

Casco Bay Island Transit District Board of Directors Meeting Agenda* Thursday, July 27, 2023 at 7:45 AM

This meeting will be an **in-person** meeting with remote participation option available The public is invited to participate: Video Conference Link and Call-in number are available at: https://www.cascobaylines.com/about-us/board/

- 1. Call to Order
- 2. Approval of the June 22, 2023 meeting minutes
- 3. Business
 - a. Executive Session
 - i. Discussion of General Manager's evaluation goals, for the period January through December 2023, pursuant to 1 M.R.S.A. Section 405(6) (A)
 - b. Consideration and action regarding 2023 goals for CBITD's General Manager
- 4. Workshops
- 5. General Information Reports
 - a. Financial Report
 - b. Committee Reports
 - c. Staff Reports
 - d. Wharf and MDOT Reports
- 6. General Announcements
 - a. Establish next meeting dates (all meetings at 7:45 AM unless indicated otherwise):

i. Executive Committee: Thursday, August 3, 2023 ii. Finance Committee: Wednesday, August 16, 2023

iii. Board of Directors: TBD

iv. Operations Committee: No meeting planned v. Personnel Committee: No meeting planned vi. Sales & Marketing Committee: No meeting planned vii. Government Relations Committee: No meeting planned No meeting planned viii. Pension Committee

7. Public comment on any items not on the agenda

- 8. Directors comment on any items not on the agenda
- 9. Adjournment

Notes: *Agenda items may be taken out of order

*Public comment is limited to 3 minutes per person

Agenda Item 2



CASCO BAY ISLAND TRANSIT DISTRICT MINUTES OF THE BOARD OF DIRECTORS MEETING OF June 22, 2023

In Person/Video Conference/Phone

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| | | Attenue | ance | |
|------------------------------|-----------|---------------|--------------|--------|
| | Webex | In Person | Phone | Absent |
| Directors: | | | , | |
| Crowley (Pres) | | X | | |
| Wentworth (1st VP) | | X | | |
| Donovan (2 nd VP) | | X | | |
| Hoffman (Treasurer) | | X | | |
| Luedke (Clerk) | X | | | |
| Cohen (Ast. Clk) | | X | | |
| Anderson | | X | | |
| Lavanture | | X | | |
| Murray | | X | | |
| Pizey | | X | | |
| Radis | | X | | |
| C. Gildart | | X | | |
| Berg | | X | | |
| Mavodones | | X | | |
| Pottle | | X | | |
| Bowie | | X | | |
| Mills | | | X | |
| | | | | |
| Public: | V. | | | |
| L. Heineman | X | | | |
| P. Flynn | X | 11.2 | | |
| F. Sommer | X | Late and left | | |
| | | early | | |
| Guests: | | | | |
| Ron Smith | X | RHR Smith | Left at 8:11 | |
| Kyle Cole | RHR Smith | X | Left at 8:11 | |
| | | | | |



1. Call to Order:

- a. The Board meeting was called to order at 7:45 AM by President Crowley
- b. It was noted that the meeting was being recorded (audio was muted for the first couple of minutes)
- c. President Crowley asked Berg to do a roll call of who was attending the meeting, which he did.

2. Approval of the May 25, 2023 meeting minutes

- a. Anderson moved to approve the May 25 2023, meeting minutes as presented; Wentworth seconded.
- b. President Crowley opened the floor to the public. There were no comments.
- c. President Crowley opened the floor to Directors
 - i. Lavanture didn't think the minutes needed to include individual comments during the straw poll in section 4.A.13 and suggested it be more appropriate to include a general note that all were in support of long term solutions for passenger and vehicle congestion. Discussion followed and there was consensus to incorporate that change in the minutes which Berg said he will do.
- d. President Crowley called for a roll call vote for the motion as presented with the suggested change
- e. Berg did a roll call vote. The motion passed unanimously (11-0)

3. Business

a. Discussion and acknowledgement of receipt of the FY2022 Annual Independent Draft Financial Audit Report for year ended 09/30/22

- i. Berg introduced Ron Smith (Principal) and Kyle Cole (lead auditor for CBITD for the 2022 audit) from the auditing firm RHR Smith.
- ii. Hoffman gave an introduction, recommended for everyone to look at the Management letter and asked Smith to give a highlight of the audit
- iii. Smith thanked the CBITD team for their efforts in this transitional year.
- iv. Smith explained that they do three audits:
 - 1. Financial statement audit
 - 2. Federal compliance audit
 - 3. State compliance audit
- v. Audit highlights:
 - 1. CBITD received the highest unmodified opinion.
 - There were no disagreements with management
 - There was one finding which was a recommendation to add some language to the procurement policy which has already been done. The good news is there were no issues discovered during the testing of procurements.
 - *In terms of the financial position, this year ended more favorably than last year.*
 - CBITD is regulated which leads the way to the use of a variety of federal and state grants. CBITD is grant dependent as is any other organization of a similar nature
 - 6. Believes there should be a review of increasing the fares. Has shared this with the Board for several years. Everything is getting more expensive. There has been a significant investment in the infrastructure of the District which is tremendous but probably will cost more to maintain. Emergency relief funds will be going away and probably should make some adjustments in anticipation of that.
 - 7. At the Finance Committee meeting there was a lot of discussion about internal controls including process and methodology. There were two comments in the management letter:
 - a. There was a struggle with the implementation of the new ticketing/freight system and the integration with the financial software (Tyler's Munis system). As a result the financial reporting was delayed to the Board. That was a concern and they added additional tests to get to a comfort level.
 - b. There was also a comment/suggestion on how to improve the signing off of federal funds and paying of bills. This area will probably become more of a focus by the feds in the future because of the use of emergency funds.
 - This was a transitional year for the District with the changing of Finance Directors.



- vi. Berg shared that Smith has been an advocate over the years of instituting small annual fare increases before there is a need for a large increase.
- vii. Berg also asked Smith to confirm that he was referring to the emergency funds going away and not the annual recurring FTA formula funds. Smith agreed that he was referring to the emergency funds only. He doesn't see the recurring grants going away.
- viii. President Crowley opened the floor for public comments.
 - 1. There were no comments
- ix. President Crowley opened the floor to Board comments:
 - 1. Cohen shared her concern about looking at fare increases before looking at operational efficiencies.
 - 2. Hoffman shared that fare increases are very much a financial consideration as well as a political consideration. Have a financial goal this year to present to the Board multiple options to reduce the operational deficit including expense reductions and revenue increases. This could include different options for fare volume discounts.
 - 3. Donovan noted that Smith made multiple comments about the need for fare increases. Also talked about RocketRez and staffing issues. These do not show up in the management letter. Smith said they can't say to hire someone but they can point out areas of improvement which may support the hiring of additional accounting staff. Donovan said stronger wording about this in the management letter could support future Board initiatives with recommendations from an independent outside auditing firm. Smith said they can work on separate letter to accomplish this.
 - Hoffman shared that the additional work with the multiple financial models and the trends analysis has put quite a burden on Laurie and it has been her recommendation that CBITD should hire someone with FPA (Financial Planning and Analysis) skills to do modeling to look at all this to help with recommendations for the Finance committee and
 - Wentworth asked when the last time fares were increased. Berg answered that other than an increase to islands for the addition of a specific service the last general fare increase was probably 14 years ago.
 - 6. Anderson made a motion to acknowledge the receipt of the FY2022 annual independent audit from RHR Smith. Donovan seconded.
 - 7. President Crowley asked Berg to take a roll call vote, which he did.
 - a. The motion passed unanimously (11-0)

b. Consideration and action regarding a process for naming the new Peaks Island vessel

- i. President Crowley asked Berg to open the discussion.
- ii. Berg shared his opinion that this is larger than the naming of one vessel. Since this is the start of replacing aging vessels in the fleet it is an opportunity to set guidelines for how new vessels be named in the future and perhaps change the past practice of what vessels were named after.
- iii. Donovan said there was a discussion about getting name suggestions from the island school children like was done for the Wabanaki. He asked if this was done, would it be from all the island schools or just Peaks for this particular vessel. Wentworth thought it should include all islands.
- iv. President Crowley opened the floor to the public for comments on the naming process.
 - 1. There were no comments.
- v. President Crowley opened the floor back up to the Board for comments on the naming process.
 - 1. Wentworth thought it was a great idea to go to the islands schools again but the Board should give them some guidance
 - 2. Hoffman was in favor of hearing suggestions from the school children and it always up to Board to accept or reject any suggestion.
 - 3. Wentworth thought it would also foster involvement from the community.



- 4. Cohen shared her thoughts
- 5. Berg shared that a name is needed to process Coast Guard paperwork for the new vessel. Need a name by the end of September and suggested a sub-committee be created to help expediate the process,
- 6. Wentworth was in favor of creating a sub-committee to reach out to the schools.
- 7. Murphy suggested posting a request for names on the website. The City did something similar to name a street sweeper.
- Crowley thought both should be done (reaching out to island schools and posting on the
- 9. It was decide to create a new vessel naming subcommittee to include Wentworth and
- 10. Hoffman made a motion to create a subcommittee to solicit suggestions for a name of the new vessel. The subcommittee will consist of Wentworth and Cohen. Donovan seconded.
- 11. President Crowley opened the floor back up to the public
 - a. There were no comments
- 12. President Crowley asked Berg to take a roll call vote, which he did.
 - a. The motion passed unanimously (11-0)

4. Workshops

A. Discussion regarding the annual CBITD Director election process

- i. President Crowley asked Berg to introduce the topic
- ii. Berg shared the following
 - 1. Election day is November 7, 2023
 - 2. Elections will be held for the following officers:
 - One Director, representing Peaks Island
 - One Director, representing Little Diamond Island
 - One Director, representing Great Diamond Island
 - 3. Papers will be available to be taken out in early July, 2023.
 - 4. Communication will follow with more specifics

B. Discussion regarding FY2023 goals

- i. Hoffman suggested discussing the goals that were agreed to by the personnel committee in an executive session. She has printed copies to hand out.
- ii. Hoffman stated that since it will be a discussion about the General Manager's performance it should be an Executive session.
- iii. Donovan asked for clarification if the goals to be discussed are General Manager goals or Board goals. Hoffman replied that it was the General Manager goals.
- iv. Berg suggested that if the Board is going into Executive session that it be moved to the end of the agenda. President Crowley agreed.

5. General Information Reports

- A. Financial Report
 - a) Included in the Board Packet.
- B. Committee Reports
 - a) Hoffman stated there will be Finance Committee meetings on July 19 and Aug 2.
- C. Staff Reports
 - a) Included in Board Packet



6. General Announcements

A. Establish next meeting dates: (all meetings at 7:45 AM unless indicated otherwise)

a. Executive Committee: Thursday, July 6, 2023

b. Finance Committee: Hoffman updated date: Wednesday, July 19, 2023 Crowley updated date: Thursday July 27, 2023 c. Board of Directors:

d. Operations Committee: **TBD**

e. Personnel Committee: No meeting planned Sales & Marketing Committee: No meeting planned Government Relations Committee: No meeting planned h. **Pension Committee** No meeting planned

7. Public Comment

- A. President Crowley opened the floor for public comments on items not on the agenda
 - a) There were no comments

8. Directors Comment

- A. President Crowley opened the floor for Director comments on items not on the agenda
 - a) Donovan suggested a proclamation congratulating the Town of Long Island for its 30th anniversary.
 - b) Cohen asked that information about the new vessel be posted. Berg shared that there was information on the website and if it hasn't been already it is in the process of being updated
 - c) Cohen asked why there were sink holes by gate 4 given the new renovation. Wentworth shared that there was information about it in the written staff report.
 - d) Hoffman suggested that the Board take up the Long Island proclamation be taken up at this meeting and she moved that the Board issue a proclamation congratulating Long Island on its success and 30 year anniversary. Wentworth seconded.
 - e) President Crowley asked Berg to take a roll call vote, which he did.
 - a. The motion passed unanimously (11-0)

9. **Executive** Session (added agenda item)

- A. Lavanture made a motion to go into executive session to discuss the General Manager's 2023 goals pursuant to 1 M.R.S.A. Section 405(6) (A); Hoffman seconded.
- B. President Crowley asked Berg to do a roll call vote, which he did.

a

- b) The motion passed unanimously (11-0, Radis had left)
- C. Public attendees left the meeting, the virtual meeting was locked down and the recording stopped.
- D. Staff left the meeting
- E. The Board came out of Executive session at 9:51AM

10. Adjournment

- A. Murray moved to adjourn the meeting; Donovan seconded.
- *B.* The motion passed unanimously (11-0)

| Respectfully submitted by: _ | | |
|------------------------------|--|--|
| James Luedke, Clerk | | |

Agenda Item 5

Reports:

Financial

Committee

Staff



FY 2023 Financial Notes:

For the Month of May 2023

May revenues were ahead of budget by 17% and expenses were below budget by 33.6%. As compared to May 2022, revenues were 16% higher than in May 2022 and expenses were higher than in May 2022 by 26%. Operating results for May 2023 were ahead of budget at -\$179K and were unfavorable to April of last year by 72%. Grant revenues were capped at the loss for the month and were above budget; we did not budget for CARES funding in May because we expected it would have run out in April.

Revenue Assessment:

Current Month:

May Operating Revenue of \$545K closed 17% ahead of budget and 16% above the same period last fiscal year.

- Scheduled passenger revenues of \$241K were 25% higher than budget and 12% ahead of the same period last year.
- Vehicle revenues of \$108K closed 28% higher than budget and 12% higher than the same period last year.
- Freight revenues were \$115K and were 2% below budget and 13% higher than the same period last year.
- Group sales revenues of \$74.7K were 12% above budget and 47% higher than the same period last year.

Year to date (YTD):

YTD Operating Revenue was \$2.219M and was 11% ahead of budget and 1% above the same period last fiscal year.

- Scheduled passenger revenues YTD of \$820K were 3.3% below budget and were down 1% compared to last fiscal YTD.
- Vehicle revenues YTD of \$704K were higher than budget by 51.4% and down 2% compared to last fiscal YTD.
- Freight revenues YTD of \$444K were 1.7% below budget and 9.4% behind last fiscal YTD.
- Group sales YTD of \$213K closed 7.3% above budget and 38% above the same period last fiscal YTD.

Expense Assessment:

Current Month:

May expenses of \$723K were 33.6% below budget and were 26% higher than May of last year. The primary cause for the under-budget performance was Aucocisco drydock budgeted in May that is now scheduled to take place in the fall.

Personnel expenses were 11% under budget and 16% higher than May of last year.

Vessel expenses were 67% under budget and 72% higher than May of last year. Aucocisco drydock budgeted in May, has been delayed to the fall. Fuel expense came in 21% over budget. 11.5% more gallons of fuel were purchased in May 2023 vs. May 2022.

Operations expenses were 18% under budget and 13% lower than May of last year.

Year to date (YTD):

YTD Expenses were 10.4% under budget and were 13% higher than last fiscal YTD.

- Personnel expenses YTD were 10% below budget and 3.8% above last fiscal YTD.
- Vessel maintenance was 19% under budget and 12.7% higher than last fiscal YTD.
 - Bay Mist drydock expense of \$331K, significantly lower than budget of \$485K.
 - o Machigonne drydock expense at \$430K compared to budget of \$450K.
 - Wabanaki general repairs include \$10K for engine repairs rocker arms and bushings, and \$10K for crane upgrade.
 - Fuel expense YTD budgeted at \$708K and as of May YTD is at \$759K. Fuel price lock of \$3.45 in 2023 compared to \$1.85 in 2022; YTD we have purchased approximately 3% more fuel (5,870 gallons +/-) compared to 2022.
- Operations expenses were 8% over budget and 45% over last fiscal YTD.
 - Barge subcontracting was up \$186K over last fiscal YTD, for unplanned need during work on Portland pier. Professional services were up \$45K over last fiscal YTD – this includes \$31K for unplanned Human Resources consulting services.
- Terminal expenses were 32% above budget and 50% higher than last fiscal YTD.
 - YTD Miscellaneous expense includes \$34K for closed circuit tvs and unbudgeted Taylor Made security expense of \$56K.
- Sales expenses YTD were 40% below budget and 23.4% above last YTD.

Operating Surplus/Loss:

Current Month:

Operating result of -\$179K was 71% favorable to budget and 72% unfavorable to the same period last year at -\$104K.

Year to date (YTD):

YTD operating result of -\$3.8M was 19.5% favorable to budget and 21.6% unfavorable to last YTD at -\$3.1M.

Grant Revenues:

Current Month:

Grant revenues of \$179K for the month were capped at the loss for May, due to the use of CARES funds, and were 580% favorable to budget and 72% favorable to May of last year.

Year to date (YTD):

Grant revenue YTD of \$3.77M was 4.5% below budget and 21% higher than last fiscal YTD at \$3.1M.

Surplus/Loss:

Current Month:

Break-even for the month of May compared to \$597K budgeted loss. We budgeted for a loss in May because we expected CARES funding would have run out as of April.

Year to date (YTD):

Our current YTD result is \$8K loss compared to May YTD \$746K budgeted loss.

Line of Credit Balance: Currently \$0 with an available credit balance of \$2,000,000

| | | FY2023 | | | | MAY | | | | | | | FISCAL YEA | R T | O DATE | | F | PREVIOUS | FY23 vs. |
|--------------------------|----|-------------|----|-----------|----------|-----------|----------|-----------|------------|----|--------------|----|-------------|-----|-----------|------------|----|-------------|----------|
| | | BUDGET | PF | OJECTED | | ACTUAL | VA | RIANCE | VARIANCE % | I | PROJECTED | | ACTUAL | | VARIANCE | VARIANCE % | | YTD | FY22 |
| REVENUES | | | | | | | | | | | | • | | | | • | | | |
| SCH SERVICE | \$ | 4,818,749 | \$ | 395,355 | \$ | 464,747 | \$ | 69,392 | 17.6% | \$ | 1,765,182 | \$ | 1,968,492 | \$ | 203,310 | 11.5% | \$ | 2,035,435 | -3.3% |
| GR SALES | \$ | 956,726 | \$ | 66,843 | \$ | 74,737 | \$ | 7,894 | 11.8% | \$ | 198,590 | \$ | 213,018 | \$ | 14,428 | 7.3% | \$ | 154,455 | 37.9% |
| MISC | \$ | 51,390 | \$ | 3,850 | \$ | 4,968 | \$ | 1,118 | 29.0% | \$ | 35,395 | \$ | 37,057 | \$ | 1,662 | 4.7% | \$ | 11,502 | 222.2% |
| TOTAL REVENUES | \$ | 5,826,865 | \$ | 466,048 | \$ | 544,452 | \$ | 78,404 | 16.8% | \$ | 1,999,167 | \$ | 2,218,567 | \$ | 219,400 | 11.0% | \$ | 2,201,392 | 0.8% |
| EXPENSES | | | | | | | | | | | | | | | | | | | |
| PERSONNEL | ¢ | 5.218.694 | Ф | 494.248 | Ф | 441.729 | \$ | 52,519 | 10.6% | Φ | 3.239.731 | Ф | 2,913,560 | Φ | 326,171 | 10.1% | Φ | 2,806,181 | -3.8% |
| VESSELS | φ | 3,210,094 | φ | 474,840 | | , - | ~ | 320,502 | 67.5% | | 2,343,072 | * | | \$ | 450,686 | 19.2% | | 1.678.519 | -12.7% |
| OPERATIONS | \$ | -,- , | \$ | 63,192 | | - , | \$ | 11,369 | 18.0% | | 675,635 | | | \$ | (56,318) | | | 504.244 | -45.2% |
| TERMINAL | \$ | 418,616 | * | , | \$ | 45,927 | \$ | (15,556) | -51.2% | | , | \$ | , | \$ | (88,616) | | | 244.673 | -49.7% |
| SALES | \$ | 357,320 | \$ | 26,520 | \$ | 29,512 | \$ | (2,992) | -11.3% | | 160,073 | \$ | , | \$ | 64,262 | 40.1% | | 77.612 | -23.4% |
| DEBT SERVICE | \$ | - | \$ | - | \$ | - | \$ | (2,002) | 0.0% | | - | \$ | - | \$ | | 0.0% | | | 0.0% |
| PROVISION FOR DEF RED | \$ | - | \$ | - | \$ | - | \$ | - | 0.0% | | - | \$ | - | \$ | - | 0.0% | | - | 0.0% |
| TOTAL EXPENSES | \$ | 9,988,426 | \$ | 1,089,171 | \$ | 723,329 | \$ | 365,842 | 33.6% | \$ | 6,696,222 | \$ | 6,000,037 | \$ | 696,185 | 10.4% | \$ | 5,311,229 | -13.0% |
| OPERATING SURPLUS/LOSS | • | (4,161,561) | • | (623,123) | ¢ | (178,877) | ¢ | 444.246 | 71.3% | ¢ | (4,697,055) | ¢ | (3,781,470) | ¢ | 915,585 | 19.5% | \$ | (3,109,837) | -21.6% |
| OF ERATING SORT EGG/EGGG | Ψ | (4,101,301) | Ψ | (023,123) | Ψ | (170,077) | Ψ | 777,270 | 71.570 | Ψ | (4,037,033) | Ψ | (3,701,470) | Ψ | 313,303 | 13.370 | Ψ | (3,103,037) | -21.070 |
| OP GRANT REVENUES | | | | | | | | | | | | | | | | | | | |
| FTA PM REVENUE | \$ | 198,420 | \$ | - | \$ | - | \$ | - | 0.0% | \$ | - | \$ | - | \$ | - | 0.0% | \$ | 4,358 | 100.0% |
| FTA RURAL REVENUE | \$ | 300,000 | \$ | 26,300 | \$ | 44,708 | \$ | 18,408 | 70.0% | \$ | 288,200 | \$ | 743,110 | \$ | 454,910 | 157.8% | \$ | 707,250 | -5.1% |
| FTA OPERATING REVENUE | \$ | 3,594,697 | \$ | - | \$ | 133,411 | \$ | 133,411 | 0.0% | \$ | 3,594,697 | \$ | 2,961,648 | \$ | (633,049) | -17.6% | \$ | 2,332,162 | -27.0% |
| STATE SUBSIDY REVENUE | \$ | , | \$ | - | \$ | - | \$ | - | 0.0% | _ | 68,444 | - | 68,444 | _ | - | 0.0% | - | 68,444 | 0.0% |
| TOTAL OP GRANT RESERVES | \$ | 4,161,561 | \$ | 26,300 | \$ | 178,119 | \$ | 151,819 | 0.0% | \$ | 3,951,341 | \$ | 3,773,202 | \$ | (178,139) | -4.5% | \$ | 3,112,214 | 21.2% |
| SURPLUS/LOSS | \$ | _ | \$ | (596,823) | \$ | (758) | \$ | (597,581) | 0.0% | \$ | (745,714) | \$ | (8,268) | \$ | 737.446 | 0.0% | \$ | 2.377 | -447.8% |
| | 7 | | | (330,020) | <u> </u> | () | <u> </u> | (222,001) | 0.070 | 7 | (= 10,1 1 1) | * | (0,200) | | | 5.5% | | _, | |

6/23/2023

| | FY2023 | | | | MA | Υ | | | | | FISCAL YEA | R 1 | O DATE | | PF | REVIOUS | |
|-------------------|-----------------|----|----------|----|---------|----|----------|------------|----|-----------|-----------------|-----|--|------------|------|-----------|---------------|
| | BUDGET | Р | ROJECTED | - | ACTUAL | , | VARIANCE | VARIANCE % | PF | ROJECTED | ACTUAL | | VARIANCE | VARIANCE % | | YTD | FY23 vs. FY22 |
| REVENUES | | | | | | | | | | | | | | | | | |
| PASSENGER | \$ 2,529,205 | \$ | 193,548 | \$ | 241,191 | \$ | 47,643 | 24.6% | \$ | 848,305 | \$ 820,229 | \$ | (28,076) | -3.3% | \$ | 826,754 | -0.8% |
| VEHICLE | \$ 1,231,864 | \$ | 84,599 | \$ | 108,442 | \$ | 23,843 | 28.2% | \$ | 465,112 | \$ 704,190 | \$ | 239,078 | 51.4% | \$ | 718,360 | -2.0% |
| FREIGHT | \$ 978,480 | \$ | 110,608 | \$ | 108,037 | \$ | (2,571) | -2.3% | \$ | 398,965 | \$ 387,341 | \$ | (11,624) | -2.9% | \$ | 435,960 | -11.2% |
| MAIL | \$ 79,200 | \$ | 6,600 | \$ | 7,077 | \$ | 477 | 7.2% | _ | 52,800 | \$ 56,732 | \$ | 3,932 | 7.4% | \$ | 54,361 | 4.4% |
| TOTAL | \$ 4,818,749 | \$ | 395,355 | \$ | 464,747 | \$ | 69,392 | 17.6% | \$ | 1,765,182 | \$ 1,968,492 | \$ | 203,310 | 11.5% | \$: | 2,035,435 | -3.3% |
| | | | | | | | | | | | | | | | | | |
| GR SALES | | | | | | | | | | | | | | | | | |
| TOURS | \$ 522,503 | \$ | 35,755 | \$ | 35,660 | \$ | (95) | | | 111,910 | \$ 125,185 | \$ | 13,275 | 11.9% | | 105,778 | 18.3% |
| CHARTERS | \$ 224,500 | \$ | 18,500 | \$ | 20,050 | \$ | 1,550 | 0.0% | | 41,000 | \$ 29,700 | \$ | (11,300) | -27.6% | \$ | 14,050 | 111.4% |
| CATERING | \$ 168,550 | \$ | 10,000 | \$ | 17,315 | \$ | 7,315 | 73.2% | \$ | 15,000 | \$ 30,213 | \$ | 15,213 | 101.4% | \$ | 15,039 | 100.9% |
| VENDING | \$ 8,000 | \$ | 750 | \$ | 196 | \$ | (554) | | | ., | \$ 3,672 | \$ | (828) | -18.4% | | 1,224 | 200.0% |
| PROMOTIONAL | \$ 9,000 | \$ | 550 | \$ | 1,516 | \$ | 966 | 175.6% | \$ | 7,650 | \$ 7,698 | \$ | 48 | 0.6% | \$ | 2,162 | 256.1% |
| ADVERTISING | \$ 24,173 | \$ | 1,288 | \$ | - | \$ | (1,288) | | _ | 18,530 | \$ 16,550 | \$ | (1,980) | -10.7% | _ | 16,202 | 2.1% |
| TOTAL | \$ 956,726 | \$ | 66,843 | \$ | 74,737 | \$ | 7,894 | 11.8% | \$ | 198,590 | \$ 213,018 | \$ | 14,428 | 7.3% | \$ | 154,455 | 37.9% |
| | | | | | | | | | | | | | | | | | |
| OTHER INCOME | | | | | | | | | | | | | | | | | |
| MISC | \$, | | 850 | | 734 | \$ | (116) | | | 7,645 | \$ 2,102 | | (5,543) | | | 6,763 | -68.9% |
| INTEREST | \$ 40,250 | \$ | 3,000 | \$ | 4,234 | \$ | 1,234 | 41.1% | | 27,750 | \$ 34,955 | \$ | 7,205 | 26.0% | _ | 4,739 | 637.6% |
| TOTAL | \$ 51,390 | \$ | 3,850 | \$ | 4,968 | \$ | 1,118 | 29.0% | _ | 35,395 | \$ 37,057 | \$ | 1,662 | 4.7% | \$ | 11,502 | 222.2% |
| | | | · | | · | | <u> </u> | | \$ | - | | | <u>- </u> | · | | | |
| TOTAL OP REVENUES | \$ 5,826,865 | \$ | 466,048 | \$ | 544,452 | \$ | 78,404 | 16.8% | \$ | 1,999,167 | \$ 2,218,567 | \$ | 219,400 | 11.0% | \$: | 2,201,392 | 0.8% |

| | | | MA | Υ | | | | FISCAL YEAR | R TO DATE | | PREVIOUS | |
|----------------------|---------------|------------|------------|------------|------------|--------------|------|------------------|--------------------|----------------|--------------|---------------|
| | FY2023 BUDGET | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | PROJECTED | | ACTUAL | VARIANCE | VARIANCE % | YTD | FY23 vs. FY22 |
| EXPENSES | | | | | | | | | | | | |
| PERSONNEL | | | | | | | | | | | | |
| PAYROLL | \$ 3,780,027 | \$ 370,533 | \$ 350,528 | \$ 20,005 | 5.4% | \$ 2,297,375 | 5 \$ | 2,196,207 | \$ 101,168 | 4.4% | \$ 2,038,143 | -7.8% |
| TAXES | \$ 289,175 | \$ 28,344 | \$ 26,096 | \$ 2,248 | 7.9% | \$ 175,749 | \$ | 162,699 | \$ 13,050 | 7.4% | \$ 149,969 | -8.5% |
| EMPLOYEE INSURANCE | \$ 630,127 | \$ 53,821 | \$ 31,344 | \$ 22,477 | 41.8% | \$ 414,848 | 3 \$ | 269,477 | \$ 145,371 | 35.0% | \$ 310,409 | 13.2% |
| EMPLOYEE RELATED EXP | \$ 40,038 | \$ 1,606 | \$ 2,511 | \$ (905) | -56.4% | \$ 32,208 | 3 \$ | 17,789 | \$ 14,419 | 44.8% | \$ 18,790 | 5.3% |
| PENSION | \$ 479,327 | \$ 39,944 | \$ 31,250 | | 21.8% | | | 267,388 | | 16.3% | \$ 288,870 | 7.4% |
| TOTAL | \$ 5,218,694 | \$ 494,248 | \$ 441,729 | \$ 52,519 | 10.6% | \$ 3,239,731 | \$ | 2,913,560 | \$ 326,171 | 10.1% | \$ 2,806,181 | -3.8% |
| | | | | | | | | | | | | |
| VESSELS | | | | | | | | | | | | |
| REPAIRS | \$ 1,814,668 | \$ 384,800 | | | 87.7% | | | 1,081,001 | | 31.7% | | 13.7% |
| FUEL | \$ 1,124,101 | \$ 83,440 | . , | . , , | | | | 759,535 | . , , | | | -101.7% |
| INSURANCE | \$ 79,200 | \$ 6,600 | \$ 6,481 | · · | 1.8% | . , | | 51,850 | * | 1.8% | + | -3.5% |
| TOTAL | \$ 3,017,969 | \$ 474,840 | \$ 154,338 | \$ 320,502 | 67.5% | \$ 2,343,072 | 2 \$ | 1,892,386 | \$ 450,686 | 19.2% | \$ 1,678,519 | -12.7% |
| OPERATIONS | | | | | | | | | | | | |
| OPERATIONS TELEPHONE | \$ 22,440 | \$ 1,870 | \$ 2,299 | ф (400) | -22.9% | \$ 14,960 | · • | 40.507 | ф (O. EZZ) | 00.00/ | ф 40.000 | -11.3% |
| MAIL AGENT | \$ 22,440 | | \$ 2,299 | . , | 0.0% | . , | | 18,537 7,480 | \$ (3,577) \$ - | -23.9% 0.0% | ' ' | 0.0% |
| OFFICE | | \$ 17.711 | • | • | | . , | | 7,460 247,092 | * | | | 7.8% |
| CREDIT CARD | \$ 169,795 | \$ 8,573 | \$ 17,915 | . , | | . , | | 71,254 | . , , | | , | 9.7% |
| POSTAGE | \$ 5,760 | \$ 480 | \$ 618 | | | . , | | , | \$ (1,231) | 15.0% | ' ' | -6.7% |
| TRAVEL | \$ 46,000 | \$ 2,800 | \$ 452 | . , | 83.9% | . , | | 3,819 | · | 88.1% | ' ' | -41.6% |
| DAMAGES | \$ 22,950 | \$ 2,050 | \$ 1,312 | | 0.0% | . , | | , | \$ 372 | 3.2% | ' ' | -155.8% |
| OTHER INSURANCES | \$ 29,880 | \$ 2,490 | \$ 4,057 | | | . , | | , | \$ (14,480) | | ' ' | 3.7% |
| MISCELLANEOUS | \$ 13,901 | \$ 1,363 | | \$ 112 | | | | | \$ (44) | | ' ' | -32.7% |
| BARGE SUBCONTRACTING | \$ 143,000 | \$ - | \$ 3,250 | | | . , | | , | \$ (51,235) | | ' ' | -5268.4% |
| PROFESSIONAL | \$ 100,080 | \$ 9,270 | \$ 4,784 | \$ 4,486 | 48.4% | . , | | , | \$ (26,913) | | ' ' | -84.4% |
| DUES & PUC | \$ 20,975 | \$ 11,700 | \$ - | \$ 11,700 | 0.0% | | | 11,108 | + (-,, | 0.0% | ' ' | -148.2% |
| UNIFORMS | \$ 36,165 | \$ 3,500 | \$ 3,243 | | 7.3% | . , | | 27,412 | | 3.8% | \$ 19,514 | -40.5% |
| TRAINING | \$ 12,550 | \$ 450 | \$ 437 | \$ 13 | 2.9% | . , | | 4,040 | | 62.4% | \$ 2,823 | -43.1% |
| TOTAL | \$ 975,827 | \$ 63,192 | • | \$ 11,369 | 18.0% | | | 731,953 | | | | -45.2% |

| | | | MA | ΛY | | | FIS | CAL YEAR | TO DATE | | PREVIOUS | |
|------------------------|----------------|--------------|-------------|-------------|-------------------|----------------|-------|------------|--------------|------------|----------------|---------------|
| | FY2023 BUDGET | PROJECTED | ACTUAL | VARIANCE | VARIANCE % | PROJECTED | AC | TUAL | VARIANCE | VARIANCE % | YTD | FY23 vs. FY22 |
| EXPENSES | | | • | | | | | • | | | | |
| TERMINAL | | | | | | | | | | | | |
| UTILITIES | \$ 88,863 | \$ 5,963 | \$ 3,862 | \$ 2,101 | 35.2% | \$ 66,297 | \$ | 56,320 | \$ 9,977 | 15.0% | \$ 49,822 | -13.0% |
| JANITORIAL | \$ 120,438 | . , | . , | \$ 2,041 | 20.9% | . , | | 68,428 | \$ 10,430 | 13.2% | \$ 66,538 | -2.8% |
| RENT | \$ 35,940 | \$ 2,995 | \$ 2,995 | \$ - | 0.0% | \$ 23,960 | \$ | 23,963 | \$ (3) | 0.0% | \$ 23,963 | 0.0% |
| MAINTENANCE | \$ 173,375 | \$ 11,645 | | | | | _ | 217,616 | | -100.4% | | -108.5% |
| TOTAL | \$ 418,616 | \$ 30,371 | \$ 45,927 | \$ (15,556 |) -51.2% | \$ 277,711 | \$ | 366,327 | \$ (88,616) | -31.9% | \$ 244,673 | -49.7% |
| | | | | | | | | | | | | |
| SALES | | | | | | | | | | | | |
| ADVERTISING | \$ 210,765 | . , | \$ 19,837 | \$ (667 | | | | 67,496 | \$ 60,602 | 47.3% | \$ 67,560 | 0.1% |
| CATERING | \$ 85,050 | · ' | \$ - | \$ - | 0.0% | | | 12,349 | | 6.4% | * | -4507.8% |
| TOTAL | \$ 357,320 | \$ 26,520 | \$ 29,512 | \$ (2,992 |) -11.3% | \$ 160,073 | \$ | 95,811 | \$ 64,262 | 40.1% | \$ 77,612 | -23.4% |
| | | | | | | | | | | | | |
| DEBT SERVICE | \$ - | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ | - | \$ - | 0.0% | \$ - | 0.00 |
| TOTAL | \$ - | \$ - | \$ - | \$ - | 0.0% | \$ - | \$ | - | \$ - | 0.0% | \$ - | 0.0% |
| | | | | | | | | | | | | |
| TOTAL EXPENSES | \$ 9,988,426 | \$ 1,089,171 | \$ 723,329 | \$ 365,842 | 33.6% | \$ 6,696,222 | \$ 6 | 5,000,037 | \$ 696,185 | 10.4% | \$ 5,311,229 | -13.0% |
| TOTAL OP REVENUES | \$ 5,826,865 | \$ 466,048 | \$ 544,452 | \$ 78,404 | 16.8% | \$ 1,999,167 | \$ 2 | 2,218,567 | \$ (219,400) | -11.0% | \$ 2,201,392 | 0.8% |
| OP SURPLUS/LOSS | \$ (4,161,561) | \$ (623,123) | \$ (178,877 | \$ 444,246 | 71.3% | \$ (4,697,055) | \$ (3 | 3,781,470) | \$ 915,585 | 19.5% | \$ (3,109,837) | -21.6% |
| | | | | | | | | | | | | |
| OP GRANT REVENUES | | | | | | | | | | | | |
| FTA PREVENTATIVE MAINT | \$ 198,420 | · · | \$ - | \$ - | 0.0% | • | \$ | - | \$ - | 0.0% | \$ 4,358 | 100.0% |
| FTA RURAL REVENUE | \$ 300,000 | \$ 26,300 | \$ 44,708 | \$ 18,408 | 70.0% | \$ 288,200 | \$ | 743,110 | \$ 454,910 | 157.8% | \$ 707,250 | 5.1% |
| FTA OPERATING REVENUE | \$ 3,594,697 | \$ - | \$ 133,411 | \$ 133,411 | 0.0% | | \$ 2 | 2,961,648 | \$ (633,049) | -17.6% | | 27.0% |
| STATE SUBSIDY REVENUE | \$ 68,444 | \$ - | \$ - | \$ - | 0.0% | | _ | 68,444 | | 0.0% | | 0.0% |
| TOTAL | \$ 4,161,561 | \$ 26,300 | \$ 178,119 | \$ 151,819 | 577.3% | \$ 3,951,341 | \$ 3 | 3,773,202 | \$ (178,139) | -4.5% | \$ 3,112,214 | 21.2% |
| | | | | | | | | | | | | |
| SURPLUS/LOSS | \$ - | \$ (596,823) | \$ (758 | \$ (597,581 |) 0.0% | \$ (745,714) | \$ | (8,268) | \$ 737,446 | 0.0% | \$ 2,377 | -447.8% |

| sco Bay Island Transit District | Budget 2023 | May 2023 Budget | May 2023 Actual | YTD Budget 5/31/23 | YTD Actual 5/31/23 | YTD Actual 5/31/22 | % Chang |
|--|--|---|---|---|---|--|---|
| REVENUES: SCHEDULED SERVICE | | | | | | | |
| PASSENGER - PEAKS | 1,724,029 | 129,133 | 162,466 | 580,386 | 555,197 | 567,967 | -2.2 |
| PASSENGER - LD | 45,831 | 4,534 | 4,556 | 12,811 | 11,608 | 12,457 | -6.8 |
| PASSENGER - GD | 91,401 | 8,723 | 10,023 | 37,200 | 38,640 | 40,721 | -5.1 |
| PASSENGER - D COVE | 199,967 | 17,455 | 17,436 | 47,695 | 44,677 | 43,912 | 1.7 |
| PASSENGER - LONG | 321,535 | 24,363 | 30,470 | 120,086 | 116,120 | 106,594 | 8.9 |
| PASSENGER - CHEB | 35,364 | 2,062 | 4,788 | 5,767 | 12,302 | 11,181 | 10.0 |
| PASSENGER - CLIFF | 75,340 | 4,851 | 7,099 | 28,718 | 22,024 | 24,427 | -9.8 |
| ANIMALS | 35,738 | 2,427 | 4,353 | 15,642 | 19,661 | 19,495 | 0.0 |
| TICKET | 2,529,205 | 193,548 | 241,191 | 848,305 | 820,229 | 826,754 | -0.8 |
| VEHICLES - DOWNBAY | 14,901 | 1,422 | 1,472 | 4,050 | 4,437 | 4,104 | 8. |
| VEHICLES - PEAKS | 1,216,963 | 83,177 | 106,970 | 461,062 | 699,753 | 714,256 | -2 . |
| VEHICLE | 1,231,864 | 84,599 | 108,442 | 465,112 | 704,190 | 718,360 | -2. |
| FREIGHT - PEAKS | 414,614 | 49,193 | 41,879 | 185,559 | 165,616 | 191,720 | -13. |
| FREIGHT - LD | 18,653 | 2,920 | 2,533 | 5,744 | 6,337 | 5,728 | 10. |
| FREIGHT - GD | 29,368 | 4,317 | 4,246 | 12,623 | 13,030 | 13,542 | -3. |
| FREIGHT - DCOVE | 59,831 | 8,107 | 6,709 | 19,954 | 19,148 | 27,490 | -30. |
| FREIGHT - LONG | 157,862 | 17,965 | 18,073 | 69,080 | 64,299 | 74,164 | -13. |
| FREIGHT - CHEB | 159,308 | 17,424 | 22,207 | 64,275 | 82,893 | 85,334 | -13. -2. |
| FREIGHT - CLIFF | 48,619 | 5,133 | 2,836 | 21,089 | 10,771 | 17,126 | -37. |
| UPFREIGHT | 24,837 | 1,677 | 1,587 | 8,028 | 7,769 | 5,645 | -37. 37. |
| | | | - | | - | - | |
| BIKES | 65,388 | 3,872 | 7,967 | 12,613 | 17,478 | 15,211 | 14. |
| MAIL | 79,200 | 6,600 | 7,077 | 52,800 | 56,732 | 54,361 | 4. |
| FREIGHT | 1,057,680 | 117,208 | 115,114 | 451,765 | 444,073 | 490,321 | -9. |
| REVENUES: SCHEDULED SERVICE TOTAL | 4,818,749 | 395,355 | 464,747 | 1,765,182 | 1,968,492 | 2,035,435 | -3. |
| BAILEY ISLAND RUN BAILEY NATURE RUN | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 |
| MAILBOAT RUN | 322,913 | 30,389 | 24,756 | 92,786 | 85,294 | 66,963 | 27. |
| SUNSET RUN | 79,434 | 5,366 | 5,787 | 15,020 | 12,200 | 8,386 | 45. |
| DIAMOND PASS RUN | 114,443 | 0 | 5,117 | 4,104 | 27,691 | 30,399 | -8. |
| MOONLIGHT RUN | 5,713 | 0 | 0 | 0 | 0 | 30 | -100. |
| TOUR | 522,503 | 35,755 | 35,660 | 111,910 | 125,185 | 105,778 | 18. |
| CHARTERS | 197,500 | 15,000 | 20,050 | 37,500 | 29,700 | 14,050 | 111. |
| CONCERT CRUISES | 27,000 | 3,500 | 0 | 3,500 | 0 | 0 | 0. |
| BAR | 88,250 | 10,000 | 17,315 | 15,000 | 19,923 | 11,139 | 78. |
| LOBSTER BAKES | 80,300 | 0 | 0 | 0 | 10,290 | 3,900 | 163. |
| | | 28,500 | 27 265 | 56,000 | 59,913 | 29,089 | 106. |
| CHARTER AND CATERING | 393,050 | 20,300 | 37,365 | 00,000 | | | |
| | | | | | 16 550 | 16 202 | 2 |
| ADVERTISING | 24,173 | 1,288 | 0 | 18,530 | 16,550 3,672 | 16,202 1 224 | |
| ADVERTISING VENDING | 24,173 8,000 | 1,288 750 | 0 196 | 18,530 4,500 | 3,672 | 1,224 | 200. |
| ADVERTISING VENDING PROMOTIONAL ITEMS | 24,173 8,000 9,000 | 1,288 750 550 | 0 196 194 | 18,530 4,500 7,650 | 3,672 1,151 | 1,224 2,162 | 200. -46. |
| ADVERTISING VENDING | 24,173 8,000 | 1,288 750 | 0 196 | 18,530 4,500 | 3,672 | 1,224 | 200. -46. 0. |
| ADVERTISING VENDING PROMOTIONAL ITEMS GROUP SALES OTHER GROUP SALES OTHER | 24,173 8,000 9,000 0 41,173 | 1,288 750 550 0 2,588 | 0 196 194 1,322 1,712 | 18,530 4,500 7,650 0 30,680 | 3,672 1,151 6,547 27,920 | 1,224 2,162 0 19,588 | 200. -46. 0. 42. |
| ADVERTISING VENDING PROMOTIONAL ITEMS GROUP SALES OTHER | 24,173 8,000 9,000 | 1,288 750 550 | 0 196 194 1,322 | 18,530 4,500 7,650 | 3,672 1,151 6,547 | 1,224 2,162 0 | 2. 200. -46. 0. 42. |
| ADVERTISING VENDING PROMOTIONAL ITEMS GROUP SALES OTHER GROUP SALES OTHER REVENUES: GROUP TOURS AND SALES TOTAL REVENUES: OTHER INCOME | 24,173 8,000 9,000 0 41,173 | 1,288 750 550 0 2,588 | 0 196 194 1,322 1,712 | 18,530 4,500 7,650 0 30,680 | 3,672 1,151 6,547 27,920 213,018 | 1,224 2,162 0 19,588 154,455 | 200. -46. 0. 42. |
| ADVERTISING VENDING PROMOTIONAL ITEMS GROUP SALES OTHER GROUP SALES OTHER REVENUES: GROUP TOURS AND SALES TOTAL REVENUES: OTHER INCOME OTHER MISC INCOME | 24,173 8,000 9,000 0 41,173 956,726 | 1,288 750 550 0 2,588 66,843 | 0 196 194 1,322 1,712 74,737 | 18,530 4,500 7,650 0 30,680 198,590 | 3,672 1,151 6,547 27,920 213,018 | 1,224 2,162 0 19,588 154,455 | 200. -46. 0. 42. 37. |
| ADVERTISING VENDING PROMOTIONAL ITEMS GROUP SALES OTHER GROUP SALES OTHER REVENUES: GROUP TOURS AND SALES TOTAL REVENUES: OTHER INCOME | 24,173 8,000 9,000 0 41,173 | 1,288 750 550 0 2,588 | 0 196 194 1,322 1,712 | 18,530 4,500 7,650 0 30,680 | 3,672 1,151 6,547 27,920 213,018 | 1,224 2,162 0 19,588 154,455 | 200. -46. 0. 42. 37. |
| ADVERTISING VENDING PROMOTIONAL ITEMS GROUP SALES OTHER GROUP SALES OTHER REVENUES: GROUP TOURS AND SALES TOTAL REVENUES: OTHER INCOME OTHER MISC INCOME | 24,173 8,000 9,000 0 41,173 956,726 | 1,288 750 550 0 2,588 66,843 | 0 196 194 1,322 1,712 74,737 | 18,530 4,500 7,650 0 30,680 198,590 | 3,672 1,151 6,547 27,920 213,018 | 1,224 2,162 0 19,588 154,455 | 200. -46. 0. 42. |
| ADVERTISING VENDING PROMOTIONAL ITEMS GROUP SALES OTHER GROUP SALES OTHER REVENUES: GROUP TOURS AND SALES TOTAL REVENUES: OTHER INCOME OTHER MISC INCOME INTEREST INCOME | 24,173 8,000 9,000 0 41,173 956,726 | 1,288 750 550 0 2,588 66,843 850 3,000 | 0 196 194 1,322 1,712 74,737 | 18,530 4,500 7,650 0 30,680 198,590 7,645 27,750 | 3,672 1,151 6,547 27,920 213,018 2,102 34,955 | 1,224 2,162 0 19,588 154,455 6,763 4,739 | 200. -46. 0. 42. 37. -68. |

| sco Bay Island Transit District | Budget 2023 | May 2023 Budget | May 2023 Actual | YTD Budget 5/31/23 | YTD Actual 5/31/23 | YTD Actual 5/31/22 | % Chang |
|---|-------------------|--------------------|--------------------|-----------------------|--------------------|--------------------|-------------------|
| EXPENSE: PERSONNEL | | | | | | | |
| ADMINISTRATIVE | 503,393 | 47,586 | 46,109 | 341,603 | 304,769 | 288,161 | 5.8 |
| ADMINISTRATIVE | 503,393 | 47,586 | 46,109 | 341,603 | 304,769 | 288,161 | 5.8 |
| CARTAINS RESULTAR | 101 101 | 17.150 | 0.005 | 00.400 | 00.407 | 00.050 | 47. |
| CAPTAINS - REGULAR | 121,121 | 17,158 | 8,265 | 38,402 | 26,497 | 32,259 | -17.9 |
| CAPTAINS - OVERTIME UNION DECKHANDS - REGULAR | 38,816 706,701 | 5,478 64,910 | 2,077 64,739 | 11,766 465,614 | 6,645 451,603 | 10,029 420,602 | -33. ⁻ |
| UNION DECKHANDS - OVERTIME | 209,021 | 12,333 | 10,691 | 101,672 | 104,553 | 91,492 | 14. |
| NONUNION DH - REGULAR | 235,950 | 26,579 | 31,961 | 96,309 | 118,191 | 79,483 | 48. |
| NONUNION DH - OVERTIME | 51,165 | 3,878 | 3,488 | 14,844 | 8,859 | 12,389 | -28. |
| SR CAPTAINS - REGULAR | 634,896 | 68,421 | 62,383 | 432,150 | 405,759 | 388,767 | 4. |
| SR CAPTAINS - OVERTIME | 93,160 | 7,419 | 6,530 | 60,051 | 59,668 | 53,837 | 10. |
| CREWS | 2,090,830 | 206,176 | 190,134 | 1,220,808 | 1,181,775 | 1,088,858 | 8. |
| MAINTENANCE - REGULAR | 215,071 | 21,164 | 19,668 | 143,112 | 133,714 | 125,729 | 6. |
| MAINTENANCE - OVERTIME | 11,904 | 839 | 1,061 | 4,880 | 6,567 | 4,722 | 39. |
| MAINTENANCE | 226,975 | 22,003 | 20,729 | 147,992 | 140,281 | 130,451 | 7. |
| MAINTENANCE | 220,373 | 22,003 | 20,129 | 147,332 | 140,201 | 130,431 | |
| SALES WAGES | 111,218 | 10,814 | 11,692 | 65,550 | 64,990 | 56,464 | 15. |
| OPS AGENTS - REGULAR | 354,311 | 41,313 | 29,123 | 247,302 | 202,303 | 229,563 | -11. |
| OPS AGENTS - OVERTIME | 56,014 | 6,101 | 2,225 | 33,694 | 25,133 | 36,188 | -30 |
| OPS AGENTS | 410,325 | 47,414 | 31,348 | 280,996 | 227,436 | 265,751 | -14 |
| TICKET OFFICE - REGULAR | 215,632 | 16,481 | 22,839 | 97,348 | 118,779 | 86,429 | 37 |
| TICKET OFFICE - OVERTIME | 12,414 | 69 | 315 | 1,804 | 3,447 | 2,050 | 68 |
| TICKET OFFICE | 228,046 | 16,550 | 23,154 | 99,152 | 122,226 | 88,479 | |
| OPERATIONS MANAGEMENT | 209,240 | 19,990 | 27,362 | 141,274 | 154,730 | 119,979 | 29 |
| | 0.700.007 | 070 500 | 252 522 | 0.007.075 | 0.400.007 | 0.000.440 | _ |
| rroll-Salaries | 3,780,027 | 370,533 | 350,528 | 2,297,375 | 2,196,207 | 2,038,143 | 7. |
| FICA ADMINISTRATIVE | 38,507 | 3,640 | 3,407 | 26,131 | 22,521 | 20,717 | 8 |
| FICA - OPS AGENTS | 31,392 | 3,627 | 2,383 | 21,497 | 17,228 | 19,989 | -13 |
| FICA UNION DECKHANDS | 70,053 | 5,909 | 6,276 | 43,397 | 43,046 | 40,432 | 6 |
| FICA NONUNION DECKHANDS | 21,966 | 2,330 | 2,712 | 8,504 | 9,719 | 7,028 | 38 |
| FICA SR CAPTAINS | 67,933 | 7,533 | 5,017 | 41,492 | 34,109 | 32,249 | 5 |
| FICA CREW | 159,952 | 15,772 | 14,005 | 93,393 | 86,874 | 79,709 | 9 |
| FICA MAINTENACE | 17,365 | 1,683 | 1,498 | 11,322 | 10,265 | 9,569 | 7 |
| FICA - SALES | 8,509 | 827 | 977 | 5,015 | 4,920 | 4,319 | |
| FICA - TICKET OFFICE | 17,445 | 1,266 | 1,771 | 7,584 | 9,350 | 6,772 | 38 |
| FICA - OPERATIONS MANAGEMENT | 16,005 | 1,529 | 2,055 | 10,807 | 11,541 | 8,905 | 29 |
| STATE UNEMPLOYMENT | 0 | 0 | 0 | 0 | 0 | -11 | -100 |
| es | 289,175 | 28,344 | 26,096 | 175,749 | 162,699 | 149,969 | 8 |
| HEALTH INSURANCE ADMINISTRATIVE | 81,317 | 6,949 | 3,509 | 53,525 | 30,384 | 43,515 | -30 |
| DENTAL INSURANCE ADMINISTRATIVE | 6,233 | 529 | 415 | 4,115 | 2,588 | 3,033 | -14 |
| LIFE INSURANCE ADMINISTRATIVE | 254 | 22 | 19 | 170 | 112 | 120 | -6 |
| ADMINISTRATIVE | 87,804 | 7,500 | 3,943 | 57,810 | 33,084 | 46,668 | -29 |
| HEALTH INSURANCE CREW | 322,905 | 27,592 | 17,866 | 212,534 | 150,500 | 163,381 | -7 |
| DENTAL INSURANCE CREW | 25,186 | 2,138 | 1,668 | 16,630 | 13,180 | 15,458 | -14 |
| LIFE INSURANCE CREW | 1,247 | 106 | 73 | 824 | 566 | 577 | -1 |
| CREW | 349,338 | 29,836 | 19,607 | 229,988 | 164,246 | 179,416 | -8 |
| HEALTH INSURANCE MAINTENANCE | 19,121 | 1 624 | 1 000 | 10 506 | 0.266 | 0.000 | -4 |
| DENTAL INSURANCE MAINTENANCE | 3,625 | 1,634 308 | 1,092 218 | 12,586 2,395 | 9,366 1,740 | 9,839 1,715 | |
| LIFE INSURANCE MAINTENANCE | 153 | 13 | 9 | 2,395 | 73 | 67 | 9 |
| MAINTENANCE | 22,899 | 1,955 | 1,319 | 15,082 | 11,179 | 11,621 | -3 |
| LIEALTH INCLIDANCE CALES | 47.000 | 4 540 | 4.075 | 44 600 | 0.475 | 40.000 | - |
| HEALTH INSURANCE SALES DENTAL INSURANCE SALES | 17,666 534 | 1,510 45 | 1,075 35 | 11,630 351 | 9,475 283 | 10,068 279 | -5 1 |
| LIFE INSURANCE SALES | 51 | 4 | 3 | 32 | 23 | 21 | 9 |
| SALES | 18,251 | 1,559 | 1,113 | 12,013 | 9,781 | 10,368 | |

| Casco Bay Island Transit District | Budget 2023 | May 2023 Budget | May 2023 Actual | YTD Budget 5/31/23 | YTD Actual 5/31/23 | YTD Actual 5/31/22 | % Change |
|--|-------------|--------------------|--------------------|-----------------------|--------------------|--------------------|----------|
| HEALTH INSURANCE OPS AGENTS | 110,441 | 9,437 | 3,786 | 72,691 | 37,782 | 48,969 | -22.8% |
| DENTAL INSURANCE OPS AGENTS | 4,897 | 416 | 376 | 3,235 | 2,751 | 2,255 | 22.0% |
| LIFE INSURANCE OPS AGENTS | 356 | 30 | 10 | 234 | 127 | 93 | 36.6% |
| OPS AGENTS | 115,694 | 9,883 | 4,172 | 76,160 | 40,660 | 51,317 | -20.8% |
| HEALTH INSURANCE OPERATIONS MANAGEMENT | 34,424 | 2,942 | 1,076 | 22,660 | 9,475 | 10,122 | -6.4% |
| DENTAL INSURANCE OPERATIONS MANAGEMENT | 1,603 | 136 | 108 | 1,058 | 1,005 | 851 | 18.1% |
| LIFE INSURANCE OPERATIONS MANAGEMENT | 114 | 10 | 6 | 77 | 47 | 46 | 2.2% |
| OPERATIONS MANAGEMENT | 36,141 | 3,088 | 1,190 | 23,795 | 10,527 | 11,019 | -4.5% |
| Employee Insurance | 630,127 | 53,821 | 31,344 | 414,848 | 269,477 | 310,409 | -13.2% |
| | 000,127 | 30,021 | 01,044 | 414,040 | 200,411 | 310,403 | 10.27 |
| Employee Related Expense | 40,038 | 1,606 | 2,511 | 32,208 | 17,789 | 18,790 | -5.3% |
| Pension | 479,327 | 39,944 | 31,250 | 319,551 | 267,388 | 288,870 | -7.4% |
| 5. EXPENSE: PERSONNEL TOTAL | 5,218,694 | 494,248 | 441,729 | 3,239,731 | 2,913,560 | 2,806,181 | 3.8% |
| 6. EXPENSE: VESSEL | | | | | | | |
| GENERAL REPAIR SHOP | 8,950 | 450 | 5,082 | 7,150 | 12,598 | 8,603 | 46.4% |
| GENERAL | 8,950 | 450 | 5,082 | 7,150 | 12,598 | 8,603 | 46.4% |
| GENERAL REPAIR MACHIGONNE | 78,840 | 6,264 | 1,122 | 50,112 | 41,983 | 31,517 | 33.2% |
| DRYDOCK MACHIGONNE | 450,000 | 0 | , 0 | 450,000 | 429,871 | 0 | 0.0% |
| DIVING MACHIGONNE | 21,800 | 3,000 | 0 | 9,400 | 360 | 8,888 | -95.9% |
| OIL CHANGE MACHIGONNE | 26,136 | 3,240 | 3,285 | 15,120 | 18,922 | 18,935 | -0.1% |
| MACHIGONNE | 576,776 | 12,504 | 4,407 | 524,632 | 491,136 | 59,340 | 727.7% |
| GENERAL REPAIRS MAQUOIT | 98,560 | 7,840 | 9,536 | 62,720 | 34,550 | 41,362 | -16.5% |
| DRYDOCK MAQUOIT | 0 | 0 | 0 | 0 | 21,850 | 456,006 | -95.2% |
| DIVING MAQUOIT | 23,700 | 3,500 | 0 | 9,700 | 0 | 9,904 | -100.0% |
| OIL CHANGE MAQUOIT | 32,508 | 2,916 | 4,017 | 20,844 | 24,445 | 16,650 | 46.8% |
| MAQUOIT | 154,768 | 14,256 | 13,553 | 93,264 | 80,845 | 523,922 | -84.6% |
| GENERAL REPAIRS BAY MIST | 41,800 | 6,600 | 1,068 | 27,500 | 13,566 | 29,623 | -54.2% |
| DRYDOCK BAY MIST | 485,000 | 0 | 0 | 485,000 | 331,068 | 0 | 0.0% |
| DIVING BAY MIST | 9,400 | 1,400 | 0 | 3,800 | 0 | 6,079 | -100.0% |
| OIL CHANGE BAY MIST | 5,616 | 0 | 0 | 864 | 930 | 2,043 | -54.5% |
| BAY MIST | 541,816 | 8,000 | 1,068 | 517,164 | 345,564 | 37,745 | 815.5% |
| GENERAL REPAIRS AUCO | 69,300 | 9,900 | 3,606 | 42,460 | 40,034 | 22,469 | 78.2% |
| DRYDOCK AUCO | 325,000 | 325,000 | 14,000 | 325,000 | 19,310 | 0 | 0.0% |
| DIVING AUCO | 23,300 | 3,100 | 0 | 8,100 | 0 | 9,970 | -100.0% |
| OIL CHANGE AUCO | 21,600 | 1,080 | 0 | 12,960 | 11,012 | 22,213 | -50.4% |
| AUCOCISCO | 439,200 | 339,080 | 17,606 | 388,520 | 70,356 | 54,652 | 28.7% |
| GENERAL REPAIRS WABANAKI | 46,438 | 5,350 | 2,921 | 28,890 | 49,696 | 49,585 | 0.2% |
| DRYDOCK WABANAKI | 0 | 0 | 0 | 0 | 0 | 497,928 | -100.0% |
| DIVING WABANAKI | 20,800 | 3,000 | 0 | 7,000 | 0 | 10,004 | -100.0% |
| OIL CHANGE WABANAKI | 25,920 | 2,160 | 2,575 | 15,120 | 30,806 | 10,157 | 203.3% |
| WABANAKI | 93,158 | 10,510 | 5,496 | 51,010 | 80,502 | 567,674 | -85.8% |
| Repairs | 1,814,668 | 384,800 | 47,212 | 1,581,740 | 1,081,001 | 1,251,936 | -13.7% |
| FUEL MACHIGONNE | 332,812 | 18,114 | 28,960 | 223,701 | 175,639 | 102,564 | 71.2% |
| FUEL MAQUOIT | 346,159 | 32,489 | 26,381 | 226,558 | 211,199 | 86,205 | 145.0% |
| FUEL BAY MIST | 34,118 | 2,698 | 1,573 | 19,733 | 9,339 | 7,661 | 21.9% |
| FUEL AUCOCISCO | 210,543 | 6,669 | 7,172 | 111,563 | 99,161 | 104,702 | -5.3% |
| FUEL WABANAKI | 200,469 | 23,470 | 36,559 | 126,977 | 264,197 | 75,374 | 250.5% |
| Fuel | 1,124,101 | 83,440 | 100,645 | 708,532 | 759,535 | 376,506 | 101.7% |
| Insurance Boat | 79,200 | 6,600 | 6,481 | 52,800 | 51,850 | 50,077 | 3.5% |
| | | | | | | | |

| Casco Bay Island Transit District | Budget 2023 | May 2023 Budget | May 2023 Actual | YTD Budget 5/31/23 | YTD Actual 5/31/23 | YTD Actual 5/31/22 | % Change |
|-----------------------------------|-----------------|--------------------|--------------------|--------------------|--------------------|--------------------|-----------------|
| 7. EXPENSE: OPERATIONS | | | | | | | |
| Telephone | 22,440 | 1,870 | 2,299 | 14,960 | 18,537 | 16,660 | 11.3% |
| | | | | | | · | |
| Mail Agent | 11,220 | 935 | 935 | 7,480 | 7,480 | 7,480 | 0.0% |
| DATA PROCESSING | 205,398 | 9,246 | 10,218 | 169 400 | 190,922 | 214.004 | -10.8% |
| TICKET FORMS & SUPPLIES | 12,700 | 9,246 | 10,218 | 168,409 10,200 | 190,922 | 214,004 579 | -10.8% |
| MEETING MEALS | 1,350 | 150 | 31 | 750 | 1,740 | 382 | 355.5% |
| OFFICE SUPPLIES | 15,900 | 1,800 | 1,016 | 10,800 | 9,512 | 8,899 | 6.9% |
| ARMORED CAR | 7,920 | 660 | 0 | 5,280 | 0 | 1,583 | -100.0% |
| CREW MEALS | 15,083 | 2,450 | 589 | 5,795 | 2,265 | 2,860 | -20.8% |
| TWIC CARDS | 3,000 | 250 | 0 | 2,000 | 602 | 1,628 | -63.0% |
| MISC | 22,200 | 1,850 | 4,962 | 14,800 | 19,833 | 19,435 | 2.0% |
| EMPLOYEE RECOGNITION | 44,300 | 200 | 0 | 18,700 | 13,276 | 11,910 | 11.5% |
| INTERNET | 13,260 | 1,105 | 1,099 | 8,840 | 8,942 | 6,823 | 31.1% |
| Office | 341,111 | 17,711 | 17,915 | 245,574 | 247,092 | 268,103 | -7.8% |
| One did One d | 400 705 | 0.570 | 44.070 | 70.000 | 74.054 | 70.000 | 0.70/ |
| Credit Card | 169,795 | 8,573 | 11,270 | 70,023 | 71,254 | 78,880 | -9.7% |
| Postage | 5,760 | 480 | 618 | 3,840 | 3,263 | 3,059 | 6.7% |
| rostage | 3,760 | 400 | 010 | 3,640 | 3,263 | 3,039 | 0.7 76 |
| Travel | 46,000 | 2,800 | 452 | 32,000 | 3,819 | 2,697 | 41.6% |
| | 15,500 | _, | | 5_,555 | -, | _,,,,, | |
| EMPLOYEE INJURIES | 9,450 | 1,000 | 611 | 7,500 | 5,600 | 997 | 461.7% |
| EMPLOYEE LOST TIME | 500 | 0 | 0 | 250 | 0 | 0 | 0.0% |
| FREIGHT DAMAGES | 7,300 | 450 | 701 | 1,150 | 3,908 | 1,047 | 273.3% |
| CUSTOMER INJURIES | 1,200 | 600 | 0 | 600 | 0 | 0 | 0.0% |
| DAMAGES CARS | 4,500 | 0 | 0 | 2,000 | 1,620 | 2,307 | -29.8% |
| Damages | 22,950 | 2,050 | 1,312 | 11,500 | 11,128 | 4,351 | 155.8% |
| | | | | | | | |
| Other Insurances | 29,880 | 2,490 | 4,057 | 19,920 | 34,400 | 35,729 | -3.7% |
| VAN | 2,800 | 0 | 549 | 2,200 | 2,429 | 1,887 | 28.7% |
| OVER/SHORT | 2,000 | 0 | 260 | 0 | -1,159 | -635 | 82.5% |
| METRO PASSES | 0 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| LOST PASSES | 0 | 0 | 0 | 0 | 0 | -16 | -100.0% |
| NEWSPAPER ADS | 1,000 | 200 | 442 | 800 | 2,002 | 1,425 | 40.5% |
| WATER TAXI | 1,600 | 100 | 0 | 600 | 1,435 | 885 | 62.1% |
| REGGAE SECURITY | 8,501 | 1,063 | 0 | 1,063 | 0 | 0 | 0.0% |
| Miscellaneous | 13,901 | 1,363 | 1,251 | 4,663 | 4,707 | 3,546 | 32.7% |
| | | | | | | | |
| Barge Subcontracting | 143,000 | 0 | 3,250 | 138,000 | 189,235 | 3,525 | 5268.4% |
| 1504 | 55.000 | 4.000 | | 00.000 | 40.500 | 00.500 | 40.00/ |
| LEGAL | 55,200 | 4,600 1,070 | 0 | 36,800 | 16,526 | 30,599 | -46.0% |
| HUMAN PERFORMANCE PHYSICALS | 14,980 4,800 | 1,800 | 1,750 2,112 | 10,165 1,800 | 8,750 5,604 | 7,350 1,128 | 19.0% 396.8% |
| DRUG TESTS | 5,900 | 1,800 | 522 | 3,600 | 3,585 | 2,340 | 53.2% |
| ACCOUNTANTS | 14,400 | 0 | 400 | 14,400 | 17,900 | 11,600 | 54.3% |
| OTHER | 4,000 | 0 | 0 | 4,000 | 15,342 | 385 | 3884.9% |
| ELECTION EXPENSE | 800 | 0 | 0 | 800 | 160 | 0 | |
| HUMAN RESOURCES | 0 | 0 | 0 | 0 | 30,611 | 0 | |
| Professional | 100,080 | 9,270 | 4,784 | 71,565 | 98,478 | 53,402 | 84.4% |
| | | | | | | | |
| Dues & PUC | 20,975 | 11,700 | 0 | 16,875 | 11,108 | 4,475 | 148.2% |
| | | | | | | | |
| Uniforms | 23,685 | 2,650 | 2,269 | 22,235 | 21,277 | 16,889 | 26.0% |
| | | | | | | | |
| Boots | 12,480 | 850 | 974 | 6,250 | 6,135 | 2,625 | 133.7% |
| Tue in its se | 40.550 | 450 | 407 | 40.750 | 4.040 | 0.000 | 40.40/ |
| Training | 12,550 | 450 | 437 | 10,750 | 4,040 | 2,823 | 43.1% |
| 7. EXPENSE: OPERATIONS TOTAL | 975,827 | 63,192 | 51,823 | 675,635 | 731,953 | 504,244 | 45.2% |
| | 31 0,0Z1 | 55,152 | 01,020 | 0.0,000 | . 01,000 | 554,244 | |
| 8. EXPENSE: TERMINAL | | | | | | | |
| UTILITIES TERMINAL | 47,521 | 3,735 | 2,544 | 32,583 | 35,493 | 32,342 | 9.7% |
| WATER | 9,898 | 912 | 653 | 4,512 | 5,609 | 5,805 | -3.4% |
| TERMINAL HEAT | 29,644 | 1,166 | 490 | 28,002 | 13,577 | 10,600 | 28.1% |
| UTILITIES PEAKS | 1,800 | 150 | 175 | 1,200 | 1,641 | 1,075 | 52.7% |
| Utilities | 88,863 | 5,963 | 3,862 | 66,297 | 56,320 | 49,822 | 13.0% |

| Casco Bay Island Transit District | Budget 2023 | May 2023 Budget | May 2023 Actual | YTD Budget 5/31/23 | YTD Actual 5/31/23 | YTD Actual 5/31/22 | % Change | |
|-----------------------------------|------------------|--------------------|--------------------|-----------------------|-----------------------|---------------------------------------|----------|--|
| JANITORIAL TERMINAL ROUTINE | 109,440 | 9,120 | 7,727 | 72,960 | 61,183 | 61,183 | 0.0% | |
| JANITORIAL PEAKS | 10,998 | 648 | 0 | | 7,245 | 5,355 | 35.3% | |
| Janitorial | 120,438 | 9,768 | 7,727 | 78,858 | 68,428 | 66,538 | | |
| | | | | | | | | |
| Rent | 35,940 | 2,995 | 2,995 | 23,960 | 23,963 | 23,963 | 0.0% | |
| FIRE ALARM | 10,800 | 900 | 0 | 7,200 | 3,086 | 7,834 | -60.6% | |
| PEST CONTROL | 1,325 | 110 | 121 | 881 | 930 | 7,034 | 20.2% | |
| TRASH | | 785 | | | | 6,877 | 20.2% | |
| PAPER & CLEANING SUPPLIES | 11,245 36,100 | 2,150 | 1,324 2,622 | 6,645 18,050 | 8,833 18,736 | · · · · · · · · · · · · · · · · · · · | -14.4% | |
| FREIGHT EQUIPMENT AND SUPPLIES | 10,400 | 2,130 | 4,714 | 5,400 | 16,999 | 21,884 9,941 | 71.0% | |
| RUG RENTAL | 5,435 | 450 | 325 | 3,600 | 2,608 | 1,692 | 54.1% | |
| MISC | 48,440 | 1,200 | 20,780 | | 124,344 | 25,312 | 391.2% | |
| PROPANE | 9,630 | 950 | 923 | 26,640 | | | | |
| FORKLIFT | 6,000 | 500 | | 5,380 | 5,174 | 5,369 | -3.6% | |
| | | | 534 | 4,000 | 3,555 0 | 7,542 | -52.9% | |
| POWER WASHING | 4,400 | 600 | 0 | 4,400 | | | 0.0% | |
| PIER & TRANSFER BRIDGE | 8,000 | 1,600 | 0 | 4,800 | 13,931 | 4,300 | 224.0% | |
| PLOWING TERMINAL | 5,400 | 0 | 0 | 5,400 | 7,250 | 5,025 | 44.3% | |
| PLOWING PEAKS | 16,200 | 0 | 0 | · · | 12,170 | 7,800 | 56.0% | |
| Maintenance | 173,375 | 11,645 | 31,343 | 108,596 | 217,616 | 104,350 | 108.5% | |
| 8. EXPENSE: TERMINAL TOTAL | 418,616 | 30,371 | 45,927 | 277,711 | 366,327 | 244,673 | 49.7% | |
| 9. EXPENSE: SALES | | | | | | | | |
| BROCHURE | 6,000 | 0 | 0 | 6,000 | 495 | 835 | -40.7% | |
| SAILING SCHEDULE | 9,800 | 2,200 | 4,103 | 6,400 | 7,410 | 2,631 | 181.6% | |
| PUBLICATIONS | 6,060 | 250 | 0 | 4,760 | 3,355 | 3,342 | 0.4% | |
| ADVERTISING | 3,000 | 0 | 0 | 1,500 | 841 | 1,600 | -47.4% | |
| OTHER ADVERTISING EXPENSE | 6,955 | 870 | 5,500 | 2,638 | 5,925 | 1,400 | 323.2% | |
| ONLINE ADVERTISING | 3,600 | 300 | 0,000 | 2,400 | 3,142 | 3,131 | 0.4% | |
| RADIO ADS | 41,000 | 6,000 | 4,535 | 18,000 | 4,535 | 2,795 | 62.3% | |
| WEBSITE | 28,800 | 2,400 | 0 | 19,200 | 0 | 716 | -100.0% | |
| KIOSK | 9,000 | 750 | 0 | 3,750 | 276 | 348 | -20.7% | |
| MARKETING | 91,800 | 6,400 | 5,699 | 58,700 | 41,517 | 50,762 | -18.2% | |
| SPECIAL EVENT CRUISES | 4,750 | 0,400 | 0,000 | 4,750 | 0 | 00,702 | 0.0% | |
| Advertising | 210,765 | 19,170 | 19,837 | 128,098 | 67,496 | 67,560 | -0.1% | |
| | , , , | -, - | ., | 7,111 | , | ,,,,,, | | |
| BEVERAGES | 28,900 | 4,500 | 6,938 | 7,000 | 8,195 | 4,886 | 67.7% | |
| OTHER BAR EXPENSE | 17,930 | 1,850 | 317 | 8,850 | 5,351 | 3,370 | 58.8% | |
| SECURITY | 14,675 | 1,000 | 2,420 | 2,925 | 2,420 | 1,528 | 58.4% | |
| BAR EXPENSE | 61,505 | 7,350 | 9,675 | 18,775 | 15,966 | 9,784 | 63.2% | |
| LOBSTER BAKES | 69,300 | 0 | 0 | 13,200 | 12,349 | 268 | 4507.8% | |
| CONCERT CRUISES | 15,750 | 0 | 0 | | 0 | 0 | 0.0% | |
| Catering | 85,050 | 0 | 0 | | 12,349 | 268 | 4507.8% | |
| 9. EXPENSE: SALES TOTAL | 357,320 | 26,520 | 29,512 | 160,073 | 95,811 | 77,612 | 23.4% | |
| TOTAL EXPENSE | 9,988,426 | 1,089,171 | 723,329 | 6,696,222 | 6,000,037 | 5,311,229 | 13.0% | |
| | | | | | | · · · · · · · · · · · · · · · · · · · | | |
| NET OPER INCOME (LOSS) TOTAL | -4,161,561 | -623,123 | -178,877 | -4,697,055 | -3,781,470 | -3,109,837 | 21.6% | |
| FTA PM REVENUE | 198,420 | 0 | 0 | 0 | 0 | 4,358 | -100.0% | |
| FTA RURAL REVENUE | 300,000 | 26,300 | 44,708 | 288,200 | 743,110 | 707,250 | 5.1% | |
| FTA OPERATING REVENUE | 3,594,697 | 0 | 133,411 | 3,594,697 | 2,961,648 | 2,332,162 | 27.0% | |
| STATE SUBSIDY REVENUE | 68,444 | 0 | 0 | | 68,444 | 68,444 | 0.0% | |
| TOTAL | 4,161,561 | 26,300 | 178,119 | 3,951,341 | 3,773,202 | 3,112,214 | 21.2% | |
| | | | | | | | | |
| SURPLUS/LOSS TOTAL | 0 | -596,823 | -758 | -745,714 | -8,268 | 2,377 | -447.8% | |

[§] Note: CBITD monthly Income Statements exclude General Fund balance deposit and depreciation expense for the current fiscal year. CBITD estimates these line items for the September statement only, and reports them on the Audited Financial Statement, which can be found at www.cascobaylines.com



Casco Bay Island Transit District Cash Balances

Cash Balances
As of: May 31, 2023

| Gorham Savings Bank Operating A | Account | | | | | |
|--|--------------------|----|--------------|----|--------------|--------------------|
| May 1 - Opening Balance | | \$ | 184,000.00 | | | |
| | Deposits/Credits | | | \$ | 2,521,757.23 | |
| | Withdrawals/Debits | | | \$ | 2,521,782.23 | |
| May 31 - Closing Balance | | | | | | \$ 183,975.00 |
| Gorham Savings Demand Deposit | Account | | | | | |
| May 1 - Opening Balance | | \$ | 819,686.36 | | | |
| | Deposits/Credits | | | \$ | 1,210,620.08 | |
| | Withdrawals/Debits | | | \$ | 969,036.17 | |
| May 31 - Closing Balance | | | | | | \$ 1,061,270.27 |
| Gorham Savings Restricted Funds | | | | | | |
| May 1 - Opening Balance | | \$ | 1,228,353.70 | | | |
| | Deposits/Credits | | | \$ | 2,570.75 | |
| | Withdrawals/Debits | | | \$ | - | |
| May 31 - Closing Balance | | | | | | \$ 1,230,924.45 |
| Total Cash On Hand | | | | | | |
| May 1 - Opening Balance | | \$ | 2,232,040.06 | | | |
| May 31 - Closing Balance | | | | | | \$ 2,476,169.72 |
| Net Change in Cash Position - Month of March | | | | 2 | 244,129.66 | |
| | | | | | | |
| Maintenance Fund Balance | | \$ | 352,982.94 | | | |
| Capital Reserve Fund Balance | | \$ | 409,163.34 | | | |
| Garage Excess Fund Balance | | \$ | 418,014.80 | | | |
| Garage Maintenance Fund Balance | | \$ | 50,763.37 | | | |
| | | \$ | 1,230,924.45 | | | |



MEMORANDUM

DATE: July 21, 2023

TO: CBITD Board of Directors

CC: Nick Mavodones, Paul Pottle, Laurie Bowie, Caity Gildart

FROM: Hank Berg, Casco Bay Lines

RE: Staff Updates for July 27, 2023, Board Meeting

Executive

GENERAL UPDATES

 CBITD was represented in May at the Maine State Ferry System Advisory Board meeting, the Maine Transit Association (MTA) legislative Committee, the Metropolitan Planning Office: Portland Area Comprehensive Transportation System (PACTS) Regional Transportation Advisory Committee (RTAC) meeting and PACTS Transit Task Force (PTTF) meeting, and the FTA monthly meeting.

GRANTS/FUNDING

- Submitted grant applications to FTA for the final distribution of CARES (\$58,589) and ARPA
 (\$660,028) emergency funds. These funds were awarded in 2022 and this application is part of the
 process to receive them. Applications were approved and funding made available.
- PACTS policy committee approved an allocation of \$8.9M (Federal + local share of funding for CBITD for 2023). The next step will be to submit a split letter to the FTA and apply for the funding.
 - \$4.5M incremental funding for new Down Bay vessel construction
 - o \$3.3M for preventive maintenance
 - o \$1.0M for Gate 5 side loading ramp
 - \$63K planning
- Submitted a grant application to FTA for the final distribution of terminal renovation funds (\$620,862 federal share) which is currently being reviewed by FTA.
- Submitted a grant application to FTA for Preventive Maintenance (\$971,868 federal share) which is currently being reviewed by FTA.
- Submitted a grant application for the design of the Maquoit replacement. This is temporarily on hold while FTA makes a determination about DBE requirements for the project.
- Submitted three Port Security Grants to FEMA which are currently being evaluated. The applications were for:
 - Physical security at CBITD Terminal (\$43,183)



- Additional cameras and video management system for terminal (\$13,041)
- Camera upgrades for vessels (\$167,119)

Operations

STAFFING

 Shoreside and vessel staffing has remained strong. On the marine side, several maritime academy students who had been at sea for cadet shipping have returned and will provide a boost to our staffing as we move into August.

COAST GUARD INSPECTION

• A Coast Guard annual inspection was conducted this month on the Aucocisco. The Bay Mist annual inspection will take place next month.

UPCOMING DRYDOCKS

• We just readvertised the Request for Proposals for shipyard services for the Aucocisco. You may recall that we did not receive any responsive proposals when this work was advertised earlier in the year. Given timing and yard availability, it was necessary to drydock the vessel briefly in May at Rockland Marine so that the Coast Guard could conduct its biennial hull inspection. Her yard availability period will run from mid-October to mid-December. We will be advertising very soon the Request for Proposals for shipyard services for the biennial Coast Guard hull examination of the Wabanaki. Yard availability on this project will run from mid-December until mid-February.

Projects/Wharves

PHASE II/III TERMINAL

- In examination of the piers near Gate 4, it was determined that issues existed beyond the deck and some of the stringers. There were six existing pile tops that had damage and deterioration that needed to be repaired as well as some pile cap work for a couple of the pile caps. The piles were cut down to where they were sound and new pile sections are being spliced in to create a sound foundation. Steel splice plates needed to be fabricated and galvanized to accomplish this work and the contractor is in the process of finishing this portion of the repair work. To ensure structural sufficiency, some additional bracing will be added along with the other timber repair work. Full pile replacement was not feasible due to time, costs and environmental work windows. When complete, this should ensure that we have an adequate foundation to support the new concrete deck that will be placed on top to support passenger and freight operations at Gates 4 and 4A.
- Marine Contractor (Prock) has partially set the falsework for the new concrete deck in the Gate 4
 area. This is being done in coordination with the foundational repairs and advances as sections are
 completed. When in place, the concrete deck work will be accomplished in two lifts, with the first



- providing the working surface for the final installation of the remaining electrical conduits. Once the conduits are in place, the final reinforcing will be installed, and the final concrete lift made.
- The remaining electrical supplies and conduits have been delivered and secured in the staging area on the Compass Park Pier. They will be installed when the deck is ready.
- Prock was able to set the support tower legs for the new ramp at Gate 4A as well as the pre-cast
 concrete ramp planks for the gate. The new lifting winch for the gate is on site and will be installed
 soon. The concrete ramps still need to have a concrete overlay wearing surface installed before they
 are ready for use.
- Welch signs was able to install about half of the proposed way finding signs on the site and the rest of the signs are still under construction and should be ready in the near future. We are still waiting on City approval for two of the signs.

NEW PEAKS ISLAND FERRY

- Work on the ferry continues to go well. The 1st module (Module 3) has been completed and was moved from the fabrication building into the assembly yard. The 2nd and 3rd modules (Modules 2 and 4) are in the final stages of welding and inspection and will soon be moved into the assembly area as well. The 4th and 5th modules (Module 1 and 5), which will make up the rest of the hull, are in the early stages of construction with the keel and some of the hull plating in place and several of the bulkheads being positioned in place. This work should move along fairly well but will be a little slower than the other modules due to the greater curvature shape of the bow sections.
- The shipyard continues to work with the team to advance the approval documents for submission to the Coast Guard's Marine Safety Center. Additional submissions have been made and we are now getting back either comments or approvals from earlier submissions. This work will continue until all features and systems have been submitted for review and approval. These approvals create the base requirements that the local Coast Guard inspectors follow during their inspection of the vessel.
- The propulsion system work continues, and no major delays have been identified to date.
- We have identified a solution to the battery system issue reported last month. We evaluated two alternative systems with the entire design and construction team and have selected Corvus Energy as the battery supplier for vessel. Their batteries are able to work within already designed and constructed spaces with only some minor modifications required. ABB (the propulsion system provider) does need to make some adjustments to their equipment, but they are doing it with no impact on the project. The Corvus cooling system, while different, has similar safety and reliability features that will ensure that the vessel is as safe and reliable to operate as previously expected. Their batteries are now manufactured in the United States, making them "Buy America" compliant with the FTA regulations. They can also meet the same delivery schedule that was previously approved. Any additional costs are currently being mitigated and change orders are being issued.

NEW DOWN BAY FERRY PROJECT

• CBL staff completed a project specific DBE goal for the entire project (design and construction) and submitted it to FTA for approval. FTA required that a goal be developed for the design and construction of the vessel, where in the past it was only required for the construction of the vessel.



The goal is currently under review by FTA and we hope to have approval soon. Once approved, CBL can submit the final authorizations requests for the grant and will be able to enter into a contract with the selected Naval Architect, Bristol Harbor Group. Staff is currently working with Bristol Harbor Group to finalize the scope of work associated with the preliminary design and the associated fee for that work.

MAINE DOT PROJECT WORK

- The maintenance group at MaineDOT has identified some fender system improvements that it plans to make this year at Peaks Island, Little Diamond Island and Cliff Island. They plan on using their inplace maintenance contracts with marine contractors and will send out a solicitation for the work and receive bids later this summer. We suspect that the work would be done either late this fall or over the winter months, depending on contractor availability.
- MaineDOT is also currently working on developing a more extensive project that would implement
 improvements to the piers at Great Diamond Island and Chebeague Island. This work would be
 replacing deteriorated piles and structural timber members mainly in the trestle portions of the two
 piers. CBL has not yet seen the final scope of the work and the timing of this work has not been
 finalized. Originally, they planned to have a package ready before the end of the year.