\$ 13,226	75.6%	\$ 80,275	\$	30,847	\$ 49,428	61.6%	\$ 29,578	-4.3%
	\$ -	\$ -	\$ -	\$ -	0.0%		\$		\$ -	0.0%		0.00
TOTAL	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$	-	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$ 8,262,406	\$ 764,311	\$ 879,367	\$ (115,056)	-15.1%	\$ 2,661,467	\$	2,699,315	\$ (37,848)	-1.4%	\$ 2,424,420	-11.3%
TOTAL OP REVENUES	\$ 5,566,057	\$ 136,329	\$ 158,232	\$ 21,902	16.1%		\$	1,012,271	\$ 139,963	16.0%		
OP SURPLUS/LOSS	\$ (2,696,349)	\$ (627,982)	\$ (721,135)	\$ (93,154)	-14.8%	\$ (1,789,158)	\$	(1,687,044)	\$ 102,114	5.7%	\$ (1,522,327	-10.8%
OP GRANT REVENUES												
FTA PREVENTATIVE MAIN	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$	4,358	\$ 4,358	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$ 516,862		•	\$ (157,131)		. ,		241,013	, , , , , ,			
FTA OPERATING REVENUE	, -, -			\$ 17,547	0.0%	. , ,		1,208,149	. , ,		. , ,	12.4%
STATE SUBSIDY REVENUE	, ,		\$ 232,294	\$ 232,294	100.0%	. ,	_	,	\$ 163,850	0.0%	. ,	
TOTAL	\$ 2,695,716	\$ 628,523	\$ 721,233	\$ (139,584)	-22.2%	\$ 1,788,473	\$	1,685,814	\$ (266,509)	-14.9%	\$ 1,503,594	12.1%
SURPLUS/LOSS	\$ (633)	\$ 541	\$ 98	\$ (443)	-81.9%	\$ (685)	\$	(1,230)	\$ (545)	-79.6%	\$ (18,733	0.0%

asco Bay Island Transit District	Budget 2022	January 2022 Budget	January 2022 Actual	YTD Budget 1/31/22	YTD Actual 1/31/22	YTD Actual 1/31/21	% Change
REVENUES: SCHEDULED SERVICE							
PASSENGER - PEAKS	1,724,029	47,879	26,185	261,350	267,283	237,855	12.4
PASSENGER-LD	45,831	843	506	4,438	4,189	3,380	23.9
PASSENGER - GD	91,401	2,540	2,932	16,538	17,828	19,967	-10.7
PASSENGER -D COVE	199,967	3,215	2,291	21,326	16,272	8,535	90.7
PASSENGER-LONG	321,535	9,335	6,912	55,961	46,841	43,755	7.19
PASSENGER -CHEB	35,364	421	334	1,940	4,568	3,655	25.0
PASSENGER -CLIFF	75,340	2,727	1,295	12,757	10,379	8,718	19.1
ANIMALS	35,738	1,358	1,122	7,230	8,757	7,534	16.2
TICKET	2,529,205	68,318	41,578	381,540	376,118	333,398	12.8
VEHICLES - DOWNBAY	14,901	373	1,152	1,402	3,927	1,398	180.9
VEHICLES - PEAKS	1,014,135	29,101	55,594	195,145	310,674	298,096	4.2
VEHICLE	1,029,036	29,474	56,747	196,547	314,601	299,494	5.0
FREIGHT - PEAKS	360,534	10,046	21,449	78,523	101,575	114,439	-11.2
FREIGHT -LD	16,220	75	226	1,254	1,616	1,432	12.8
FREIGHT -GD	25,537	723	789	4,036	6,187	6,816	-9.2 ¹
FREIGHT -DCOVE	52,027	598	2,228	7,199	11,230	14,379	-21.9
FREIGHT -DOOVE	137,271	3,700	6,369	27,213	37,068	34,719	6.8
FREIGHT -CHEB	138,529	4,616	8,605	27,502	37,872	44,663	-15.2
FREIGHT -CLIFF	42,277	2,446	1,639	8,536	10,177	9,910	2.7
UPFREIGHT	21,598	2,440	376	4,584	4,059	4,311	-5.8
BIKES		173	138				
	56,859			4,775	5,856	6,556	-10.7
MAIL	72,000	6,000	6,831	24,000	26,979	24,307	11.0
FREIGHT	922,852	28,591	48,650	187,622	242,620	261,533	-7.2
REVENUES: SCHEDULED SERVICE TOTAL	4,481,093	126,383	146,974	765,709	933,339	894,424	4.4
REVENUES: GROUP TOURS AND SALES BAILEY ISLAND RUN BAILEY NATURE RUN	115,000 30,000	0	0	0	0	0	0.0
MAILBOAT RUN	280,794	1,328	1,184	42,361	36,620	0	0.0
SUNSET RUN	69,073	1,326	344	6,120	2,184	0	0.0
DIAMOND PASS RUN	99,516	0	459	3,569	18,594	0	0.0
MOONLIGHT RUN		0	439	3,309	16,594	0	0.0
	4,968 599,351	1,328	-		-	0	0.0
TOUR	599,351	1,320	1,987	52,050	57,398	U	0.0
CHARTERS	197,500	0	0	20,000	2,450	0	0.0
CONCERT CRUISES	27,000	0	0	0	0	0	0.0
BAR	88,250	0	0	3,500	1,989	0	0.0
LOBSTER BAKES	80,300	0	0	0	0	0	0.0
CHARTER AND CATERING	393,050	0	0	23,500	4,439	0	0.0
ADVERTISING	24,173	2,268	8,325	6,360	8,325	0	0.0
VENDING	8,000	500	0	2,250	606	895	-32.3
PROMOTIONAL ITEMS	9,000	1,350	491	3,250	1,827	1,716	6.5
GROUP SALES OTHER	41,173	4,118	8,816	11,860	10,758	2,611	312.0
REVENUES: GROUP TOURS AND SALESTOTAL	1,033,574	5,446	10,803	87,410	72,595	2,611	2680.4
			·	·	·	·	
REVENUES: OTHER INCOME							
OTHER MISC INCOME	11,140	1,000	-204	4,040	3,591	997	260.2
INTEREST INCOME	40,250	3,500	658	15,150	2,747	4,060	-32.3
ISC INCOME	51,390	4,500	454	19,190	6,338	5,057	25.3
REVENUES: OTHER INCOME TOTAL	51,390	4,500	454	19,190	6,338	5,057	25.3
I and the second							
OTAL REVENUES	5,566,057	136,329	158,232	872,309	1,012,271	902,092	12.2

asco Bay Island Transit District	Budget 2022	January 2022 Budget	January 2022 Actual	YTD Budget 1/31/22	YTD Actual 1/31/22	YTD Actual 1/31/21	% Change
EXPENSE: PERSONNEL ADMINISTRATIVE	471,993	36,307	33,232	154,305	145,470	153,630	-5.3
ADMINISTRATIVE DIRECT OFFSET	471,993			154,305	145,470	-6,763	-100.0
ADMINISTRATIVE	471,993	36,307	33,232	154,305	145,470	146,867	-100.0
CAPTAINS - REGULAR	117,433		2,988	18,338	9,824	4,878	101.4
CAPTAINS - OVERTIME	45,501	2,618	2,012	7,436	3,892	3,455	12.6
UNION DECKHANDS - REGULAR	723,490		52,837	237,968	217,204	236,033	-8.0
UNION DECKHANDS - OVERTIME	238,511	12,045	16,478	49,034	51,120	160,954	-68.2
NONUNION DH - REGULAR	142,957	1,226	8,788	10,249	32,104 5,788	33,502	-4.2
NONUNION DH - OVERTIME SR CAPTAINS - REGULAR	28,565 521,092		2,938 45,427	1,068 159,620	194,505	17,939 194,061	-67.7 0.2
SR CAPTAINS - NEGULAR SR CAPTAINS - OVERTIME	76,332		7,136	19,020	26,657	118,692	-77.5
CREWS	1,893,881	117,762	138,603	502,803	541,095	769,514	-77.5
		,	·			,	
MAINTENANCE - REGULAR	209,381	16,438	14,187	67,839	59,386	59,684	-0.5
MAINTENANCE - OVERTIME	13,029		657	2,783	2,004	1,740	15.2
MAINTENANCE	222,410	16,709	14,844	70,622	61,389	61,423	-0.1
SALES WAGES	131,206	8,528	6,271	42,444	27,244	24,943	9.2
OPS AGENTS - REGULAR	368,098	28,791	26,930	135,187	124,227	116,672	6.5
OPS AGENTS - NEGOLAR OPS AGENTS - OVERTIME	52,685		4,982	14,393	15,558	21,217	-26.7
OPS AGENTS	420,783		31,912	149,580	139,785	137,888	1.4
	,	,	2.,4.12	,	,	,	
TICKET OFFICE - REGULAR	126,149	2,724	12,739	10,361	45,020	64,953	-30.7
TICKET OFFICE - OVERTIME	10,447	14	184	273	1,039	1,536	-32.4
TICKET OFFICE	136,596	2,738	12,923	10,634	46,058	66,489	-30.7
OPERATIONS MANAGEMENT	181,480	13,960	13,872	59,330	58,958	56,660	4.′
ayroll-Salaries	3,458,349	227,239	251,657	989,718	1,019,999	1,263,785	-14.8
FICA ADMINISTRATIVE	36,104	2,777	2,408	11,803	10,327	11,236	-8.1
FICA - OPS AGENTS		2,389					-2.3
FICA - UPS AGENTS	32,191	2,309	2,414	11,443	10,578	10,827	-2.3
FICA UNION DECKHANDS	73,595		5,453	21,957	20,596	30,408	-32.3
FICA NONUNION DECKHANDS	13,121	102	897	866	2,899	3,935	-26.3
FICA SR CAPTAINS	58,169	3,868	3,815	15,643	16,135	23,427	-31.1
FICA CREW	144,885	9,009	10,164	38,466	39,629	57,770	-31.
FICA MAINTENACE	17,014	1,278	1,088	5,402	4,500	4,611	-2.
FICA - SALES	10,035			3,247	2,051	1,898	8.
FICA - TICKET OFFICE	10,451	209	989	813	3,527	5,087	-30.7
FICA - OPERATIONS MANAGEMENT	13,884	1,068		4,539	4,346	4,253	2.5
STATE UNEMPLOYMENT	0	0	0	0	-11	3,514	-100.3
axes	264,564	17,382	18,563	75,713	74,948	99,196	-14.8
HEALTH INSURANCE ADMINISTRATIVE	66,612	5,668	5,650	21,268	22,116	19,396	14.0
DENTAL INSURANCE ADMINISTRATIVE	5,551			1,583	1,494	1,537	-2.8
LIFE INSURANCE ADMINISTRATIVE	465		0	81	54	72	-25.0
ADMINISTRATIVE	72,628	6,102	6,034	22,932	23,664	21,005	12.
HEALTH INSURANCE CREW	240,828	20,492	22,258	76,892	78,926	69,932	12.9
DENTAL INSURANCE CREW	10.464		-	6,496	8,644	6,573	31.
LIFE INSURANCE CREW	782	,		398	261	348	-25.0
CREW	252,074			83,786	87,831	76,854	14.3
HEALTH INSURANCE MAINTENANCE	17,294			5,522	5,015	4,858	3.2
DENTAL INSURANCE MAINTENANCE	4,861	233		893	845	869	-2.8
LIFE INSURANCE MAINTENANCE	433			49	30	40 5 767	-25.0
MAINTENANCE	22,588	1,718	1,485	6,464	5,890	5,767	2.
HEALTH INSURANCE SALES	16,717	1,422	1,321	5,337	5,137	4,894	5.
DENTAL INSURANCE SALES	4,139	45	35	171	138	142	-2.8
LIFE INSURANCE SALES	400	4	0	16	10	13	-23.1
SALES	21,256	1,471	1,357	5,524	5,285	5,048	4.7

99,918 5,633 481 106,032 16,973 4,439 421 21,833 496,411 34,015	8,502 435 25 8,962 1,444 123 10 1,577	Actual 6,613 342 0 6,955 1,321 108 0 1,429	31,902 1,665 97 33,664 5,419 471 37 5,927	28,625 1,467 58 30,151 5,137 419	22,609 1,655 82 24,346 12,400 431	
481 106,032 16,973 4,439 421 21,833 496,411	25 8,962 1,444 123 10 1,577	0 6,955 1,321 108 0 1,429	97 33,664 5,419 471 37	58 30,151 5,137 419 21	24,346 12,400 431	-29.3% 23.8% -58.6%
106,032 16,973 4,439 421 21,833 496,411	8,962 1,444 123 10 1,577	6,955 1,321 108 0 1,429	5,419 471 37	30,151 5,137 419 21	24,346 12,400 431	23.8% -58.6%
16,973 4,439 421 21,833 496,411	1,444 123 10 1,577	1,321 108 0 1,429	5,419 471 37	5,137 419 21	12,400 431	-58.6%
4,439 421 21,833 496,411	123 10 1,577	108 0 1,429	471 37	419 21	431	
4,439 421 21,833 496,411	123 10 1,577	108 0 1,429	471 37	419 21	431	
421 21,833 496,411	10 1,577	0 1,429	37	21		-2.0%
21,833 496,411	1,577	1,429	-			-22.2%
496,411	,	,	5,927	5,577	27 12,858	-56.6%
,	42,122	41,221		5,577	12,050	-50.0%
34,015			158,297	158,397	145,878	-14.8%
	1,225	2,002	21,760	7,085	5,726	-14.8%
438,536	36,545	36,545	146,180	142,690	132,222	-14.8%
4,691,875	324,513	349,988	1,391,668	1,403,120	1,646,807	-14.8%
7 350	350	071	4 550	3 012	2 124	42.1%
		-				42.1%
7,550	550	371	4,000	3,010	2,124	7
73,000	5,800	3,517	23,200	10,624	16,879	-37.1%
0	0	0	0	0	0	0.0%
21,800	0	0	3,400	8,888	0	0.0%
24,200	1,500	0	6,500	8,774	9,679	-9.4%
119,000	7,300	3,517	33,100	28,286	26,558	6.5%
					· · · · · · · · · · · · · · · · · · ·	-17.3%
			-		-	0.0%
	-	-				
677,000	9,400	8,300	41,000	40,471	38,331	5.6%
36 500	0	304	9 500	3 /13/	2 624	30.9%
					· · · · · · · · · · · · · · · · · · ·	-100.0%
						0.0%
		-				
	0	-				246.1%
01,100		00-1	11,000	0,010	2,1 40	240.170
63.000	3.800	4.519	15.800	15.176	27.140	-44.1%
	0	0	0	0	0	
23,300	0	0	5,000	9,970	0	0.0%
20,000	2,000	3,060	7,000	7,105	1,690	320.4%
156,300		7,579	27,800	32,250	28,830	
20.000	2.000	4 440	40.000	07.050	24.044	00.00/
					· · · · · · · · · · · · · · · · · · ·	-22.0%
474,000		293,309	409,800	524,186		
1,484,750	189,350	313,981	528,050	637,723	141,570	128.8%
162,969	16,363	11,661	59,653	49,363	75,706	-34.8%
170,216	8,406	13,618	60,261	55,609	65,116	-14.6%
17,043	1,390	1,555	4,531	3,281	2,274	44.3%
102,039	10,956	17,642	39,418	59,181	9,827	502.2%
99,602	12,022	3,980	21,077	18,096	52,156	-65.3%
551,869	49,137	48,456	184,940	185,530	205,080	128.8%
70 000	0.000	0.000	20.400	05.000	04.404	400.004
79,200	6,600	6,∠60	26,400	25,038	24,184	128.8%
2,115,819	245,087	368,697	739,390	848,292	370,834	128.8%
	7,350 7,350 7,350 7,350 7,350 73,000 0 21,800 24,200 119,000 550,000 23,700 25,300 677,000 36,500 9,400 5,200 51,100 63,000 23,300 20,000 156,300 39,200 390,000 20,800 24,000 474,000 1,484,750 162,969 170,216 17,043 102,039 99,602 551,869	4,691,875 324,513 7,350 350 73,000 5,800 0 0 21,800 0 24,200 1,500 119,000 7,300 78,000 7,000 550,000 0 23,700 0 25,300 2,400 677,000 9,400 36,500 0 0 0 9,400 0 5,200 0 51,100 0 63,000 3,800 50,000 0 23,300 0 20,000 2,000 156,300 5,800 39,200 2,000 39,200 2,000 39,000 162,500 20,800 0 24,000 2,000 474,000 166,500 1,484,750 189,350 162,969 16,363 17,043 1,390 102,039	4,691,875 324,513 349,988 7,350 350 971 7,350 350 971 73,000 5,800 3,517 0 0 0 21,800 0 0 24,200 1,500 0 119,000 7,300 3,517 78,000 7,000 7,448 550,000 0 430 23,700 0 0 25,300 2,400 422 677,000 9,400 8,300 36,500 0 304 0 0 0 9,400 0 0 9,400 0 0 51,100 0 304 63,000 3,800 4,519 50,000 0 0 23,300 0 0 20,000 2,000 3,060 156,300 5,800 7,579 39,200 2,000 1,419 <tr< td=""><td>4,691,875 324,513 349,988 1,391,668 7,350 350 971 4,550 73,500 350 971 4,550 73,000 5,800 3,517 23,200 0 0 0 0 21,800 0 0 3,400 24,200 1,500 0 6,500 119,000 7,300 3,517 33,100 78,000 7,000 7,448 28,000 550,000 0 430 0 23,700 0 0 3,600 25,300 2,400 422 9,400 677,000 9,400 3,300 41,000 36,500 0 304 9,500 0 0 0 1,900 5,200 0 0 400 51,100 0 304 11,800 63,000 3,800 4,519 15,800 50,000 0 0 5,000 </td></tr<> <td>4,691,875 324,513 349,988 1,391,668 1,403,120 7,350 350 971 4,550 3,018 73,300 5,800 3,517 23,200 10,624 0 0 0 0 0 0 21,800 1,500 0 6,500 8,74 119,000 7,300 3,517 33,100 28,286 78,000 7,300 3,517 33,100 28,286 78,000 7,000 7,448 28,000 24,029 550,000 0 430 0 430 23,700 0 0 3,600 9,504 25,300 2,400 422 9,400 6,508 677,000 9,400 8,300 41,000 40,471 36,500 0 304 9,500 3,434 0 0 0 1,900 6,79 5,200 0 0 1,900 6,79 63,000 3,800</td> <td>4,691,875 324,513 349,988 1,391,668 1,403,120 1,646,807 7,350 350 971 4,550 3,018 2,124 7,350 350 971 4,550 3,018 2,124 73,000 5,800 3,517 23,200 10,624 16,879 0 0 0 0 0 0 0 21,800 0 0 3,400 8,888 0 0 24,200 1,500 0 6,500 8,774 9,679 119,000 7,300 3,517 33,100 28,286 26,558 78,000 7,000 7,448 28,000 24,029 29,041 550,000 0 430 0 430 0 23,700 0 0 3,600 9,504 0 25,300 2,400 422 9,400 6,508 9,290 677,000 9,400 0 0 0 125</td>	4,691,875 324,513 349,988 1,391,668 7,350 350 971 4,550 73,500 350 971 4,550 73,000 5,800 3,517 23,200 0 0 0 0 21,800 0 0 3,400 24,200 1,500 0 6,500 119,000 7,300 3,517 33,100 78,000 7,000 7,448 28,000 550,000 0 430 0 23,700 0 0 3,600 25,300 2,400 422 9,400 677,000 9,400 3,300 41,000 36,500 0 304 9,500 0 0 0 1,900 5,200 0 0 400 51,100 0 304 11,800 63,000 3,800 4,519 15,800 50,000 0 0 5,000	4,691,875 324,513 349,988 1,391,668 1,403,120 7,350 350 971 4,550 3,018 73,300 5,800 3,517 23,200 10,624 0 0 0 0 0 0 21,800 1,500 0 6,500 8,74 119,000 7,300 3,517 33,100 28,286 78,000 7,300 3,517 33,100 28,286 78,000 7,000 7,448 28,000 24,029 550,000 0 430 0 430 23,700 0 0 3,600 9,504 25,300 2,400 422 9,400 6,508 677,000 9,400 8,300 41,000 40,471 36,500 0 304 9,500 3,434 0 0 0 1,900 6,79 5,200 0 0 1,900 6,79 63,000 3,800	4,691,875 324,513 349,988 1,391,668 1,403,120 1,646,807 7,350 350 971 4,550 3,018 2,124 7,350 350 971 4,550 3,018 2,124 73,000 5,800 3,517 23,200 10,624 16,879 0 0 0 0 0 0 0 21,800 0 0 3,400 8,888 0 0 24,200 1,500 0 6,500 8,774 9,679 119,000 7,300 3,517 33,100 28,286 26,558 78,000 7,000 7,448 28,000 24,029 29,041 550,000 0 430 0 430 0 23,700 0 0 3,600 9,504 0 25,300 2,400 422 9,400 6,508 9,290 677,000 9,400 0 0 0 125

Casco Bay Island Transit District 7. EXPENSE: OPERATIONS	Budget 2022	January 2022 Budget	January 2022 Actual	YTD Budget 1/31/22	YTD Actual 1/31/22	YTD Actual 1/31/21	% Change
Telephone	22,440	1,870	2,091	7,480	8,438	7,651	20.9%
Mail Agent	11,220	935	935	3,740	3,740	3,740	20.9%
DATA PROCESSING	253,192	102,496	98,182	153,219	145,182	70,344	106.4%
TICKET FORMS & SUPPLIES	12,700	0	0	0	0	70,344	
MEETING MEALS	1,350	150	97	150	289	44	
OFFICE SUPPLIES	15,900	1,800	2,122	4,200	5,906	7,087	
ARMORED CAR	5,280	440	396	1,760	1,583	1,318	
CREW MEALS	9,695	325	134	2,395	980	12,157	-91.9%
TWIC CARDS	1,500	250	0	500	877	0	
MISC	2,462	200	747	862	10,758	6,606	
EMPLOYEE RECOGNITION	14,300	100	0	13,500	11,496	10,657	7.9%
INTERNET	7,500	625	799	2,500	3,196	3,310	
Office	323,879	106,386	102,478	179,086	180,268	111,522	
Office	323,013	100,300	102,470	173,000	100,200	111,322	20.370
Credit Card	141,496	5,320	6,932	38,440	49,293	40,086	20.9%
Postage	3,360	280	213	1,120	1,380	798	20.9%
Travel	16,500	400	312	6,400	375	1,100	20.9%
EMPLOYEE INJURIES	9,450	0	500	6,500	997	984	1.3%
EMPLOYEE LOST TIME	500	0	0	250	0	0	0.0%
FREIGHT DAMAGES	7,300	0	21	700	760	661	15.0%
CUSTOMER INJURIES	1,200	0	0	0	0	0	0.0%
DAMAGES CARS	4,500	0	0	2,000	1,653	112	1375.9%
Damages	22,950	0	521	9,450	3,411	1,756	20.9%
Other Insurances	29,880	2,490	3,933	9,960	15,732	10,595	20.9%
VAN	1,200	100	146	400	635	533	19.1%
OVER/SHORT	0	0	-68	0	-268	234	
METRO PASSES	4,180	400	0	1,590	0	0	
LOST PASSES	0	0	0	0	-16	-12	
NEWSPAPER ADS	1,000	200	0	400	669	310	
WATER TAXI	1,600	0	85	500	435	450	
REGGAE SECURITY	8,501	0	0	0	0	0	
Miscellaneous	16,481	700	163	2,890	1,456	1,514	
	0.500			4.000	0.000		00.00/
Barge Subcontracting	8,500	0	2,200	1,000	2,200	28,500	20.9%
LEGAL	55,200	4,600	2,094	18,400	6,918	6,912	0.1%
HUMAN PERFORMANCE	14,980		1,050	5,350	4,200	0	
PHYSICALS	4,800	0	-102	0	-36	336	-110.7%
DRUG TESTS	5,900		352	1,050	898	1,847	
ACCOUNTANTS	13,800	12,600	0	12,600	0	11,800	
OTHER	4,000		0	2,000	0	0	
ELECTION EXPENSE	800	0	0	800	0	0	
Professional	99,480	20,570	3,394	40,200	11,980	20,895	
Dues & PUC	20,975	175	1,425	4,450	2,906	8,000	20.9%
Uniforms	23,685	965	341	15,575	7,800	3,730	20.9%
				,		·	
Boots	12,480	300	0	3,150	437	1,758	20.9%
Training	12,550	450	1,304	4,600	2,808	0	20.9%
7. EXPENSE: OPERATIONS TOTAL	765,876	140,841	126,241	327,541	292,225	241,645	20.9%
EX LIGE. OF EXAMINITORS	103,010	170,041	120,241	JZ1,J41	232,223	271,045	20.370

Casco Bay Island Transit District	Budget 2022	January 2022 Budget	January 2022 Actual	YTD Budget 1/31/22	YTD Actual 1/31/22	YTD Actual 1/31/21	% Change
8. EXPENSE: TERMINAL							
UTILITIES TERMINAL	35,424	3,264	6,915	12,643	14,731	16,664	-11.6%
WATER	8,248	336	533	1,824	4,161	2,668	56.0%
TERMINAL HEAT	18,527	3,348	2,253	7,700	3,804	5,209	-27.0%
UTILITIES PEAKS	1,800	150	140	600	501	507	-1.2%
Utilities	63,999	7,098	9,841	22,767	23,197	25,048	-7.9%
JANITORIAL TERMINAL ROUTINE	91,200	7,600	7,727	30,400	30,783	24,741	24.4%
JANITORIAL PEAKS	4,740	300	0	1,320	0	7,805	-100.0%
Janitorial	95,940	7,900	7,727	31,720	30,783	32,546	-7.9%
Rent	35,940	2,995	1,663	11,980	11,982	11,981	-7.9%
			.,	,	,	,	11070
FIRE ALARM	6,000	500	535	2,000	6,451	3,110	107.4%
PEST CONTROL	1,104	92	97	368	373	364	2.5%
TRASH	11,245	785	782	3,505	3,168	3,266	-3.0%
PAPER & CLEANING SUPPLIES	36,733	2,150	2,293	10,083	13,021	10,159	28.2%
FREIGHT EQUIPMENT AND SUPPLIES	5,200	500	34	1,000	8,236	369	2132.0%
RUG RENTAL	5,435	450	214	1,800	911	766	18.9%
MISC	48,440	3,300	2,840	17,600	11,576	34,545	
PROPANE	9,630	600	452	2,570	2,577	2,693	-4.3%
FORKLIFT	1,000	000	1,359	2,370	6,749	2,093	0.0%
				-			
POWER WASHING	4,400	600	0	1,200	0	0	0.0%
PIER & TRANSFER BRIDGE	8,000	1,600	0	3,200	2,249	4,565	
PLOWING TERMINAL	3,000	1,000	2,330	2,000	3,560	6,145	-42.1%
PLOWING PEAKS	16,200	6,800	0	10,800	0	0	
Maintenance	156,387	18,377	10,935	56,126	58,870	65,982	-7.9%
8. EXPENSE: TERMINAL TOTAL	352,266	36,370	30,166	122,593	124,831	135,556	-7.9%
9. EXPENSE: SALES							
BROCHURE	5,000	5,000	0	5,000	835	0	0.0%
SAILING SCHEDULE	9,800	0,000	0	3,000	1,461	124	1078.2%
PUBLICATIONS	6,060	750	1,895	2,750	3,342	0	0.0%
ADVERTISING	3,000	0	0	750	1,600	1,969	-18.7%
OTHER ADVERTISING EXPENSE	6,955	150	60	650	60	1,909	-63.9%
ONLINE ADVERTISING	14,400	1,200	461	4,800	1,235	1,422	-13.2%
RADIO ADS	29,000	0	0	0	0	0	
WEBSITE	28,800	2,400	0	9,600	0	600	-100.0%
KIOSK	6,000	0	348	1,000	348	0	
MARKETING	81,000	5,500	600	29,500	17,798	21,972	-19.0%
SPECIAL EVENT CRUISES	0	0	0	0	0	0	0.0%
Advertising	190,015	15,000	3,364	57,050	26,678	26,253	4.3%
BEVERAGES	28,900	0	0	1,250	576	0	0.0%
OTHER BAR EXPENSE	17,930	2,500	910	7,000	3,361	3,325	1.1%
SECURITY	14,675		0	1,775	232	0,020	
BAR EXPENSE	61,505		910	10,025	4,169	3,325	
LODGTED DAVES	20.000			10.000			0.004
LOBSTER BAKES	69,300	0	0	13,200	0	0	
CONCERT CRUISES Catering	15,750 146,555		910	23,225	4,169	3, 325	
	1.10,000	_,,,,,	0.0		.,	5,525	
9. EXPENSE: SALESTOTAL	336,570	17,500	4,274	80,275	30,847	29,578	4.3%
TOTAL EXPENSE	8,262,406	764,311	879,367	2,661,467	2,699,315	2,424,420	11.3%
NET OPER INCOME (LOSS) TOTAL	-2,696,349	-627,982	-721,135	-1,789,158	-1,687,044	-1,522,327	10.8%
ETA DM DEVENIJE	^	0	0	0	4.050	0	0.00/
FTA PINAL DEVENUE	516.963		0		4,358		
FTA RURAL REVENUE	516,862		499.030		241,013	360,223	
FTA OPERATING REVENUE	2,110,410		488,939	1,290,022	1,208,149	1,074,927	
STATE SUBSIDY REVENUE TOTAL	68,444 2,695,716	628,523	232,294 721,233	68,444 1,788,473	232,294 1,685,814	68,444 1,503,594	239.4% 12.1%
	2,000,110	020,020	121,233	1,100,713	1,000,014	1,000,034	12.1/0
SURPLUS/LOSS TOTAL	-633	541	98	-685	-1,230	-18,733	-93.4%

Note: CBITD monthly Income Statements exclude General Fund balance deposit and depreciation expense for the current fiscal year. CBITD estimates these line items for the September statement only, and reports them on the Audited Financial Statement, which can be found at www.cascobaylines.com



Casco Bay Island Transit District Cash Balances

Cash Balances
As of: January 31, 2021

000.00
30.26
130.26
30.26
30.26
206.67
236.93
2



Casco Bay Island Transit District

Grant Balances
As of: December 31, 2021

Grant Number	Desc.	Total (incl Local Share)		
ME2019-005	New Vessel Const.	\$	9,674,904	
ME2016-14				
	Electronics	\$	212,129	
ME2016-18				
	Phase 2	\$	4,031,681	
ME2021-006				
	Phase 3	\$	2,037,429	
ME2021-007				
	Propulsion	\$	4,000,000	
ME2018-014				
	PM	\$	-	
	Security	\$	67,733	
	PM Hardware Software	\$	5,436	
	Ticketing	\$	60,100	
	Planning	\$	128,999	
ME2018-003				
	PM	\$	-	
	Furniture	\$	1,287	
40775-020787.66	Rural Operating Asst.	\$	-	
42329	VW Funds	\$	1,224,840	
ME2020-005	COVID-19 Rural	\$	341,095	
ME2020-016	COVID-19 Urban	\$	1,541,422	
Grant Balance Total		\$	23,334,983	

Casco Bay Island Transit District

Fund Balance Detail January-22

